1	Decentralized Water Collection Systems for Households and
2	Communities: Household Preferences in Atlanta and Boston
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14	Abstract
15	Development of sustainable and resilient water infrastructure is an urgent challenge for urban areas to secure
16	long-term water availability and mitigate negative impacts of water consumption and urban development. A
17	hybrid system that combines centralized water infrastructure and household decentralized water facilities,
18	including rainwater harvesting and greywater recycling, may be a solution to more sustainable and resilient
19	water management in urban areas. Understanding household and community preferences for decentralized
20	water facilities is important to inform the design and ultimately the promotion and adoption of such systems.
21	In this study, we conducted a discrete choice experiment, via Amazon Mechanical Turk, to collect data on
22	household choices of different decentralized water facility designs in two U.S. cities, Atlanta, Georgia and
23	Boston, Massachusetts. Based on the responses to the choice experiment, we then developed a latent-class
24	choice model to predict households' preferences of decentralized system design features and examine the
25	influence of socioeconomic and personal characteristics on heterogeneous class membership. We identified
26	six major classes of preferences in Atlanta and Boston, respectively, and evaluated how readily each class is

27 likely to choose a decentralized water facility. Atlanta and Boston have some classes sharing similar 28 preferences for decentralized water systems, but the socioeconomic and personal characteristics of these 29 classes in the two cities are different. We found that the early adoption of decentralized water facilities is 30 positively related to neighbors' adoptions and pressure of water scarcity increases households' willingness 31 to share a decentralized facility. The visualization of spatial distribution of the classes highlighted early 32 demand of decentralized water facilities is likely to emerge in low-property-value communities, which 33 creates a unique opportunity for introducing decentralized water facilities during water infrastructure 34 renovations. Our study provides a framework through citizen engagement to understand social demand and 35 to inform the promotion of decentralized water facilities.

36 Keywords

37 Discrete Choice Experiment; Latent-class Choice Modeling; Decentralization; Urban Water Infrastructure;

38 Rainwater Harvesting; Grey Water Recycling

39

## 40 1. Introduction

41 Water is essential to human wellbeing and prosperity. During the last decade, water scarcity and water 42 shortage has become more prominent, especially in cities with rapid population growth and economic 43 development, which underscores the importance of sustainable water management (Hunt and Watkiss, 2011). 44 Centralized treatment systems are traditionally the dominant form of urban water infrastructure. Water is 45 often withdrawn from remote areas, treated, and distributed to the end users through a vast pipeline network. 46 Similarly, domestic wastewater is collected through a sewer network and treated in a centralized facility 47 before discharge. While the centralized water and wastewater infrastructure systems are efficient in 48 delivering clean drinking water and treating pollutants in wastewater, they often require a large amount of 49 energy for both construction and operation (McDonald et al., 2011; Minne et al., 2012; Muñoz et al., 2010; 50 Srinivasan et al., 2013; Venkatesh and Brattebo, 2011). The dependence of water infrastructure on energy 51 exacerbates the depletion of both resources and increases the vulnerability of water systems to energy system 52 failures (Khalkhali et al., 2018; Mo et al., 2014; Stang et al., 2018). Furthermore, much of the U.S. water 53 infrastructure is aged and approaching the end of its useful life. An estimated 240,000 water main breaks 54 happen per year in the U.S. with an expected cascading replacement cost of more than \$1 trillion over the coming decades (AWWA, 2011; Grigg, 2015). Similarly, energy infrastructure is experiencing an increasing number of failures and power interruptions due to extreme weather events and limited maintenance (Miara et al., 2017). Centralized supply networks are especially vulnerable to these system failures and interruptions as they lack diversity in source of supply and system scale. Hence, improving the resilience of water infrastructure while maintaining high-level of water resource availability is a priority as cities plan to renovate aged water infrastructure.

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62 Integrated water management, which includes efficiency improvement, utilization of alternative water 63 resources, and development of hybrid infrastructure systems, has been increasingly recognized as a key to 64 water sustainability in cities (Brown et al., 2009). It was found that residents are willing to pay more for 65 decreased water supply interruptions and improved water quality (Wang et al., 2018). Rainwater harvesting 66 (RWH) is one of the integrated water management approaches that has been promoted in many cities to not 67 only address stormwater runoff issues, but also to provide alternative water sources for domestic uses. 68 Greywater recycling (GWR) is another solution to supplement water supply and reduce the treatment loading 69 placed on wastewater treatment facilities. By combining RWH and/or GWR with centralized water 70 infrastructure, a hybrid system is created that can be more cost-effective, energy efficient, and resilient than 71 upgrading centralized water infrastructure to the same service level (Jeanne et al., 2018; Lu et al., 2013; 72 Makropoulos and Butler, 2010).

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74 Unlike centralized water infrastructure which is usually invested in by public sectors and operated by utility 75 companies, decentralized RWH and GWR systems are usually invested in by property owners, either owned 76 individually or shared with neighbors. Hence, the emergence of hybrid systems relies on accelerated adoption 77 of decentralized water facilities. Incentivizing adoption requires a better understanding of how citizens make 78 choices among different types of water systems as well as the underlying drivers for such choices (Jacobs et 79 al., 2016; Mo et al., 2018; Pearson et al., 2010). Such an understanding can inform where the demand of 80 RWH and GWR systems is high and adoption is likely to occur early in cities (Lu et al., 2017). Current 81 research on RWH mainly focuses on characterizing the way it influences hydrologic processes and the quality 82 of collected rain (Sazakli et al., 2007). GWR is less common than RWH in application, and current research primarily focuses on the technological design of GWR systems (Li et al., 2009). However, the preference
and demand for RWH and GWR is less understood to support the planning and promotion of hybrid
infrastructure systems. Past analysis in the City of Champaign-Urbana, Illinois indicates that citizens value
the benefits of improved water quality and aquatic environment (Londoño Cadavid and Ando, 2013). In this
study, we evaluated a set of design features (Table 1) to understand how they affect the decision of choosing
RWH or GWR to support holistic planning decisions and policy development.

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90 We chose the random utility theory as our theoretical basis to conduct a discrete choice experiment and 91 develop a statistical model of people's choice of RWH or GWR. The utility is a hypothetical value as a sum 92 of observable features of the choices and an unobserved random component for comparison. The mixed logit 93 model is one common generalized approach to derive and estimate a choice model based on the random 94 utility theory (Hoyos, 2010). The latent-class choice model is one particular form of the mixed logit model, 95 which divides respondents into latent classes and produces class-specific choice models for measuring 96 preference heterogeneity (Boxall and Adamowicz, 2002). Many researches have suggested that people have 97 distinctive flavors regarding services and products (Liao et al., 2014; Lu et al., 2015; Yao et al., 2019). We 98 hypothesize that preference heterogeneity exists among citizens for the choice of RWH or GWR so that the 99 knowledge of early demand and the location of such demand is critical to initialize the promotion. Past studies 100 often focused on one region and convergence studies are rare that can generalize the impacts of 101 socioeconomic and personal characteristics on preference heterogeneity across cities and regions. For the 102 first time we compared the impact of socioeconomic and personal characteristics on preference heterogeneity 103 in choosing decentralized water systems between two U.S. cities: Metro Atlanta, Georgia and Greater Boston, 104 Massachusetts. We hypothesize that residents in the two cities may share similar preferences for decentralized 105 water systems but they can have different socioeconomic and personal characteristics. Hence, such 106 preferences have to be studied on a case-by-case basis. This hypothesis highlights the need for an integrated 107 framework to understand local demand for decentralized RWH and GWR systems.

108

Our study started with a discrete choice experiment that solicited citizens' choices of decentralized water
 systems under different design scenarios. Amazon Mechanical Turk, a widely used crowdsourcing platform,

111 was used as a venue to engage citizens (Buhrmester et al., 2011). Using responses from Mechanical Turk, 112 we developed a latent-class choice model that quantifies the heterogeneity of preferences for decentralized 113 water systems within and across two testbed areas. We evaluated the usefulness of Mechanical Turk in citizen 114 engagement. We compared the identified latent classes in the two urban areas, and discussed how early each 115 class is likely to adopt decentralized water systems. We further visualized and analyzed the spatial 116 distributions of latent classes across the two areas, which can inform the spatial characteristics of potential 117 adoptions. This study presents an integrated framework that utilizes citizen engagement to understand social 118 demand and to inform the planning of more sustainable hybrid water infrastructure designs in cities.

119

### 120 2. Methods & Materials

## 121 2.1. Discrete Choice Experiment Design

122 The discrete choice experiment design was developed in two stages. In the first stage, we collaboratively 123 developed a choice experiment draft through literature review and conducted a test on Mechanical Turk, 124 which asked for responses to the choice experiment questions and feedback on the overall experimental 125 design. While this initial draft was generally considered to be easy to understand, an outstanding 126 recommendation was to keep the number of options small in each comparison. Thus, we revised the draft to 127 only include two options in each choice scenario to allow easy differentiation between the options (Que et 128 al., 2017). In the second stage, we conducted a second round of data collection to check the statistical 129 significance of different design features' impact on people's choices. In the final revision, we included 6 130 features that are most influential on people's choices. The qualitative definitions of each feature's levels are 131 self-evident, and the ranges of system costs and savings were collected from decentralized water system 132 vendors and are considered reasonable for both Atlanta and Boston.

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The finalized discrete choice experiment includes a total of twelve choice scenarios. Each scenario contains two upgrade options to install a decentralized water supply system. Each upgrade option is described by six features at different levels. Features include system type, ownership, installation cost, significance of environmental benefits, neighbor's choice, and annual net saving from the upgrade (Table 1). Respondents were asked to choose either a preferred option out of the two or neither. We used the choice design function in the JMP software (SAS Institute Inc, 2012) to design the 12 sets of comparisons (24 options) used in the
discrete choice experiment. The software uses D-optimal design to minimize the covariance of features so
that each feature can be evaluated independently. This design allows one level of a feature to be paired with
all levels of other features for comparison at least one time across the 24 options. The twelve scenarios are
available in the Supporting Information (SI).

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Table 1. Decentralized water facility design features and levels.

<b>Option Features</b>	Levels	Variable coding for latent- class choice modeling
System Type	Rainwater harvesting; rainwater collection varies seasonally	Categorical variable
	Greywater recycling: water for	
	reuse is constant	
Ownership	The system will be sized for and owned by your own household	Categorical variable
	The system will be owned communally; you will own a share of it, pay for that share and accumulate the benefits shown	
Upfront installation cost you will pay	\$500	Numerical variable, scaled to 0.08333 (\$500/\$6,000)
	\$1,000	Numerical variable, scaled to 0.16667 (\$1,000/\$6,000)
	\$3,000	Numerical variable, scaled to 0.05000 (\$3,000/\$6,000)
	\$6,000	Numerical variable, scaled to 1.0000 (\$6,000/\$6,000)
	No benefit	Categorical variable
Environmental benefits (e.g., reduce flooding risk; drought mitigation)	Insignificant	
	Moderate	
initigation)	Significant	
	No installation yet	Categorical variable
Neighbors' choice	Some of your neighbors already	
	installed one	
	Most of your neighbors already	
	installed one	
Vour souing nor yoon (o o	Avg. \$240	Numerical variable, scaled to 0.3333 (\$240/\$720)
Your saving per year (e.g., water saving minus electricity for pumping water)	Avg. \$480	Numerical variable, scaled to 0.6667 (\$480/\$720)
ior pumping water)	Avg. \$720	Numerical variable, scaled to 1.000 (\$720/\$720)

## 145

# 146 **2.2. Data Collection and Correction**

147 Surveys were published on Amazon Mechanical Turk. The Turk is a crowdsourcing platform that provides a

time-effective solution for citizen engagement (Crump et al., 2013). We only allowed respondents from

149 Metro Atlanta and Greater Boston to complete the surveys through the restriction of registered respondents 150 outside Georgia and Massachusetts, and the screening based on reported zip code and county. Incomplete 151 responses were excluded for data quality control and each respondent who completed the survey was paid 152 one dollar. The surveys were available for four months on the Turk and we collected 697 and 602 useful 153 responses from Metro Atlanta and Greater Boston, respectively. Our sample sizes exceed the minimum 154 number that can enable a 95% confidence level with 5% margin of error to represent the choices of the five-155 million residents in both cities (Bellera and Hanley, 2007). Census data were compared with our sample 156 statistics to examine the sample bias, which was corrected by reweighting the responses in the analysis.

157

### 158 2.3. Latent-class Choice Modeling.

159 We developed a latent-class choice model to characterize heterogeneous preferences for decentralized water 160 systems among different social groups. We modeled each individual's choice as a result of system design 161 features and socioeconomic/personal variables. Individuals are classified using socioeconomic and personal 162 variables, and each individual has differential preferences on the six design features (Eq. 1). Table S1 in the 163 SI defines the variables for modeling class membership and choice. We selected the Latent GOLD Choice 164 5.0 software that uses the expectation-maximization algorithm to develop the latent-class choice model 165 (Vermunt and Magidson, 2005). The software cannot automatically determine an optimal class number. We 166 tested the model for a range of class numbers and each class number with 150 runs to avoid local optimal 167 solutions. We chose the run that yields the lowest Bayesian Information Criterion (BIC) to determine the 168 optimal class number for interpretation. In general, BIC performs better than other Information Criteria to 169 determine the class number (Nylund et al., 2007).

170  $P(y_{it} = m|z_i) = \sum_{x=1}^{X} P(x|z_i) P(y_{it} = m|x)$ (Eq. 1)

where  $P(y_{it}=m|z_i)$  is the probability of an individual *i* giving response *m* to choice scenario *t*;  $y_{it}$  is the choice of the individual *i* in the choice scenario *t*; *m* is the nominal dependent variable of the choice (i.e., option 1, option 2, and neither of them);  $P(x|z_i)$  is the probability of individual *i* belonging to a certain class *x*;  $z_i$ represents the socioeconomic and personal characteristics of individual *i*; *x* is the latent class membership (i.e., latent variable); *X* is the number of classes; and  $P(y_{it}=m|x)$  is the class-specific conditional probability of individual *i* giving response *m* to choice scenario *t* (Eq. 2).

177 
$$P(y_{it} = m|x) = \frac{\exp(U_{m|x}^{t})}{\sum_{m'=1}^{M} \exp(U_{m'|x}^{t})}$$
(Eq. 2)

178 where,  $U_{m|x}^{t}$  denotes the utility associated with the alternative *m* in choice set *t* of individual *i* belonging to 179 class *x* (Eq. 3).

(Eq. 3)

180 
$$U_{m|x}^{t} = \beta_{no\_adopt|x} d_{no\_adopt,m} + \sum_{j=1}^{D} \beta_{j|x} d_{j,m}$$

181 where,  $d_{j,m}$  is the value of the  $j^{th}$  design feature of alternative *m* in choice set *t* (Table 1 Column 3);  $\beta_{j|x}$  is the 182 class-dependent coefficient associated with the  $j^{th}$  design feature. Each level of a categorical feature has one 183 coefficient and the sum of these coefficients is zero for this categorical feature. We created a dummy 184 variable " $d_{no-adopt, m}$ " to model the option of "neither of them". The value is zero for the two presented 185 options and one for the "neither of them" option, respectively.

186

187 The equations for the probability of individual *i* belonging to a certain class *x* have the same structure of

188 Eqs. 2 and 3. Similar to Eq.3, a set of class-dependent coefficients are estimated to sum up socioeconomic

189 features and personal characteristics. The class membership is further predicted using a similar equation of

Eq. 2. The details of probability functions and the application of expectation–maximization to run the

estimate can be found in the Latent GOLD Choice manual (Lu et al., 2015; Vermunt and Magidson, 2005).

192

# **193 2.4. Spatial Visualization**

194 We used a population synthesizer developed by Arizona State University to create complete individual 195 household samples that represent the households living in each census block group in the City of Atlanta and 196 Boston (Choupani and Mamdoohi, 2016). The synthesizer uses census summary statistics of socioeconomic 197 variables and Public Use Microdata Sample (PUMS) to reproduce a complete household sample. The sample 198 only contains the part of socioeconomic variables for each household that are available from PUMS (i.e., age, 199 education, gender, housing type, household size, household income, ownership, and race). We combined 200 these socioeconomic variables and the average personal characteristic values from the survey to estimate the 201 probability of synthetic households belonging to different classes. We visualized class distribution at census 202 block group levels in Atlanta and Boston.

### 204 **3.** Results and Discussion

### 205 **3.1. Summary of Respondents from Mechanical Turk**

206 We first evaluated the sample bias from Mechanical Turk by comparing the socioeconomic characteristics 207 of our respondents with the averaged demographic data obtained from U.S. Census for Metro Atlanta and 208 Greater Boston (Table S2). Most socioeconomic variables have similar distributions between our survey 209 respondents and the census data except age, education, and household head. In our survey responses, the 210 group that is older than 60 years old as well as the group that is high school graduate or less are 211 underrepresented. We have more respondents considering themselves as household heads than that are in 212 U.S. Census. To reduce the sample bias, we used the PUMS data and corrected the weights of individual 213 responses before the latent-class choice modeling.

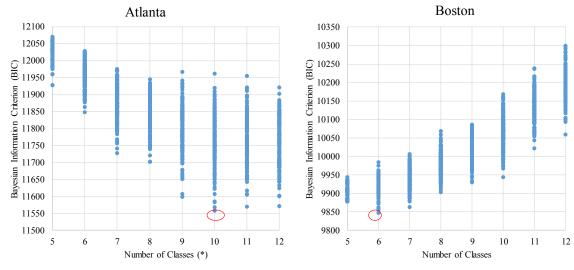
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# 215 3.2. Selection of an Optimal Class Number and Summary of the Model Statistics

The summary of model statistics is available in Tables S3&S4. According to the R<sup>2</sup> values, the latent-class choice model explains 48.1% and 45.3% of the variance in the choices of Atlanta and Boston respondents, respectively. Both the impacts of design features on the choice and the difference of these impacts across classes are statistically significant, which can be used to interpret preference heterogeneity in both cities. The socioeconomic and personal variables we defined have significant influences on class memberships. We consider that our latent-class choice models can help examine our hypotheses of preference heterogeneity and differential socioeconomic features of people sharing a similar preference in two cities.

223

In Atlanta the optimal class number was found to be 10, which has the lowest BIC (Fig. 1). However, we excluded 4 of the 10 classes because the size of each of the four classes is only less than 3% of the sample size (10-20 responses while we have 12 class-specific independent parameters (Eq. 3 and Tables S3&4) to estimate). The small sample size cannot produce reliable estimates for analysis (Nasserinejad et al., 2017). Accordingly, we analyzed the largest 6 classes in Atlanta. The optimal class number was 6 in Boston. The optimal class number verifies our first hypothesis of preference heterogeneity.



Boston

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\*Note: We excluded 4 of the 10 classes that the class size is smaller than 3%.

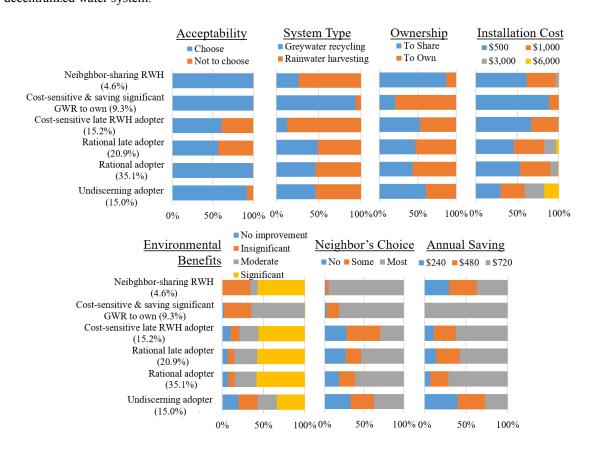
Figure 1. Use of Bayesian Information Criteria (BIC) to select the optimal class number in Atlanta and

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# 234 **3.3.** Latent Classes in Atlanta

235 We named the six classes based on their stated preferences for decentralized water facility design features in 236 the discrete choice experiment. Figure 2 shows the levels of choice modeling variables and the conditional 237 probability for each design feature level selection based on the assigned class. The conditional probability 238 explains the choice of each class facing different levels of one design feature while holding others the same. 239 The six class names are "undiscerning adopter," "rational adopter," "rational late adopter," "cost-sensitive 240 late RWH adopter," "cost-sensitive & saving significant GWR to own," and "neighbor-sharing RWH." The 241 "undiscerning adopter" does not show any significant difference among various levels of design features. 242 This class has a high probability to choose a decentralized water system without discriminating between 243 system designs. The "rational adopter" class shows minimal rejection to choosing a decentralized water 244 system and the system can be either GWR or RWH. Members in this class prefer low cost, significant 245 environment benefits, high annual saving, and the system that most neighbors install. The "rational late 246 adopter" demonstrates a similar preference for system features except that this class has a higher likelihood 247 of not adopting the decentralized water system. The "cost-sensitive late RWH adopter" is also likely to not 248 adopt the decentralized water system. This class prefers a low-cost RWH system if he/she considers a

249 decentralized water system. The "cost-sensitive & saving-significant GWR to own" class prefers a low-cost, 250 self-owned GWR system with significant savings. The "neighbor-sharing RWH" class shows a strong 251 preference to share RWH with the neighbors, especially when most neighbors choose to have one 252 decentralized water system.



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Figure 2. Class-dependent conditional probability of choosing a decentralized water facility associated with 255 various levels of design features in Metro Atlanta.

256

257 The "rational adopter" class is the largest class and about 35.1% of the households belong to this class in 258 Metro Atlanta. The "rational late adopter" is the second largest class and about 20.9% of the households 259 belong to this class in Metro Atlanta. The "cost-sensitive late RWH adopter" class favours a less expensive 260 RWH system and about 15.2% of households belong to this class in Metro Atlanta. The remaining 15.0%, 261 9.3% and 4.6% of total households belong to the "undiscerning adopter," "cost-sensitive & saving significant 262 GWR to own," and "neighbor-sharing RWH," classes, respectively. In general, households in Metro Atlanta 263 prefer a decentralized water system with a low cost, a high saving, and significant environmental benefits.

264 The system can be either RWH or GWR, and it can be shared with the community or own privately.

265 Neighbors' installations of such systems will be a plus to encourage the adoption.

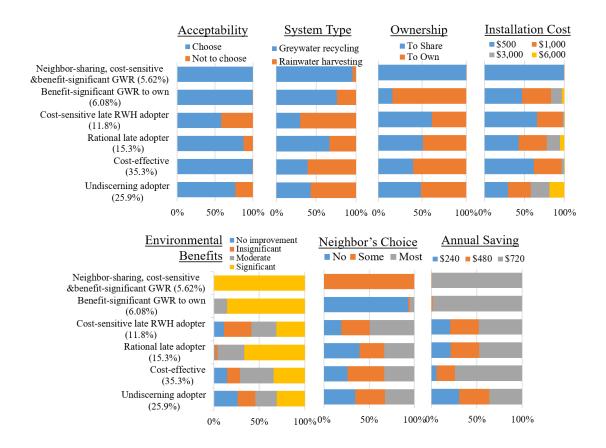
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### 267 **3.4.** Latent Classes in Boston

268 We similarly named the six classes in Boston: "undiscerning adopter," "cost-effective," "rational late adopter," 269 "cost-sensitive late RWH adopter," "benefit-significant GWR," and "neighbor-sharing, cost-sensitive, and 270 benefit-significant GWR" (Fig. 3). Boston shares some common classes with Atlanta, including 271 "undiscerning adopter," "rational late adopter," and "cost-sensitive late RWH adopter." The other three 272 classes in Boston behave differently than those in Atlanta. The "cost-effective" class in Boston prefers a 273 decentralized water system with a lower cost and a higher annual saving while the similar class "rational 274 adopter" in Atlanta prefers more environmental benefits and neighbor's choice in addition to a low cost and 275 a higher annual saving. The "benefit-significant GWR to own" in Boston prefers a decentralized GWR that 276 has significant environmental benefits and a high annual saving. In Atlanta, the "cost-sensitive & saving-277 significant GWR to own" class prefers a decentralized GWR that is cheap and saving-significant. Regarding 278 the sharing of a decentralized system, the "neighbor-sharing" class in Atlanta prefers an RWH while the 279 similar class in Boston prefers a low-cost GWR with significant environmental benefits and a high saving.

280

281 In Boston, the "cost-effective" class is the largest class with 35.3% of the households belonging to this class. 282 The "undiscerning adopter" is the second largest class with about 25.9% of the households belonging to this class. The "rational late adopter" is the third largest class with about 15.3% of the households belonging to 283 284 this class. The remaining 11.8%, 6.08%, and 5.62% of total households are the "cost-sensitive late RWH 285 adopter," "benefit-significant GWR to own," and "neighbor-sharing, cost-sensitive, and benefit-significant 286 GWR," classes, respectively. On the whole, Boston residents show the same preferred decentralized water 287 system that has a low cost, a high saving, and significant environmental benefits as Atlanta residents do. The 288 system can be either RWH or GWR and the neighbors' installations of such systems will be an incentive. 289 This consistency of the preferred decentralized water system in Atlanta and Boston reveals a universal 290 preference pattern for technology innovations.



291

Figure 3. Class-dependent conditional probability of choosing a decentralized water facility associated with
 various levels of design features in Greater Boston.

294

# 295 3.5. The Impact of Socioeconomic Status on Preferences: Cross-City Comparison

296 Tables S3&4 summarize the impact of socioeconomic and personal characteristics on class membership. We 297 use "Time to complete the survey" as a measure of personality regarding how fast a person can make 298 decisions (Table S1). The time a respondent spends can reflect the certainty of his/her decision and the 299 inclusion of response time can improve the model performance (Uggeldahl et al., 2016). In Atlanta, the 300 "undiscerning adopter" class members answered surveys faster than other classes. The average household 301 income of this class ranks near the bottom among classes yet 76% of class members plan to purchase or 302 upgrade properties. Moreover, the "undiscerning adopter" class members report more neighbor's installations 303 of RWH and GWR than other classes. The demand of improved properties, the fact that their neighbors have 304 installed similar systems, and the fast decision-making skill can all contribute to the likelihood of a 305 "undiscerning adopter" to install decentralized water facilities. The "rational adopter" class members do not 306 have any overwhelming socioeconomic or personal features that make this class unique. The "rational late 307 adopter" class members spent more time on surveys than other classes and about 72% of the class members 308 indicate having no plan to change their current properties. About 80% of the "cost-sensitive late RWH adopter" 309 class members live in single-family houses and about 90% of the class members do not consider water 310 scarcity to be an issue. The average age of this class is the highest among all classes. The average household income of the "cost-sensitive & saving significant GWR to own" class is the highest among all classes. The 311 312 majority of the "neighbor-sharing RWH" class members live in multi-family houses and 67% of the members 313 think that water scarcity will probably be a problem. On average, this class knows more about decentralized 314 water systems than others.

315

316 In Boston, the "undiscerning adopter" class members answered surveys faster than other classes except the 317 "benefit-significant GWR to own" class. The "undiscerning adopter" class members in Boston also report 318 more neighbor's installations of RWH and GWR than other classes. The "cost-effective" class members do 319 not have any overwhelming socioeconomic or personal features that make this class unique. The "rational 320 late adopter" in Boston also spent more time on surveys than other classes. The majority of "rational late 321 adopter" and the "cost-sensitive late RWH" classes indicated no plan to change their current properties. The 322 average age of the "cost-sensitive late RWH" adopters is the highest among classes. The "benefit-significant 323 GWR to own" class members are younger than 30 years old and unmarried. However, most class members 324 have household sizes larger than three people. It is likely that the "benefit-significant GWR to own" class 325 members room with others. The majority of the "neighbor-sharing, cost-sensitive, & benefit-significant GWR" 326 class members (about 70%) live in single-family houses and the house size is larger than 1,500 ft<sup>2</sup>. About 327 95% of class members plan to purchase or upgrade properties. On average, the proportion of the "neighborsharing, cost-sensitive, & benefit-significant GWR" class members who consider that water scarcity will 328 329 probably be an issue is the highest among all classes.

330

Based on Table S3&S4, the impacts of socioeconomic and personal characteristics on class membership are
different between the two cities. Table S5 summarized the profiles of the socioeconomic and personal
characteristics of "undiscerning adopter," "rational late adopter," and "cost-sensitive late RWH adopter" in

334 both cities. While sharing similar preferences on decentralized water systems, we found the socioeconomic 335 and personal characteristics of the three latent classes across the two cities can be very different, which 336 supports our second hypothesis that people sharing a similar preference in two cities may have differential 337 socioeconomic characteristics. For instance, the majority of the "undiscerning adopters" in Boston live in 338 multi-family houses while a large proportion of the "undiscerning adopters" in Atlanta live in single-family 339 houses. This is reasonable because Atlanta is more sprawled than Boston. The overall socioeconomic 340 statistics are also different between Atlanta and Boston including property ownership, house types, household 341 income, among others (Table S2). The perception of water scarcity in Atlanta is slightly stronger than that in 342 Boston (Figure S1). We hence conclude that socioeconomic composition and local development matter for 343 preference heterogeneity analysis. Meanwhile, we found that the impacts of neighbor's choice and water 344 scarcity perception on class membership were consistent in both cities. If the neighbors install one 345 decentralized system, the individual is more likely to be an "undiscerning adopter". In other words, the choice 346 of neighbors can accelerate an individual's decision of choosing a decentralized water system. If an individual 347 believes that water scarcity will probably be an issue, he/she tends to act as a "neighbor-sharing RWH" in 348 Atlanta or a "neighbor-sharing, cost-sensitive & benefit-significant GWR" in Boston.

349

# 350 **3.6.** Diffusion of Decentralized Water Facilities in Atlanta and Boston

351 We developed an innovation diffusion curve that approximates how early different classes in Metro Atlanta 352 are likely to choose a decentralized water system (Fig. 4). Franceschinis et al. constructed a psychological 353 factor that measures the degree of innovativeness to link classes to the diffusion of innovation curve 354 (Franceschinis et al., 2017). Our diffusion curve is based on the relative timing when incentives can fulfill 355 expectations of the six classes to install decentralized water facilities. For instance, environmental benefits 356 such as flooding risk reduction and drought mitigation are only significant when the installations of 357 decentralized water facilities reach a certain threshold. The system cost may take a certain period of time to 358 decline when the demand starts to increase. We considered that the "undiscerning adopter" class is the earliest 359 adopter because this class has a high probability to choose a decentralized water system and this class makes 360 decisions much faster without discriminating between system designs. The "rational adopter" follows the 361 "undiscerning adopter" as the early majority but the "rational adopter" needs some environmental benefits,

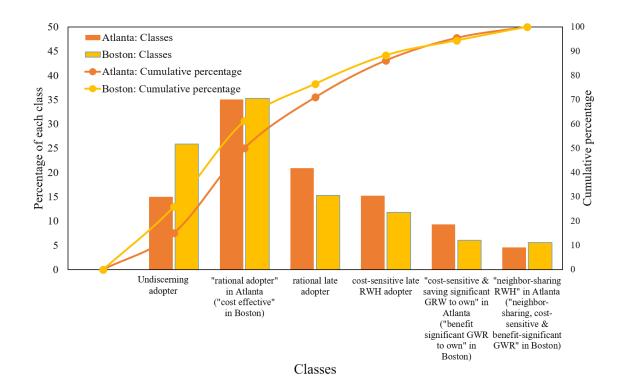
362 economic savings, and neighbors' adoptions to support decisions. The "rational late adopter" as the late 363 majority will be more willing to adopt a decentralized water system as environmental benefits and annual 364 savings become more significant. We conjecture that the "cost-sensitive late RWH adopter" and "cost-365 sensitive & saving-significant GWR to own" are inactive groups since they are sensitive to the cost and they 366 may consider a decentralized water system when the price goes down in the future. The "neighbor-sharing 367 RWH" class is the latest adopter because the class depends on its neighbors to collectively share an RWH, 368 which may take a long time among neighbors to reach a consensus.

369

370 Similarly, we also developed an innovation diffusion curve that approximates how early the six classes in 371 Greater Boston are likely to choose a decentralized water system (Fig. 4). The "undiscerning adopter" class 372 is considered as the earliest adopter, followed by the early majority "cost-effective" class who needs cost-373 effective decentralized water systems. The "rational late adopter" class will be the late majority who is more 374 willing to choose decentralized water systems when environmental benefits become significant. The "cost-375 sensitive late RWH adopter", "benefit-significant GWR to own", and "neighbor-sharing, cost-sensitive & 376 benefit-significant GWR" are the inactive groups because these classes need either a low-cost choice or 377 significant environmental benefits and economic savings.

378

According to our hypothetical diffusion curves of how early different classes are likely to choose decentralized water systems, the diffusion of decentralized water systems in Boston may be faster than in Atlanta. However, the diffusion also depends on local contextual factors including system cost, environmental benefits, annual saving, and neighbor's choice. The modelling of diffusion will be investigated more thoroughly in a future study.



384

385

Figure 4. Diffusion curves of decentralized water facilities in Atlanta and Boston.

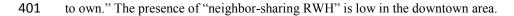
386

# 387 3.7. Spatial Distribution of Classes in Atlanta and Boston

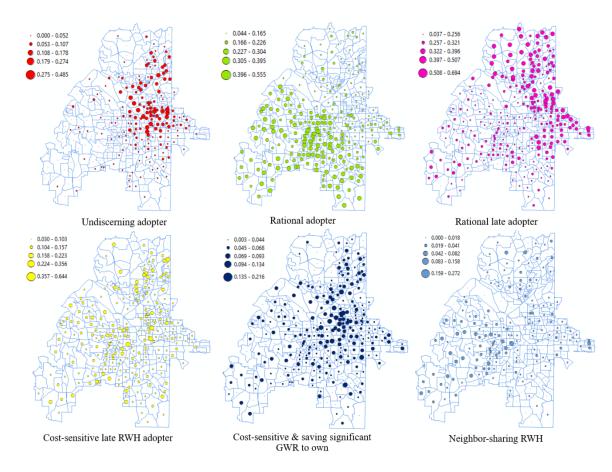
We analysed the spatial distribution of the different classes of adopters in our two testbed areas in order to gain potential insights for planning purposes. We created a set of synthetic households for each census block group in Atlanta and Boston and used synthetic households' socioeconomic features and the average personal features to predict class memberships. We visualized the percentages of different classes in Atlanta and Boston, respectively (Figs. 5 and 6).

393

In Atlanta, a higher percentage of households belonging to the "undiscerning adopter" is found in the downtown, indicating incentivizing initial adoptions of decentralized water systems in this area could potentially result in a rapid diffusion. The majority of households residing in the southern part of Atlanta are "rational adopter" while a high percentage of households is "rational late adopter" in the northern part of Atlanta. The diffusion of decentralized water systems is likely to start earlier in the southern part of Atlanta than the northern part. There are several census block-groups across the city that have a higher percentage of 400 households belonging to "cost-sensitive late RWH adopter" and "cost-sensitive & saving-significant GWR







403



Figure 5. Spatial distribution of latent classes in Atlanta.

405

In Boston, the "undiscerning adopter" class is more widely distributed than that in Atlanta. In general, the "undiscerning adopter," "cost-effective," and "cost-sensitive late RWH" members are concentrated in relatively lower-property-value communities in the southeastern part of the city. A high percentage of households belonging to the "rational late adopter" is located in the northwestern part of the city. In Boston, the presence of the two classes "benefit-significant GWR to own" and "neighbor-sharing, cost-sensitive, & benefit-significant GWR" is small.

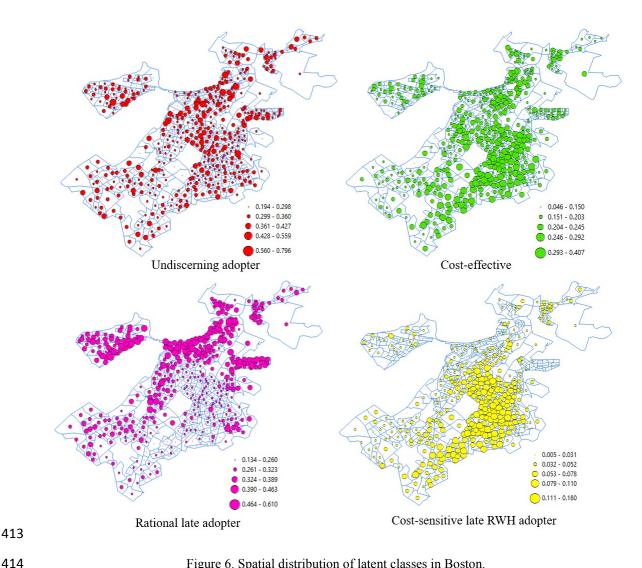


Figure 6. Spatial distribution of latent classes in Boston.

416 Our visualization included the socioeconomic features available from the census and the average personal 417 characteristics from the survey and indicates significant spatial heterogeneity in decentralized water system 418 demands in both Atlanta and Boston. In Atlanta, an early adoption of decentralized water system can occur 419 in the downtown. In Boston, there are more districts and neighborhoods that can initialize the early adoption 420 of decentralized water systems. In Atlanta, the communities in the downtown and the southern part of the 421 city are poorer than that in the northern part. A higher percentage of households belonging to "undiscerning 422 adopter" and "rational adopter" in the downtown and the southern part of Atlanta indicates that relatively 423 low-property-value communities have higher demands for decentralized water facilities as an acceptable 424 alternative to improve community quality. In Boston, we also found a higher percentage of households

belonging to "undiscerning adopter" and "cost-effective" in relatively low-property-value communities and neighborhoods, especially in the southeastern part. The "rational later adopter" are found in wealthier communities which have a low demand for decentralized water systems. We conclude that policy incentives targeting the promotion of decentralized water systems in these high-demanding communities could also create an opportunity for community renaissance through the improvement of community water service and management quality.

431

## 432 **3.8.** Some Limitations of Preference Analysis

433 Sample size is one key aspect to develop a reliable preference analysis. In our study, we tested Amazon 434 Mechanical Turk as a platform for collecting responses. Although the cost is lower than traditional methods 435 (e.g., face-to-face, mail, and telephone), the advantage of crowdsourcing was not shown in our study. The 436 number of workers on the Amazon Mechanical Turk is large, which is around 100-200 thousand globally. 437 However, the cohort in the Metro Atlanta and Greater Boston is much smaller and we only received about 438 600-700 responses, which represent around 0.12‰ of the population in both metro areas. Better participatory 439 approaches that enable the engagement of a representative proportion of citizens to evaluate developing 440 and/or future technologies would benefit research like this and would better inform incentives and strategies 441 for transitioning to more resilient water infrastructure. Participatory technologies will be particularly valuable 442 for developing countries where the need for more sustainable and resilient water infrastructure is much more 443 urgent.

444

445 Our spatial visualization provides a reference for initializing the decentralization of water infrastructure. For 446 instance, it can be a good start to promote water decentralization in the downtown of Atlanta and the 447 communities in the southeastern part of Boston, where there is a higher percentage of households belonging 448 to the "undiscerning adopter" class. However, it is not sufficient for supporting policy and economic incentive 449 development. A diffusion of innovation model should be constructed that takes personal features into account, 450 including impact of neighbor behavior and environmental change, to predict the adoption and diffusion of 451 decentralized water systems. The diffusion model will distinguish spatial distributions of RWH versus GWR 452 and predict the ownerships of decentralized RWH and GWR facilities. Moreover, such a model will enable

the examination of the impacts from different policy and economic incentives to increase the adoption from
a system perspective. The results will be more informative for policy makers and city managers to initialize
water decentralization programs.

456

### 457 4. Concluding Remarks

458 The promotion of decentralized water facilities and the emergence of a hybrid water system relies heavily on 459 citizens' preference and demand. In this paper, we developed a discrete choice experiment to elicit, via 460 Amazon Mechanical Turk, individual choices for designs of decentralized household and community water 461 collection facilities in Metro Atlanta and Greater Boston. Mechanical Turk is one of the commercial 462 crowdsourcing platforms that enable convenient data collection. Given the relatively small cohort size at the 463 target metro regions in Mechanical Turk, we were only able to collect between 600 and 700 responses in 464 Metro Atlanta and Greater Boston, respectively, in four months. Alternative survey technologies to enhance 465 participation and to improve representation of the population is needed and will be investigated in the future.

466

467 Using latent-class choice modelling, we found significant preference heterogeneity among residents in both 468 Metro Atlanta and Greater Boston regarding the choice of a decentralized water facility. We identified and 469 discussed the six major classes in both cities. Some classes (e.g., undiscerning adopter) are likely to install a 470 decentralized water facility earlier than others (e.g., cost-sensitive late RWH adopter). Our data analysis 471 showed that comparing to Atlanta. Boston had a larger proportion of households belonging to the 472 "undiscerning adopter" class, suggesting that Boston would be expected to adopt decentralized water 473 facilities at a faster rate once introduced. The two cities share some common traits in classes that show similar 474 preference patterns. Although the socioeconomic and personal factors that determined the groupings of 475 households in the two cities were not identical, we found consistent effects of neighbor's choice and 476 perception of water scarcity on the class memberships. Households are more likely to adopt a decentralized 477 water facility if their neighbors already install one, and if households have the perception of water scarcity, 478 they are willing to share the investment of a decentralized water facility within the community. Our findings 479 suggest support from the public sector to help initialize the adoption of decentralized water facilities will 480 accelerate the diffusion.

481

482 The spatial visualization of the distribution of different classes in Figures 5 and 6 highlights the areas of early 483 demand for decentralized water facilities in Atlanta and Boston. In particular, downtown Atlanta and the 484 southeastern part of Boston exhibit higher proportions of households belonging to the "undiscerning adopter" 485 class, indicating a higher chance of success if a government, public utility, or non-governmental organization 486 starts the promotion in these districts.

487

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