



# The Effects of Gist Information and Scientific Quality on Damages in a Civil Trial

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# Science in the Courtroom



# Fuzzy Trace Theory

## Verbatim Traces

- Literal perceptions
- Exact words or precise numbers

## Gist Traces

- Bottom-line meaning
- Reliance on intuition
- Vague and qualitative

# Current Study

# Current Study

Are jurors able to differentiate between High vs. Low quality science?

Do safeguards help jurors be better calibrated to the strength of evidence and understand the scientific evidence better?

Do individual differences affect jurors' understanding of scientific evidence?

# Design

## Safeguard

Quality of  
Scientific  
Evidence

	<b>Gist</b>	<b>No Gist (Control)</b>	<b>No Gist + Jury Instruction</b>
<b>High</b>	High Quality, Gist Info	High Quality, No Gist Info	High Quality, No Gist Info, Jury Instructions
<b>Low</b>	Low Quality, Gist Info	Low Quality, No Gist Info	Low Quality, No Gist Info, Jury Instructions

# Participants

- 469 participants (UNL students & Mturkers)
- *M* age = 26.35, range = 19-70, SD = 9.19
- 243 men (51.8%), 224 women (47.8%), 2 did not specify (0.4%)
- White, non-Hispanic (69.9%), Asian (4.7%), Black/African American (9.0%), Hispanic/Latino (9.0%), Other (7.4%)

# Individual Measures

Cognitive Reflection Test<sup>1</sup>

“A bat and a ball cost \$1.10 in total. The bat costs \$1.00 more than the ball. How much does the ball cost?”

Weller’s Numeracy Scale<sup>2</sup>

“If the chance of getting a disease is 10%, how many people would be expected to get the disease out of 1,000?”

Trust in Science<sup>3</sup>

“Scientists use fair procedures.”

1 = *Strongly Disagree*, 4 = *Strongly Agree*

Attitudes Toward Science<sup>4</sup>

“Science makes our way of life change too fast.”

1 = *Strongly Disagree*, 4 = *Strongly Agree*



# Procedure

Individual  
Measures

Trial Video  
(1 hour)

Questionnaire &  
Demographics

Cognitive Reflection Test

Plaintiff/Defense Witnesses

Strength of Evidence

Weller's Numeracy Scale

Direct/Cross Examinations

Expert Witness Credibility

Trust in Science

Expert hired by court

Damages

Attitudes Toward Science

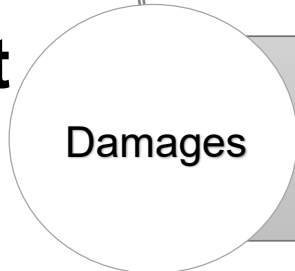
Attention Check Questions

# Dependent Variables



“Please rate the strength of the scientific evidence on which Dr. Watts based her testimony.”

1 = *Extremely Weak*, 10 = *Extremely Strong*



Log-transformed dollar amount



“Please rate the expert witness, Dr. Helen Watts.”

1 = *Inarticulate*, 10 = *Well-spoken*

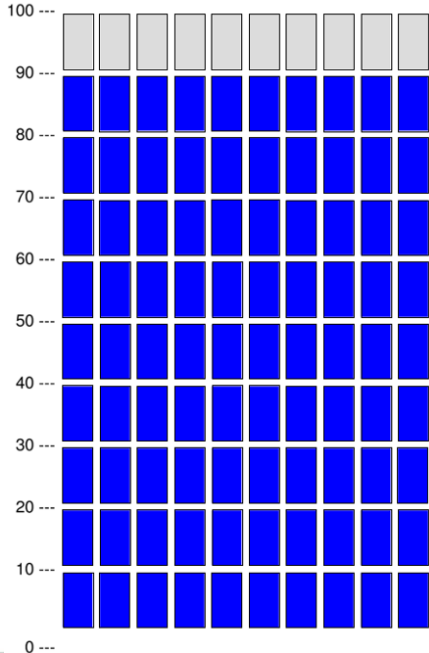
# Hypotheses

- H1: Quality of Evidence
  - Jurors are able to differentiate between high and low quality evidence
- H2: Individual Differences
  - Low – cognitive reflection, numeracy, attitudes towards science, trust in science = more poorly calibrated

# Condition – Verbal & Visual Gist

High

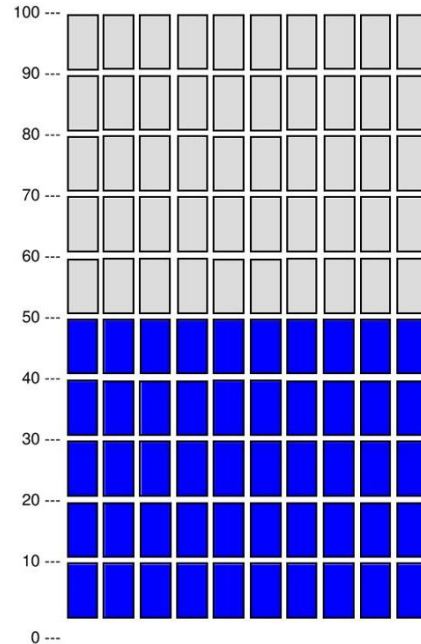
Signal-to-Noise Ratio of 90:10



This is a fairly high signal-to-noise ratio -- about as high as it gets for these kinds of tests.

Low

Signal-to-Noise Ratio of 50:50



This is not a terribly high signal-to-noise ratio -- about average for these kinds of tests.

**H1:**

$F(1,463) = 5.099, p = .024, \eta_p^2 = .011$

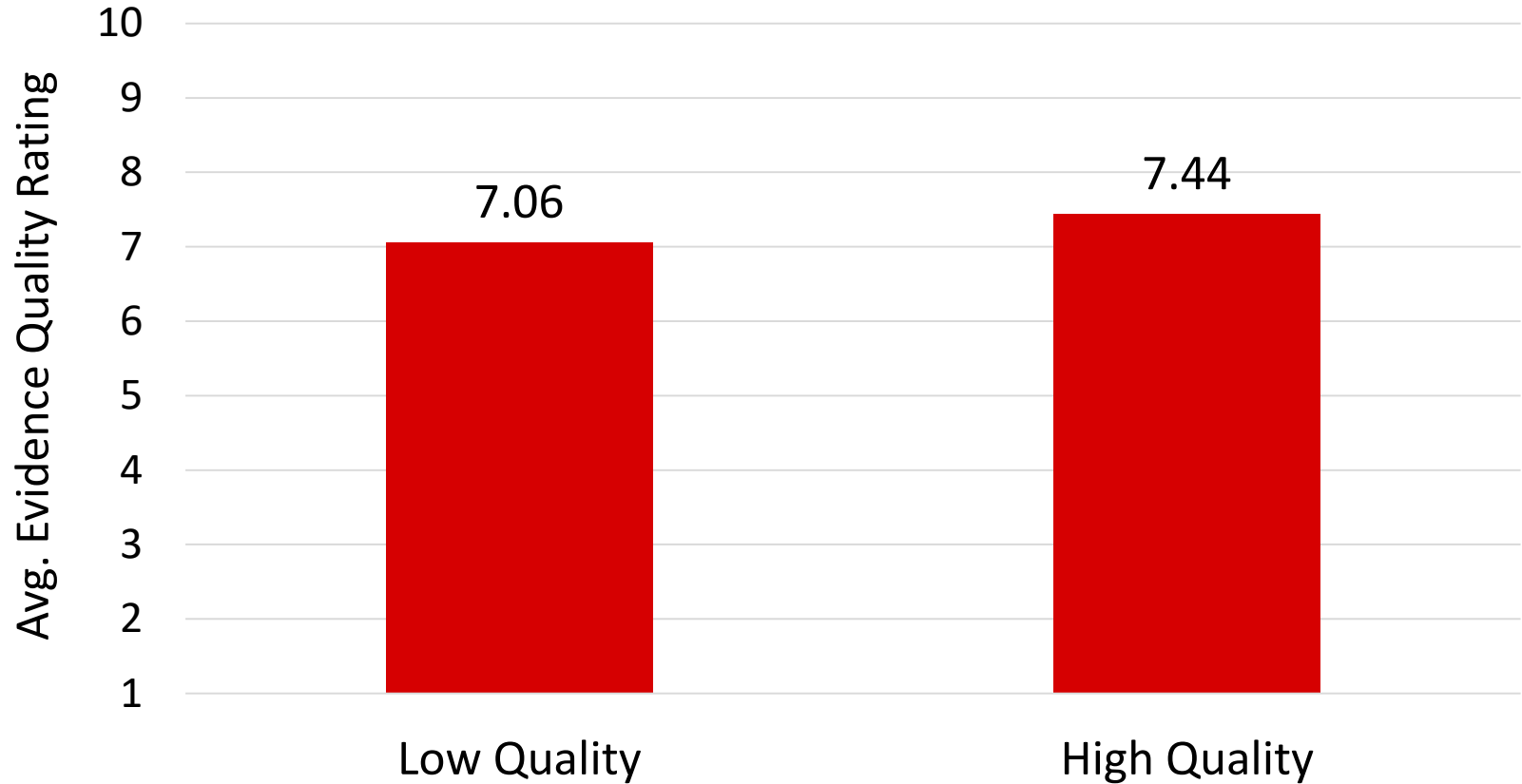


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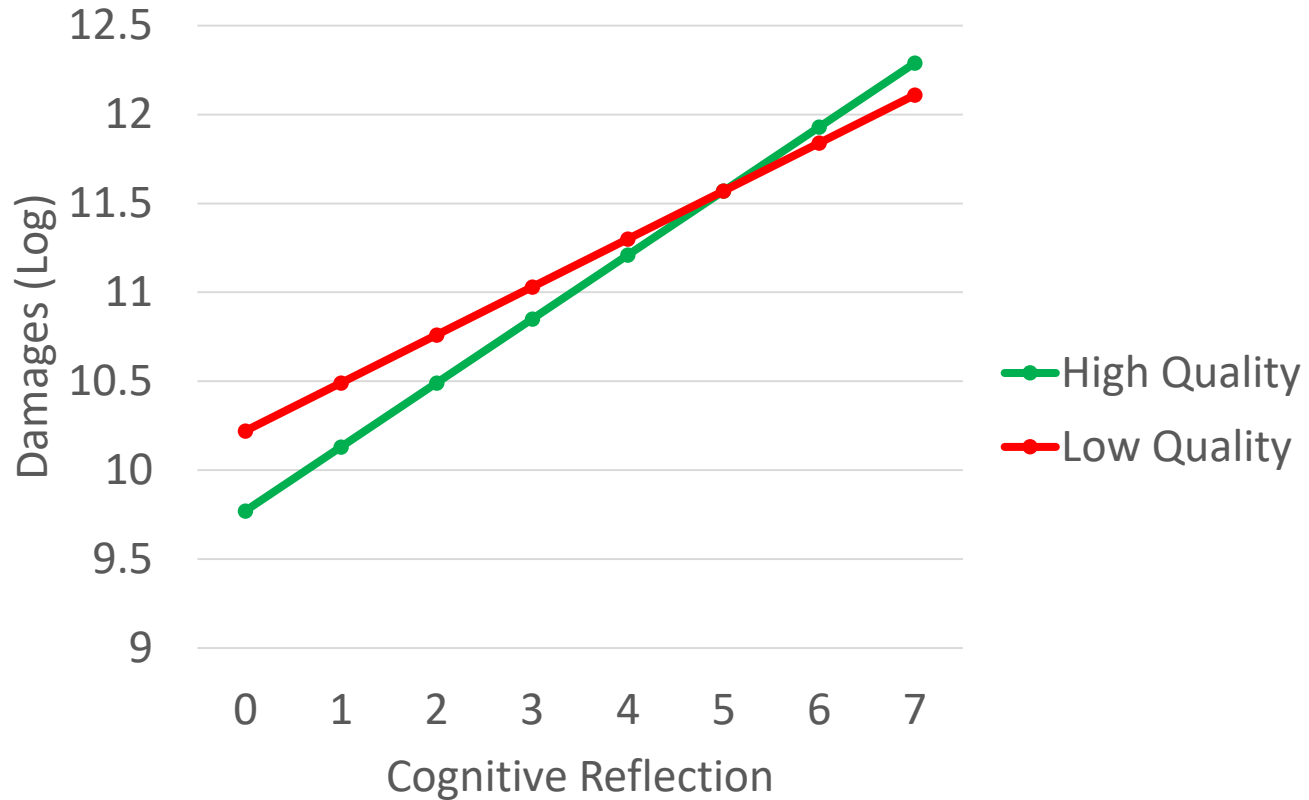


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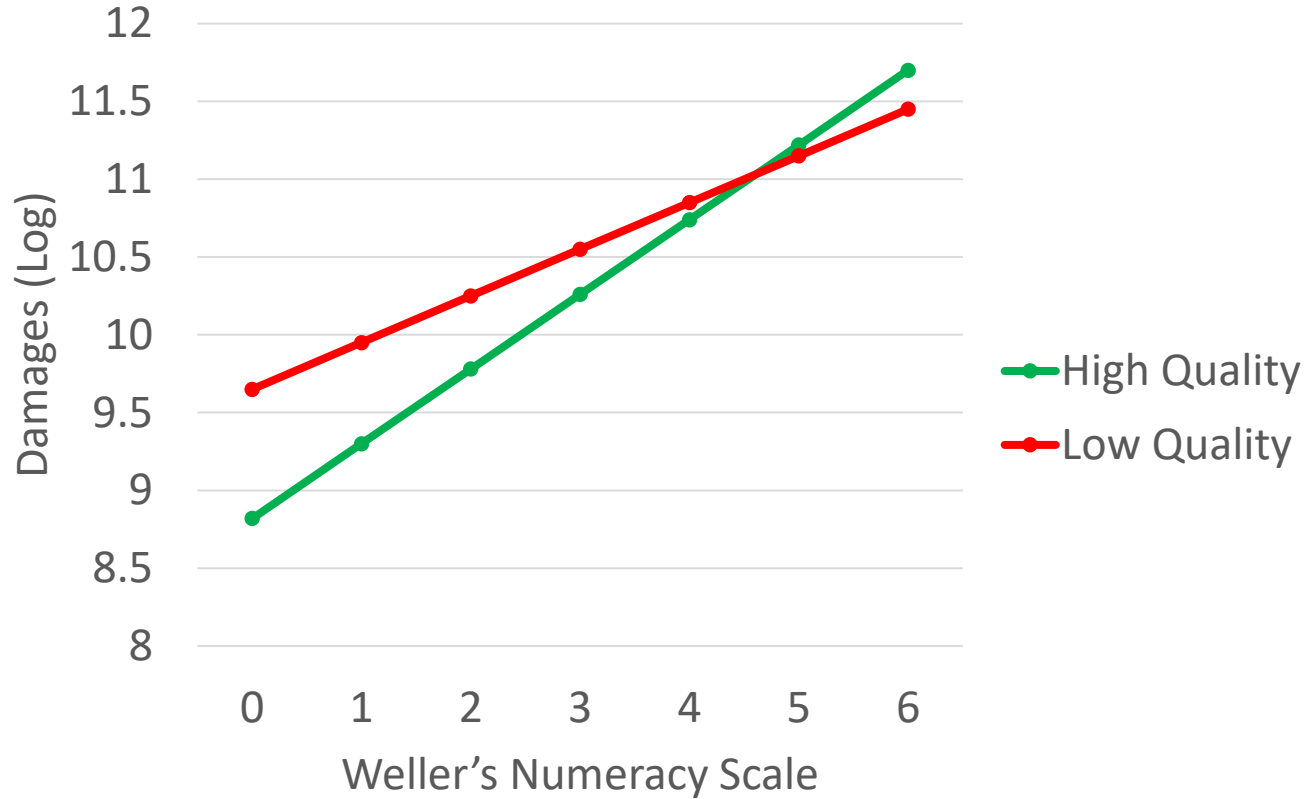


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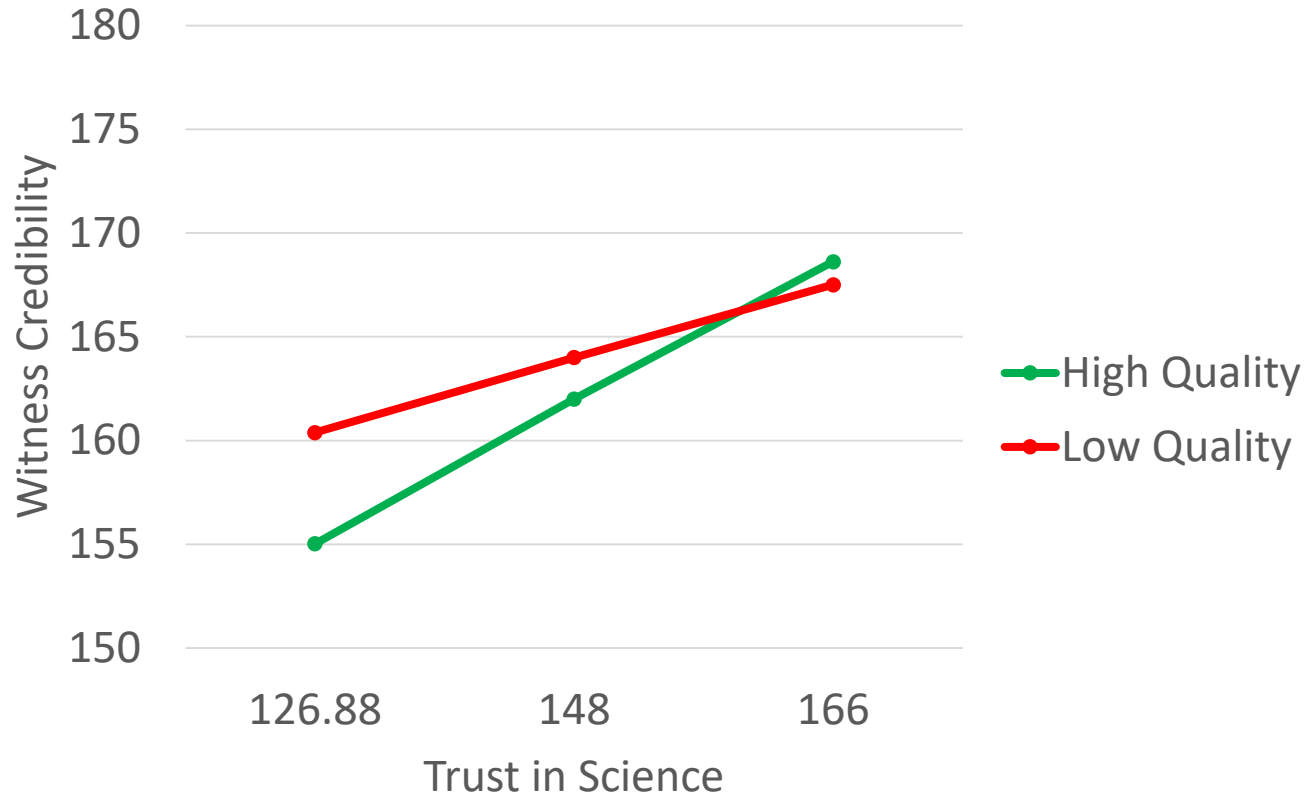
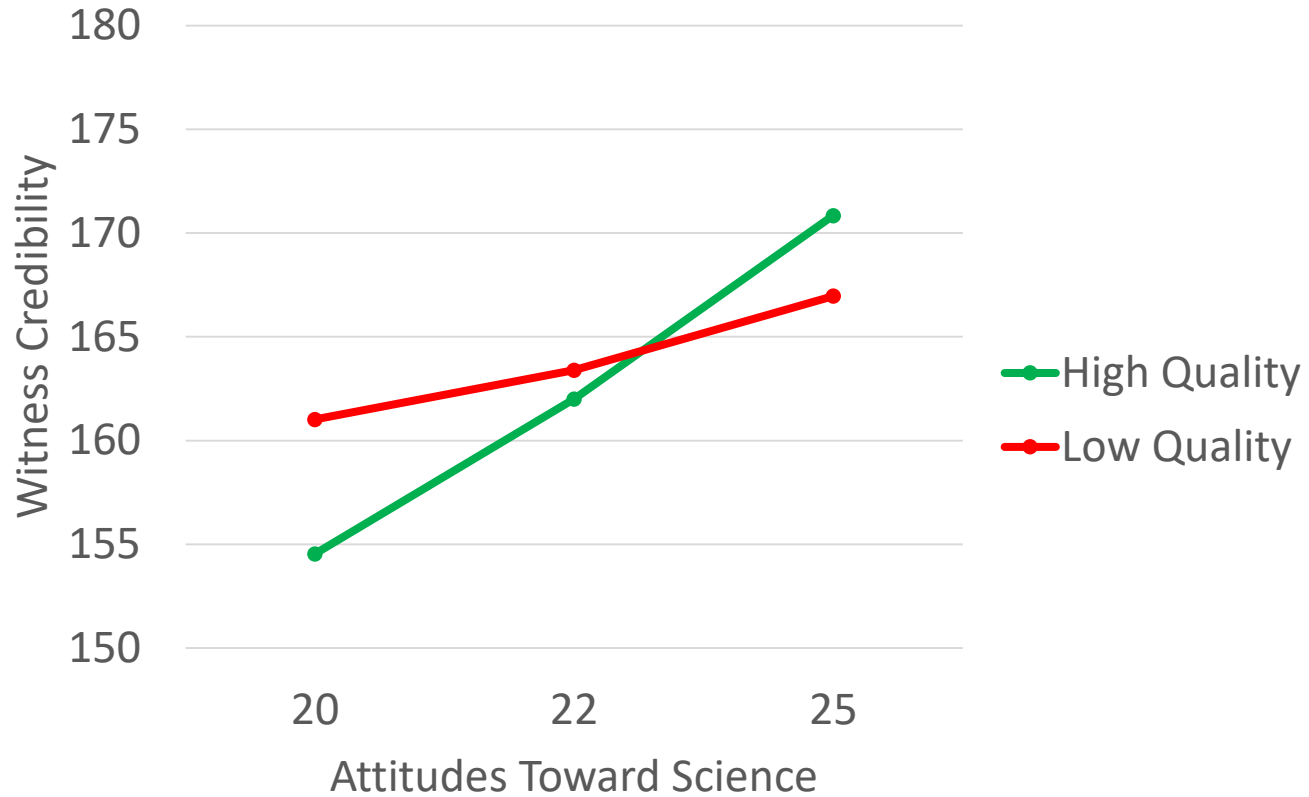




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# Discussion & Future Directions

- Better scientific reasoning & cognitive skills led to higher damages and expert credibility scores, regardless of condition.
- Decision aids did not improve judgments.