

1 **How Early Hydrogen Fuel Cell Vehicle Adopters Geographically Evaluate a Network of Refueling**
2 **Stations in California**

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20

1 **Abstract**

2 After a few years of initial sales, there is an opportunity to analyze how early hydrogen fuel cell
3 vehicle (FCV) adopters evaluated the spatial arrangement of a network of stations prior to
4 adoption. Since strategies differ on how best to arrange initial stations in a region to facilitate
5 adoption, understanding how they did so informs future station planning methods. We distributed
6 a web-based survey to 129 FCV adopters throughout California in 2019, asking them where they
7 lived and traveled at the time of adoption, up to five stations they planned to use, and subjective
8 reasons for listing those stations. We estimated shortest travel times to respondents' homes and
9 other frequent locations, and deviations from frequently traveled routes. We compared
10 differences in subjective and objective convenience for primary, secondary, and lower-ranked
11 stations, and tabulated the different combinations of stations that satisfied adopters' various
12 geographic criteria. Over 80% planned to rely on a portfolio of multiple stations subjectively
13 convenient to key activity locations, and nearly 25% who provided subjective geographic criteria
14 for listing stations did not include "near home" as their top reason for their primary or secondary
15 station. Estimated travel times to stations subjectively considered "near" home, work, and other
16 location types exhibit variability, but consistently decay beyond 90 minutes. Primary stations are
17 subjectively and objectively more convenient to home and work than lower-ranked stations, and
18 more associated with subjective convenience to home and objective convenience to work than
19 secondary stations. Other destination types align with lower-ranked stations.

20

21 Keywords: hydrogen, fuel cell vehicle, survey, GIS, multinomial logistic regression

22

23 1. Introduction

24 By the end of 2019, over 18,000 hydrogen fuel cell vehicles (FCVs) had been sold or
25 leased worldwide (IEA 2019). California residents accounted for 8,000 of these, supported by
26 over 40 available public refueling stations (CAFCP 2020). Other U.S. regions, such as the
27 northeastern United States, are now exploring FCV introduction to mitigate rising emissions
28 from the transportation sector. FCV performance, aesthetics, subsidized prices relative to other
29 alternative fuel vehicles (AFVs), driving ranges, and refueling times similar to those of liquid
30 petroleum-fueled vehicles have helped encourage adoption (Hardman et al. 2017; Hardman and
31 Tal 2018; Lopez et al. 2019), but the lack of a convenient refueling infrastructure remains the

1 primary barrier (Melaina 2007; Li et al. 2018; Kurtz et al. 2019; Kuby 2019; Linzenich et al.
2 2019; Xu et al. 2020).

3 This long-acknowledged issue has led researchers to develop various geographical
4 methods and strategies to recommend locations for AFV refueling stations (Agnolucci and
5 McDowall 2013; Ko et al. 2016; Lin et al. 2020). There is no general agreement, though, on
6 which geographic criteria should be prioritized to recommend station locations that can, in turn,
7 facilitate FCV adoption. Various models recommend placing stations near home locations of
8 likely early adopters (Nicholas and Ogden 2006;), frequently traveled routes (Lin et al. 2008;
9 Kuby et al. 2009; Zhao et al. 2019), travel activity spaces (Kang and Recker 2015), or some
10 combination of these (Ogden and Nicholas 2011; Stephens-Romero et al. 2010; Brey et al. 2016;
11 Hong and Kuby 2016; CARB 2018). The question of which prioritization scheme best supports
12 AFV adoption remains unanswered.

13 Several approaches can inform the choice of station location models to facilitate FCV
14 adoption. Some have employed stated preference surveys to evaluate hypothetical station
15 locations and arrangements (Caulfield et al. 2010; Yetano Roche et al. 2010; Guerra et al. 2016;
16 Brey et al. 2017), and others have used revealed preference surveys to analyze driving and
17 refueling behavior of adopters of comparable AFVs (Kitamura and Sperling 1987; Kelley and
18 Kuby 2013; Kuby et al. 2013; Kelley and Kuby 2017). Scenario models (Greene et al. 2013;
19 Kang et al. 2014) and optimization models (Upchurch and Kuby 2010; Honma and Kuby 2019)
20 help to inform station locations. Another evaluated potential financial success using the actual
21 planned network of hydrogen stations in California (Brown et al. 2013). These approaches,
22 however, do not capture how actual FCV adopters prioritized stations' convenience to various
23 geographic locations prior to adopting the vehicle.

24 Recent surveys conducted after early adopters began using FCVs in California found that
25 drivers consider stations near home to be important, along with stations convenient to work and
26 that require minimal deviation to reach (CARB 2018; Ramea 2019). These findings align with
27 long-held suggestions that stations near home, work, and commute routes would be essential to
28 facilitate initial FCV adoption (Sperling and Kitamura 1986; Nicholas et al. 2004), but leave
29 unanswered how drivers simultaneously evaluate and prioritize these criteria relative to a
30 network of stations before adopting their FCV. Also unknown is how close stations realistically
31 need to be for drivers to subjectively consider them "close enough." Proximity to locations aside

1 from home and work—including social or recreational destinations, family and friends, schools,
2 and shopping—likely play a role in how drivers evaluate a network of stations. Therefore,
3 hydrogen station location models need to account for how drivers evaluate the subjective and
4 objective convenience of a network of stations relative to these locations.

5 This study addresses the following general research question: how did FCV adopters
6 assess an existing network of hydrogen refueling stations when they decided to adopt one? We
7 further ask: where are the stations they intended to use relative to home, work, and other
8 frequently visited locations; how do the relationships of stations to these locations vary; and how
9 much deviation from common travel routes are drivers willing to tolerate? We compare
10 subjective measures of convenience (whether or not drivers consider them to be "near" locations)
11 and objective measures of convenience (estimated travel times on a road network between
12 stations and locations) for their listed refueling stations.

13 Using a web-based survey, we asked drivers to recall locations specific to the time they
14 were considering FCV ownership, including their home location, up to three regular destinations,
15 and up to five hydrogen stations they intended to use and why they intended to use them. We
16 compiled descriptive statistics of survey responses, evaluated the combinations of most
17 important reasons that drivers provided for listed stations, and used network GIS analysis to
18 evaluate the relationships between stations and locations provided by respondents. Using
19 ANOVA and t-tests, we tested for differences among the Los Angeles, San Francisco Bay, and
20 other regions. We specified two multinomial logistic regression models using 1) subjective
21 geographic measures of convenience and 2) objective measures of estimated travel times
22 between stations and important locations, assessing differences in primary, secondary, and 3rd-5th
23 ranked stations. These results can assist stakeholders interested in developing station location
24 strategies that encourage FCV diffusion.

25

26 **2. Methods**

27

28 2.1 Recruitment and Survey Instrument

29 In early 2019, 129 FCV adopters in California completed an IRB-approved web-based
30 survey. To participate, respondents needed to reside in California, be over the age of 18, and
31 have been in possession of an FCV at the time of the survey. We recruited respondents through

1 social media advertisement. Facebook groups that permitted us to recruit on their pages included:
2 Toyota Mirai Owners (1,900 members), Honda Clarity Fuel Cell Owners (650 members),
3 Hydrogen Car Owners (4,200 members), and GM Project Driveway (600 members). Given the
4 active nature of these online forums and the importance of information-sharing amongst early
5 adopters in these communities (Lopez et al. 2019), these were reasonable locations from which
6 to recruit a broad range of respondents.



7
8 Fig 1. Map of available and planned stations as of January 2019, and approximate home
9 locations of respondents who completed the survey in early 2019.

10
11 To help respondents recall station availability at their time of adoption, we provided maps
12 of all available and planned hydrogen stations during that quarter-year (DOE 2019). We matched

1 station names given by each respondent with point GIS station data, noting whether the station
2 was available or planned at that time, such as the example shown in Figure 1 for January 2019.
3 We also converted approximate home locations and frequented locations to point GIS data. Table
4 1 summarizes the survey data and how it was collected.

5

6 Table 1. Summary of data collected by survey.

Data of Interest	Respondent Action		Data Returned
<i>Location Data</i>			
Home	Place pin on approximate location on Google Map embedded in survey		Latitude/longitude coordinates of home location
Most-frequented location of travel away from home (repeated for 2 nd and 3 rd most-frequented locations)	Place pin on approximate location on Google Map embedded in survey		Latitude/longitude coordinates of up to three (3) locations
	Choose trip type from drop-down list of: work, social/recreational, shopping, school, other - specify		One trip type for each location
<i>Station Data</i>			
Primary station, or first station listed (repeated for others)	Fill in open-ended text response		Station name, matched to one in AFDC database
Reason for choosing station	Choose up to three reasons below for listing station in order of importance		
	<i>Geographic</i> Home Work School Shopping Social/Recr. Friends/Family On Way Long Distance	<i>Station</i> Reliability Price Safety Amenities Pressure Not Crowded Backup Station	Up to three reasons, in order of importance, for planning to use each station listed
Planned Refueling Time: Weekday or Weekend	Choose one of following: (weekday, weekend, both)		One planned refueling time response for each station listed
<i>Vehicle Information</i>			

Acquisition Date	Fill in open-ended text response of 1) month and 2) year that respondent adopted the FCV	Month and year of adoption. Used to calculate length of experience with FCV.
FCV Type	Choose: Toyota Mirai, Hyundai Tucson, Honda Clarity, Other	One make/model response per respondent
Respondent Information		
Confidence in recollection of stations respondent planned to rely on at time of adoption	Choose confidence in recollection of stations: extremely, very, moderately, slightly, or not confident	One confidence level per respondent

1

2 2.2 Revealed Station Convenience

3 We used a detailed street network GIS dataset for California to estimate travel times
 4 under free-flow travel conditions, which provides a general representation of objective
 5 convenience of stations to key locations. Using point data for home and frequented locations
 6 provided by each respondent and all available and planned station locations at the time of
 7 adoption, we estimated their shortest travel time paths along the detailed street network between
 8 home and: 1) stations listed by the respondent, 2) stations not listed by the respondent, for those
 9 either available or planned at the time. We repeated this process for the frequented locations
 10 provided by each respondent.

11 We automated route generation for all respondents using a Python script and ArcGIS
 12 10.7.1's Network Analyst. These outputs produced estimated travel times between stations and
 13 home locations, and stations and frequented locations, and the rank-order position of each listed
 14 station relative to all stations either available or planned at that time.

15

16 2.3 Deviation Analysis

17 We estimated the deviations required to access the stations listed by each respondent and
 18 all other stations available or planned at the time. To do so, we used the California street network
 19 dataset to generate direct shortest travel time routes between each respondent's home location
 20 and their given frequented locations. For each shortest path route for each respondent, we
 21 inserted each station listed, and then all others that were either available or planned at the time of
 22 adoption but not listed, as an intermediate stop on the route between the respondents' home and

1 frequented locations. The deviation to reach each station is the difference between the estimated
2 shortest travel times of the home-station-location indirect route and the corresponding home-
3 location direct route. We then determined the rank-order position of each listed station's
4 deviation.

5

6 2.4 Spatial and Statistical Analysis

7 The survey prompted respondents to list up to five refueling stations that they intended to
8 use before adopting the FCV. We classify responses as "primary," "secondary," or "3rd-5th"
9 stations. For each station group, we compile descriptive statistics for stated (subjective) reasons
10 for listing stations and revealed (objective) geographic relationships between stations and
11 respondents' destinations using the estimated travel times, and deviations required to reach them.
12 To assess how objective and subjective measures align, we evaluate and compare objective
13 geographic relationships of those stations subjectively listed as "near" a location (e.g., near
14 home, near work, near shopping).

15 Using only the highest-ranked subjective geographic reasons for listing stations, we
16 evaluate and classify the combinations of stations that satisfied specific geographic criteria for
17 each driver in MATLAB, and in what order. For instance, one driver might list a primary station
18 "near home" and no other stations at all. Yet another might list a primary station that is "on the
19 way," a secondary station both "near work" and "near home," and two other stations "near
20 friends and family" and "long distance," respectively. When a driver listed more than one reason
21 as the most important for choosing a station, we categorize accordingly (e.g., "near home" and
22 "on the way").

23 Statistically, we test for differences of percentages between the Los Angeles, San
24 Francisco Bay, and other regions using t-tests and ANOVA. Finally, we specify two multinomial
25 logistic regression models to evaluate differences among primary, secondary, and 3rd-5th stations.
26 We specify separate models using 1) stated subjective reasons and 2) corresponding revealed
27 objective geographic relationships as independent variables to determine significant predictors of
28 how respondents categorize their intended stations.

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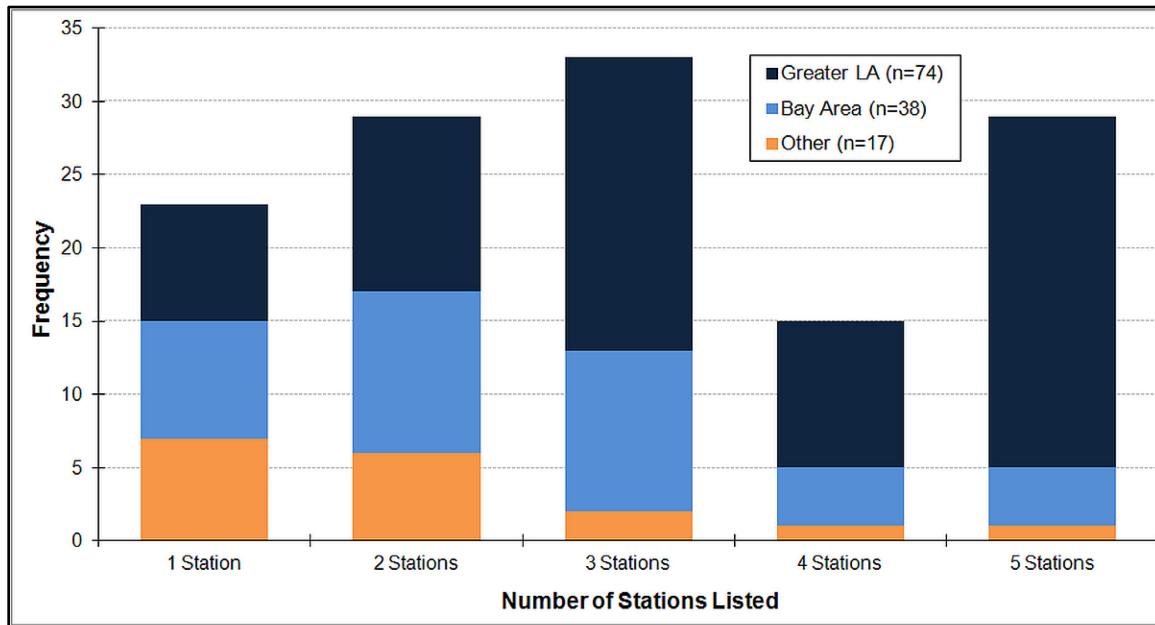
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1 3. Results

2 Of the 129 survey respondents, 106 (82%) planned to rely on more than one station when
3 they decided to adopt their FCV (Figure 2), while 77 (60%) planned on using at least three.
4 Nearly one-third of the respondents for whom a single station was sufficient lived in San Diego
5 and Sacramento, reflecting the dearth of stations in those areas. The majority of respondents who
6 listed five stations lived in greater Los Angeles, where stations are most abundant.

7



8 Fig. 2. Number of stations FCV adopters listed, by geographic region.

9
10
11 In this Results section, we first evaluate subjective and then objective convenience of
12 stations for all respondents statewide. Then we compare these responses across regions (greater
13 Los Angeles, San Francisco Bay area, other). We then compare subjective and objective
14 convenience, evaluate how respondents use combinations of stations to satisfy varying subjective
15 geographic criteria, and model differences in listed primary, secondary, and 3rd-5th stations.

16
17 3.1 Subjective Convenience of Stations

18 Table 2 demonstrates several key differences in subjective reasons for listing primary,
19 secondary, and 3rd-5th stations for all respondents statewide. We first focus on the frequency that

1 drivers listed any of the three reasons provided. Most respondents (70%) subjectively gave "near
 2 home" as a reason for listing their primary stations.

3
 4 Table 2. Percentages of subjective reasons for listing primary, secondary, and 3rd-5th stations, by
 5 a) most important reason, and b) any reason.

Factor	Primary Station (n=118)		Secondary Station (n=96)		3 rd -5 th Stations (n=115)	
<i>Subjective Reason for Listing Station</i>	<i>Most Important Reason^a</i>	<i>Any Reason^b</i>	<i>Most Important Reason</i>	<i>Any Reason</i>	<i>Most Important Reason</i>	<i>Any Reason</i>
Near Home	43.2	69.5	18.8	45.8	10.4	27.8
Near Work	14.5	38.1	14.6	37.5	5.2	19.1
Near School	0	10.2	0	6.3	0	1.8
Near Shopping	0	16.1	2.1	15.6	1.7	13.0
Near Friends and Family	0	14.4	4.2	15.6	8.7	19.1
Near Social or Recreational Location	2.5	15.3	2.1	17.7	4.3	20.0
On Way	7.6	32.2	10.4	31.3	9.6	29.6
Backup	0	11.9	11.5	46.9	13.9	37.4
Long Distance	0	9.3	0	9.4	6.1	20.9
Not Crowded	0	16.1	0	14.6	1.0	12.2
Pressure	0	7.6	1.0	9.4	1.0	5.2
Amenities	0	7.6	0	7.3	0	5.2
Reliability	0	22.9	2.1	21.9	1.7	14.8
Price	1.7	9.3	1.0	10.4	1.7	7.0
Safety	0	7.6	0	8.3	0	4.3
<i>Other Factors</i>						
Available at time of adoption	86.4		79.2		77.4	
Plan to use - Weekday	16.9		22.3		18.3	
Plan to use - Weekend	1.7		14.6		26.1	
Plan to use - Both	80.5		58.3		48.7	

1 a Numerator is number of times reason is the highest ranked: responses with multiple reasons tied for highest are not
2 included here. Denominator is number of stations by classification, so column percentages may be lower than 100.
3 b Numerator is number of times a reason is given, denominator is number of stations by classification. Column
4 percentages may therefore exceed 100.

5

6 Respondents also commonly associated secondary stations with "near home" (46%),
7 along with 3rd-5th stations (28%). Primary stations are also considered to be "near work" (38%)
8 and "on the way" (32%). Secondary stations were commonly listed as "backup" stations (47%)
9 and "near work" (38%), while 3rd-5th stations are listed most frequently as "backup" stations
10 (37%) and "on the way" (30%). The prominence of the "backup" reason for stations besides the
11 primary signals reluctance to rely on only one station, perhaps due to noted reliability issues with
12 the developing California hydrogen refueling infrastructure; the frequency of "reliability" as a
13 reason for station choice supports this conjecture.

14 We next consider the columns in Table 2 that show the most important reason drivers
15 gave for listing stations. For primary stations, "near home" is again most common, and again, the
16 relative prevalence of being "near home" declines with station importance. The primary reason
17 for listing secondary stations is "near home," followed by "near work," "backup station," and "on
18 the way." "Backup" stations surpasses "near home" as the top primary reason for stations 3rd-5th.

19 Available stations comprise most stations listed for each group, though planned stations
20 are most common in the 3rd-5th group. Respondents intended to use primary stations more often
21 on weekdays and weekends; they distinguished secondary and other stations as more appropriate
22 for either weekday or weekend-only use. This aligns with stations being considered near home,
23 since most drivers are home at some time every day of the week.

24

25 3.2 Objective Convenience of Stations

26 When estimating the objective convenience of stations to key trip locations, the
27 relationship to home remains important: 55% of primary stations listed require the lowest
28 estimated travel time to respondents' homes, while over 80% are one of the three shortest travel
29 times (Table 3). Primary stations are frequently one of the three most convenient to shopping
30 (77%) or school (77%) locations, while fewer than half of primary stations listed are of the three
31 lowest travel times to work (49%) or social/recreational (46%) locations. Secondary and 3rd-5th
32 stations require greater travel times to all location types than primary stations. The 3rd-5th listed

1 stations are more convenient to social/recreational, shopping, and school locations than they are
2 to respondents' homes and workplaces.

3 The percentage of primary stations that require the least deviation to reach from any of
4 the three home-location travel routes (60%) is slightly higher than the percentage of primary
5 stations that require the shortest travel time to home (55%). The corresponding percentages of
6 stations that are one of the three shortest travel times to home or require one of the three lowest
7 deviations to reach are nearly identical (~80%). The percentage of secondary stations that require
8 one of the three lowest deviations to reach is likewise nearly identical to the percentage of
9 secondary stations that are one of the three shortest travel times to home.

10

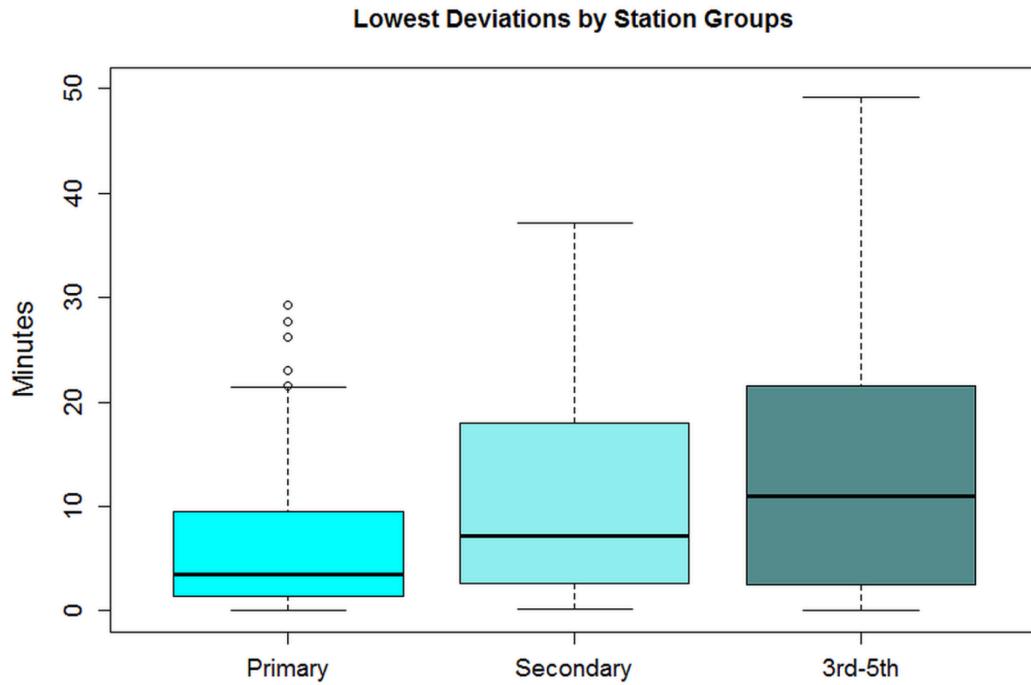
11 Table 3. Percentage of stations meeting objective criteria, by primary, secondary, and 3rd-5th
12 stations.

Revealed Relationship to Location Type	Primary Station (n=118)		Secondary Station (n=96)		3rd-5th Stations (n=115)	
	<i>Shortest Travel Time</i>	<i>One of Three Shortest</i>	<i>Shortest Travel Time</i>	<i>One of Three Shortest</i>	<i>Shortest Travel Time</i>	<i>One of Three Shortest</i>
Home	55.1	80.5	17.7	68.1	17.4	28.2
Work	35.5	49.0	19.0	46.3	7.4	17.5
School	53.9	76.9	20.0	50.0	12.5	37.5
Shopping	46.7	76.7	33.3	68.2	13.6	36.4
Social or Recreational	23.7	45.6	10.8	37.9	16.5	32.2
Least Deviation	60.2	79.6	25.2	67.8	14.0	41.1

13

14 While the occurrence of stations being measurably near home in Table 3 largely mirrors
15 the frequency of respondents subjectively considering stations "near home" in Table 2, we note
16 that respondents infrequently listed primary, secondary, and 3rd-5th stations as being "on the
17 way," despite their objectively low deviations from travel routes. In addition, Figure 3
18 demonstrates that the median lowest deviation to reach primary stations is 3.4 minutes, compared
19 to 7.1 for secondary stations, and 11.0 for other stations, indicating that primary stations are

1 aligned with short deviations. Three-quarters of all primary stations' lowest estimated deviations
2 are less than 10 minutes.



1 frequently than their counterparts elsewhere, and also select “amenities” as a reason for choosing
2 a station more often. Those who live outside the two major metropolitan areas do not consider
3 their primary stations to be “near home” as frequently, even though the majority of them are
4 revealed to be one of the three closest to home. In these cases, stations indeed may not be
5 particularly “close” to the respondents’ homes, but due to the sparse infrastructure outside of the
6 Los Angeles and San Francisco Bay areas, these listed stations are almost always one of the
7 nearest. Other revealed measures show there are differences in percentages of primary stations
8 being one of the three closest to work and to a social or recreational destination, with higher
9 percentages outside of Los Angeles. This, too, is likely a function of increasing sparsity of
10 stations and fewer opportunities for other stations to be nearer to destinations than those listed.

11 Few factors differ significantly between the two major metropolitan areas. Secondary
12 stations in Los Angeles are less frequently one of the three closest to a social or recreational
13 destination, and 3rd-5th stations in the San Francisco Bay area are more often subjectively
14 associated with being “on the way,” a “backup station,” or convenient to a long-distance travel
15 destination. Given the Bay Area’s more fragmented geography, fewer number of stations, and
16 easier access to commonly listed recreational destinations such as the Lake Tahoe area,
17 Yosemite, and locations in Napa County and others throughout wine country, these differences
18 are not unsurprising.

19
20 Table 4. Percentages of primary, secondary, and 3rd-5th stations listed subjectively by
21 respondents (top half) or ranking in the top three objectively (bottom half), by criteria and by
22 region of California.

Factor	Primary Station (%)			Secondary Station (%)		3 rd -5 th Station (%)	
	LA (64)	SF (37)	Other (17)	LA (58)	SF (27)	LA (86)	SF (22)
Subjective Criteria - reason (of any importance) given by respondent for listing station							
Near Home*	64.1	91.2	41.1	50.0	48.1	27.9	31.8
Near Work	39.1	37.8	35.3	36.2	44.4	17.4	31.8
Near School	7.8	18.9	0.0	3.4	14.8	0.0	9.0

Near Shopping	15.6	24.3	0.0	16.6	16.7	10.5	27.2
Near Friends/Family	12.5	18.9	11.8	15.5	22.2	19.8	18.2
Near Social or Rec.	14.1	21.6	5.9	13.8	29.6	19.8	22.7
On Way ⁺	29.7	37.8	29.4	27.6	44.4	23.3	45.5
Backup* ⁺	6.3	24.3	5.9	39.7	55.6	31.4	68.2
Long Distance ⁺	7.8	16.2	0.0	6.9	14.8	14.0	40.9
Not Crowded	18.8	18.9	0.0	13.8	22.2	12.8	13.6
Pressure	6.3	13.5	0.0	10.3	11.1	4.7	9.1
Amenities*	4.7	16.2	0.0	5.2	14.8	3.5	13.6
Reliability	25.0	27.0	5.9	17.2	33.3	11.6	27.2
Price	9.4	13.5	0.0	10.3	14.8	5.8	13.6
Safety	6.3	13.5	0.0	6.9	14.8	2.3	13.6

Objective Criteria - station is one of the three most convenient in terms of travel time

Home	76.5	83.7	91.7	75.9	55.6	29.1	27.2
Work*	41.4	50.0	83.3	44.0	47.6	16.9	26.7
School	87.5	50.0	100.0	62.5	0.0	0.0	0.0
Shopping	64.2	81.2	29.4	63.6	75.0	66.7	33.3
Social or Recreational* ⁺	31.1	61.5	75.0	27.5	57.1	40.0	47.1
Least Deviation	70.3	78.3	100.0	65.5	66.7	43.0	27.2

1 * significant ($\alpha = 0.05$) one-way ANOVA test among all three regions for larger sample of primary stations.

2 ⁺ significant ($\alpha = 0.05$) t-test between LA and SF regions for smaller samples of secondary or 3rd-5th stations.

3

4 Unless otherwise noted, the remaining results present findings from respondents
 5 statewide, given the relatively few observed significant differences and the primary focus on how
 6 respondents evaluate a network of stations across the state at the time of adoption.

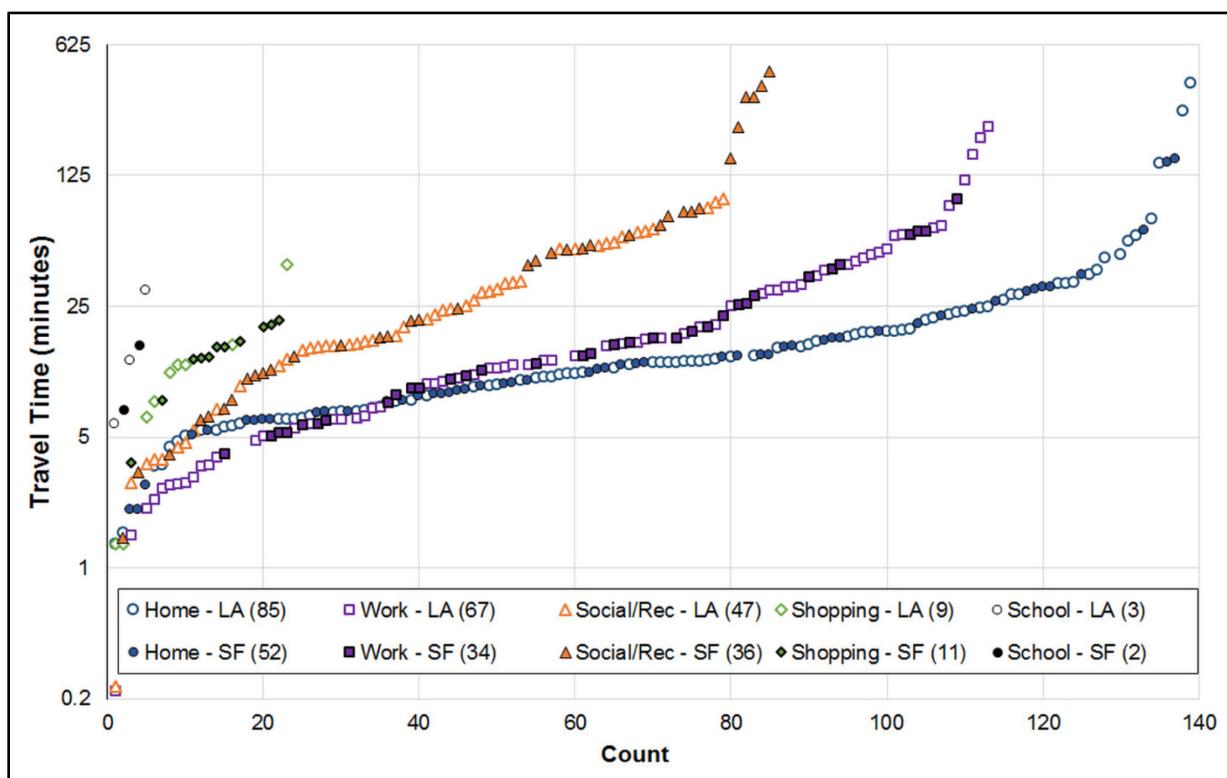
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1 3.4 Comparison of Subjective and Objective Convenience of Stations

2 Five logarithmic distributions of estimated travel times between stations subjectively
3 characterized as being "near" the five location types in the survey (home, work, social or
4 recreational, shopping, school) and those corresponding locations are shown in Figure 4. Each
5 distribution (except the $n=5$ school curve) has a similar characteristic shape, with a few very
6 close stations, a lower rate of decay in the middle, and a handful of extreme outliers. There is
7 also a somewhat consistent "ceiling" on the main group of travel times to stations considered
8 "near" home, work, and social destinations between 70 and 90 minutes.

9



11 Fig. 4. Rank-ordered estimated travel times between stations, home and frequent locations by
12 respondents in either the greater Los Angeles region or San Francisco Bay Area region, if
13 respondent subjectively considered the station to be geographically "near" that location for any
14 reason.

15

16 For the 139 stations subjectively considered near home, 40% were within 10 minutes of
17 home and 75% within 25 minutes, although some over an hour away are also considered to be
18 near home. The 30 closest stations to work require objectively shorter travel times to reach

1 respondents' work locations than the 30 shortest to their homes. Beyond eight minutes away, this
2 relationship reverses. Stations tend to require further travel times to respondents'
3 social/recreational destinations than their work or home locations, with nearly a third over an
4 hour away. Only 23 stations were considered "near" shopping destinations, though most are
5 within 20 minutes of those destinations.

6 Table 5 summarizes how estimated travel times between stations and key locations vary
7 by whether a station was listed for a given subjective geographic reason or not, and how this
8 differs by primary, secondary, or 3rd-5th stations. Of the 118 primary stations, the 82 stations
9 (69%) that were subjectively considered to be near home were an average of 14 minutes away
10 from home; primary stations not considered near home were nearly 7 minutes farther away.
11 Differences were more pronounced relative to work locations, with 45 primary stations (38%)
12 subjectively considered to be near work and, on average, 13 minutes away from work, while
13 primary stations not considered to be near work were 35 minutes away.

14

15 Table 5. Comparison of objective convenience between stations and destination types, by
16 subjective convenience to each destination type.

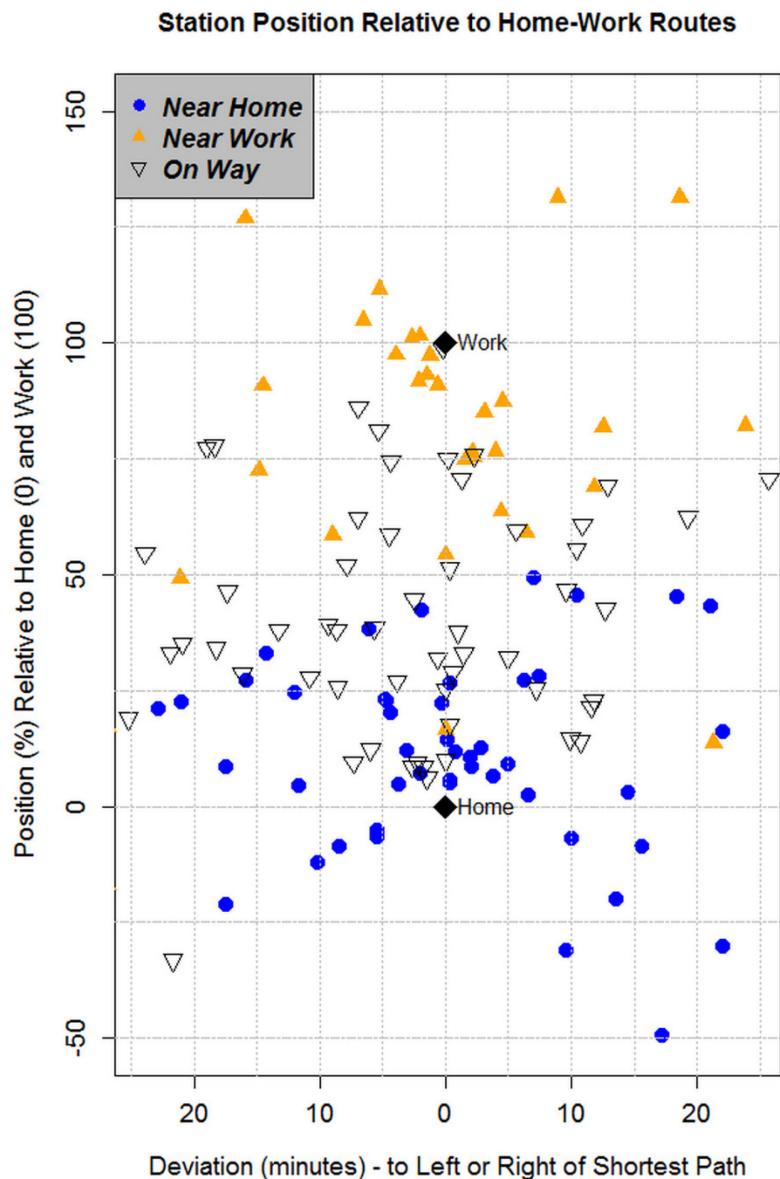
Subjective Convenience to Trip Type	Primary Station (n=118)				Secondary Station (n=96)				3rd-5th Station (n=115)			
	Subjectively Near		Not Subjectively Near		Subjectively Near		Not Subjectively Near		Subjectively Near		Not Subjectively Near	
	n	Mean Minutes	n	Mean Minutes	n	Mean Minutes	n	Mean Minutes	n	Mean Minutes	n	Mean Minutes
Near Home	82	13.9	36	21.1	44	17.7	52	34.8	32	34.5	83	76.2
Near Work	45	12.9	73	34.8	36	14.9	60	40.9	22	34.5	93	57.4
Near Shopping	19	9.2	99	33.2	15	11.1	81	19.1	15	20.6	100	38.9
Near Social or Recreational	18	31.9	100	54.6	17	28.2	79	58.9	23	19.6	92	84.4

18

19 Across most geographic criteria, primary stations that are subjectively characterized as
20 "near" a destination type are consistently more convenient to that destination type, followed in
21 order by secondary stations and 3rd-5th stations. This relationship reverses for social or
22 recreational destinations—respondents who list three or more stations may prioritize them only

1 after convenience to home and work has been satisfied. Secondary stations listed as near home or
2 work respectively average only 3.8 and 2.0 minutes farther from those locations than primary
3 stations, while 3rd-5th stations are even farther still. "Near shopping" is infrequently noted as a
4 reason for choosing a primary or secondary station; when it is listed, the station is objectively
5 nearby.

6 We next evaluate the spatial arrangement of stations relative to all estimated home-work
7 shortest travel time paths. Figure 5 standardizes the relative position of each station listed by
8 these respondents as "near home," "near work," or "on the way." We represent stations on the y-
9 axis based on their relative position between the home-work shortest path (e.g., a station halfway
10 along a commute is represented at 50% on the y-axis). Values greater than 100% represent
11 stations that are past the work location relative to the home-work route and values less than 0%
12 represent those that are in the opposite direction of the home-work route. A station's position on
13 the x-axis represents the deviation required to reach it.



1
2 Fig. 5 Standardized locations of listed stations relative to home-work shortest travel time paths
3 for respondents with work locations that subjectively listed stations as either "near home," "near
4 work," or "on the way."

5
6 There is a distinct transition halfway between home and work where respondents
7 subjectively consider stations to be "near home" and "near work." Most stations lie somewhere
8 between the home and work locations; eleven are "behind" home and seven are "beyond" work.
9 In contrast, all stations subjectively considered to be "on the way" are between home and work,

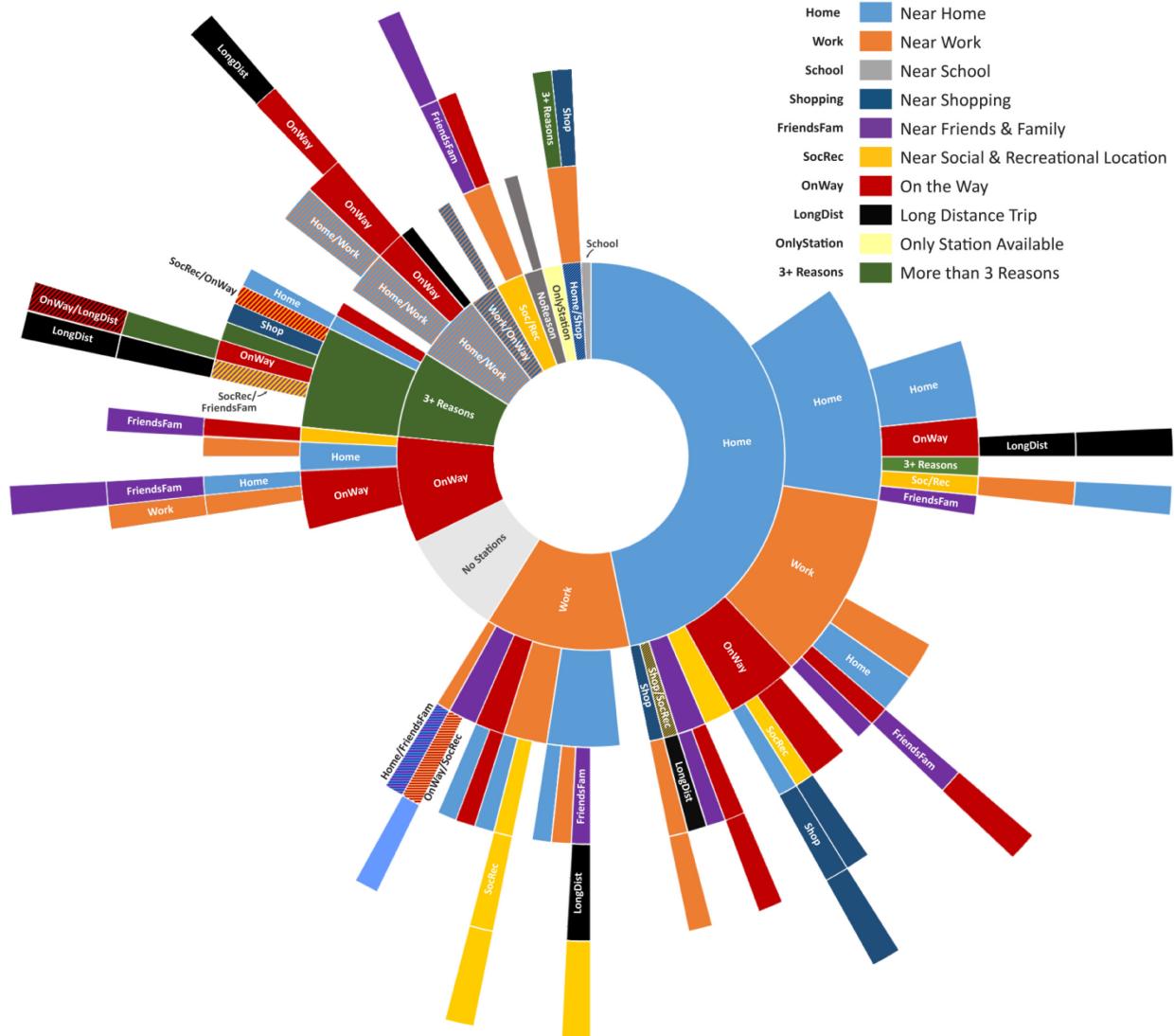
1 with the exception of a single outlier. The "on the way" stations appear to be distributed more
2 horizontally across the middle of the diagram rather than vertically around the axis that
3 represents zero deviation. This suggests that many drivers may interpret the phrase "on the way"
4 more as "midway" between home and work than as stations that require minimal time deviation
5 to reach. Two additional generalizations are that more of the "on the way" stations are closer to
6 home than to work, with the majority within 15 minutes deviation.

7

8 3.5 Evaluation of Combinations of Stations

9 This section analyzes the ordered lists of stations that respondents intended to use as a
10 "portfolio" of stations that they considered sufficient for supporting their travel with an FCV.
11 Figure 6 displays the combinations of most important subjective geographic reasons for which
12 respondents planned to use stations, in the order of which the station was listed.

13



1
2 Fig. 6. Combinations of Stations Analysis. Each ring corresponds to a station group, starting with
3 respondents' primary stations on the inner ring through the number of stations listed (up to 5) on
4 the outer ring. Each radial wedge represents one respondent. Wider wedges represent multiple
5 respondents who identified the same order of station and reason. For interpretation, at the "3
6 o'clock" position, a Home1-Home2-OnWay3-LongDist4-LongDist5 respondent is visible.
7

8 Station-level reasons such as price, reliability, or being a backup station are excluded, as
9 only geographic criteria are considered. For interpretation in the text, respondents' combinations
10 are referenced by reason and rank-order position of station. For example, if a respondent's most
11 important subjective reason for their primary station is "near home," it is referred to as "Home1."

1 A secondary station "on the way" would be "OnWay2", and a driver listing this combination of
2 stations for these reasons would be "Home1-OnWay2."

3 "Near home" is the most important geographic reason for listing a primary station, as
4 evidenced by its prevalence in the inner ring. Home1-Home2 accounted for 14% of respondents
5 who listed geographic criteria, with an additional 12% as Home1-Work2. A particularly strong
6 finding is that for 18% of all respondents, a single primary station near home (Home1-None2)
7 was sufficient to adopt an FCV. For respondents who listed three stations, Home1-Home2-
8 Home3 was the most frequently observed combination, but by the time a third station is listed, a
9 diversity of combinations is evident.

10 Nearly half (46%), though, did not include "near home" as the top geographic reason for
11 their primary station, while 14% indicated that their primary station was "near work." Of these,
12 Work1-Home2 was the leading combination at 5% followed by Work1-Work2 at 3%. The next
13 largest group was the 10% of drivers who listed "on the way" as the top geographic reason for
14 listing a station. For some respondents, these stations can form a robust platform on which to
15 adopt a vehicle: some respondents relied solely on these stations, either as their top two stations
16 (4%) or as their only one (4%).

17 The remaining 22% of respondents listed other combinations of geographic reasons for
18 their top two stations. Some respondents listed three or more equally important top reasons for
19 their primary and/or secondary station, including 6% who did not describe either of their top two
20 stations as being "near home." Altogether, 25% of respondents felt comfortable adopting an FCV
21 without the top reason for either their primary or secondary station being "near home."

22 For the stations listed 3rd, "on the way" is more frequently the top geographic reason than
23 "near home." For the 22 stations ranked 4th, "backup" stations and "near friends and family" are
24 listed most often, with stations serving long-distance trips close behind. Finally, for the 5th
25 ranked station, long-distance becomes most frequent.

26

27 3.6 Multinomial Logistic Regression Model

28 We specify two multinomial logistic regression models using a 3-category dependent
29 variable representing primary (n=118), secondary (n=96), and 3rd-5th stations (n=115). Each
30 model contains the following covariates: dummy variables for whether or not the station was
31 available at the time of adoption, whether or not the respondent provided "reliability" as any of

1 the three reasons for listing the station, and if they planned to use the station on both weekdays
2 and weekends. In addition to these, the first model contains four subjective geographic dummy
3 variables, while the second model uses four corresponding objective ones.

4 The four dummy variables in the subjective model represent whether or not the station
5 was listed as "near home," "near work," "near a social or recreational destination," or "on the
6 way" as any of the three reasons for listing the station. For the objective model, to account for
7 uncertain or unknown factors that could influence station choice (such as congestion, perceived
8 safety, reputation for reliability, other stops a driver could make nearby or on the way, or other
9 personal preferences) we generate dummy variables that indicate whether or not the station is
10 one of the three shortest travel times to home, work, a social or recreational destination, or
11 requires one of the three lowest deviations on the way to a given frequent destination. In both
12 models, the primary station is the reference case.

13 Results show that secondary and 3rd-5th stations were significantly less likely to be
14 considered for both weekend and weekday use (Table 6). Stations listed 3rd-5th are significantly
15 less likely to be both subjectively and objectively near home or work. There are some notable
16 inconsistencies between the models, though. Secondary stations are less likely to be objectively
17 near work, though there is no significant corresponding subjective measure. This is also the case
18 for 3rd-5th stations and estimated deviations. Secondary stations are less likely to be subjectively
19 "near" home, and 3rd-5th stations are less likely to be subjectively "near" a social or recreational
20 destination. In each case, though, no parallel objective measure significantly differs.

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1 Table 6. Multinomial Logistic Regression Model Results

Factor	Subjective Reasons Model				Factor	Objective Estimated Travel Times Model				
	2 nd (n=96)		3 rd -5 th (n=115)			2 nd (n=96)		3 rd -5 th (n=115)		
	RRR [§]	p	RRR	p		RRR	p	RRR	p	
Near Home	0.41	<0.01*	0.19	<0.01*	Closest (3) To Home	0.60	0.32	0.19	<0.01*	
Near Work	0.78	0.42	0.29	<0.01*	Closest (3) To Work	0.67	<0.01*	0.09	<0.01*	
Near Social	2.03	0.11	3.94	0.01*	Closest (3) To Social	1.07	0.88	1.44	0.49	
On the Way	0.98	0.95	0.91	0.89	Lowest (3) Deviation	0.71	0.49	0.28	0.01*	
Reliability	0.97	0.94	0.65	0.28	Reliability	1.09	0.87	0.44	0.17	
Station is Available	0.59	0.17	0.53	0.11	Station is Available	0.76	0.64	1.05	0.94	
Weekday and Weekend Use	0.40	<0.01*	0.28	<0.01*	Weekday and Weekend Use	0.34	0.03*	0.23	<0.01*	
Constant	4.05	<0.01*	10.6	<0.01*	Constant	4.43	<0.01*	29.5	<0.01*	

2 * significant ($\alpha = 0.05$). Gray shading indicates independent variables that are statistically significant at the $\alpha = 0.05$ level in both models.

3 [§]RRR = relative risk ratio.

4

5 6. Discussion

7 We observe heterogeneity in both the number of stations that drivers intended to rely on
 8 when they decided to adopt the vehicle and their reasons for relying on them. For some, a single
 9 station near their home was enough to make them feel comfortable adopting an FCV. Many more
 10 drivers, though, made their commitment based on a group of 2-5 stations, including a number of
 11 cases where the primary station was not associated with subjective or objective convenience to
 12 home. For these drivers, stations near work and on the way were a priority, and enabled them to
 13 adopt an FCV. Others adopted their vehicles intending to rely on a portfolio of stations that
 14 together covered their geographic criteria of need. In short, it does not appear that the
 15 prescriptive approaches recommended by many past studies that prioritize one form of
 16 geographic convenience (near home, on the way, etc.) appeal to all FCV adopters.

1 The role of social and recreational destinations is an important one to consider for future
2 FCV station location strategies, particularly for lower-ranked stations. Many types of locations
3 fit this description, as a review of the maps provided by respondents shows that restaurants,
4 sports facilities, movie theaters, hiking trails, and beaches are classified accordingly. This variety
5 makes a single location strategy for providing convenience to social and recreational locations
6 more difficult to develop. While clearly of interest to FCV adopters, respondents seem to view
7 stations that support this kind of travel as a lower priority than convenience to home, work, or
8 frequent trips.

9 We also note that respondents appear to underestimate the convenience of stations that they
10 can visit en route to frequent locations, as the percentage of listed stations that measurably
11 required the least deviation (or one of the three least deviations) to reach is far higher than the
12 frequency with which drivers indicated stations were "on the way." These differences are less
13 pronounced for objective relationships to home and work and subjectively characterizing stations
14 as "near" those two locations.

15 When evaluating these findings, it should be kept in mind that the locations of initial
16 hydrogen stations in California generally followed a strategy that prioritized placement of
17 multiple local stations near likely early adopters' neighborhoods to provide redundancy, and
18 connector stations between these areas and to other long-distance destinations (Ogden and
19 Nicholas 2011; CARB 2018). Station redundancy does appear to be important, as this study adds
20 to the growing body of evidence that station reliability is a concern of early FCV adopters in
21 California. Certain stations that may be subjectively and objectively near home, work, or other
22 important locations may suffer from operational issues that require frequent maintenance,
23 rendering their geographic convenience irrelevant. Reliability is very likely the reason why
24 secondary and 3rd-5th stations are so frequently considered "back up" stations. If and when
25 station reliability issues improve, this reason for listing a station should decline in importance.

26 There are some key limitations to this study. First, for the sake of streamlining the survey,
27 we only prompted respondents to list their three most frequented locations when they decided to
28 adopt the FCV, and up to five stations they planned to use. Some of the longer estimated travel
29 times observed between locations and stations ranked 3rd-5th may in some cases result from not
30 having the opportunity to list less frequently visited locations; such a relationship would suggest
31 that these lower-ranked stations are associated with less-frequented travel destinations.

1 Second, the survey asked respondents to identify stations they chose because they were
2 "on the way," but did not ask them to identify which destinations they were on the way to. This
3 required us to test each listed station for each listed destination and then assume that the
4 destination generating the lowest deviation was likely the one they had in mind when saying a
5 station was "on the way." How respondents think about stations being "on the way" and how
6 researchers measure them objectively also may not be aligned. In Figure 4, the stations
7 characterized subjectively as "on the way" appear to be more consistently somewhere midway on
8 the trip between home and work rather than those requiring small deviations from the shortest
9 path. Stations with minimal deviations that are also close to work are more often characterized
10 by drivers as "near work" than as "on the way."

11 Third, we did not prompt respondents to indicate the number of vehicles available in the
12 household beyond the FCV at the time of adoption. Therefore, some of the prioritization of
13 covering home, work, and frequent trips may be a function of using the car for more limited
14 travel, such as a commuting, while respondents may have had access to another vehicle to
15 support longer-distance trips.

16 Finally, these respondents are early FCV adopters, and as such, may be more willing to
17 travel and refuel in sparse infrastructures that require greater travel times and deviations than
18 future adopters may be. Given the nature of our recruiting efforts that sought FCV adopters via
19 social media, our results are reflective of those who participate in these online communities. The
20 degree to which these respondents are reflective of all early FCV adopters is uncertain.

21

22 5. Conclusion

23 After decades of speculation about what early adopters would consider to be a convenient
24 enough refueling infrastructure to make them feel comfortable adopting an FCV, results from
25 this study largely support the long-held notion that early adopters would prioritize station
26 convenience to home at the time of FCV adoption, with convenience to work or on the way also
27 playing key roles. A key contribution of this study is that many unique combinations of stations
28 are able to satisfy these demands for early adopters. Some drivers acquired an FCV without a
29 primary station objectively near home, and some did so without *any* stations that they
30 subjectively considered to be near home. A station near home, therefore, while clearly most
31 desired by early adopters, is neither necessary nor sufficient for drivers to adopt an FCV.

1 Another key finding is that many drivers subjectively characterize stations as near home,
2 work, or other locations, or on the way, even when they objectively require sometimes long
3 travel times to reach under free-flow travel conditions, although beyond 90 minutes we find a
4 sharp decay in respondents considering a station to be "near" a given location. This finding
5 reinforces the importance of analyzing revealed measurements in addition to asking for drivers'
6 stated preferences regarding station locations.

7 Modeling results show that respondents intended to use primary stations both during the
8 week and on the weekend, in contrast to other stations. Secondary stations, while also commonly
9 associated with both measures of convenience to home, work, or on the way, are objectively less
10 convenient to work and subjectively less likely to be considered near home relative to primary
11 stations. Stations listed 3rd-5th are subjectively associated more with social or recreational
12 destinations and objectively less with lower deviations from frequent routes.

13 Over 80% of respondents planned to rely on more than one station to satisfy their
14 refueling needs at the time of adoption. When evaluating the unique ways that drivers list
15 stations and top subjective geographic reasons for doing so, we find a surprising variety of
16 combinations of stations and reasons. This suggests that any "one size fits all" station location
17 method that only prioritizes convenience to one geographic criterion is unlikely to encourage
18 widespread FCV diffusion—at least not until stations are ubiquitous enough for there to be one
19 in most neighborhoods.

20 To better address the infrastructure barrier, station developers need to think in terms of a
21 network of stations from which drivers can assemble a portfolio of leading and supporting
22 stations that provide sufficient convenience to home, work, and frequently traveled routes.

23 Station location planners should also feel comfortable placing stations away from residential and
24 employment clusters, as early adopters aligned lower-ranked stations with activities such as
25 social and recreational destinations. Stations at these locations offer another advantage: they are
26 often visible, high-profile locations that can provide exposure to hydrogen refueling stations and
27 FCVs to people across the region. Given the long travel times that drivers still consider to be
28 "near home," stations do not have to be located within a specific residential neighborhood in
29 order to provide viable options to its residents; they can be more flexibly located where they can
30 also serve as non-primary stations for people from other neighborhoods refueling near or on the
31 way to work and other activities.

1 Adjusting station planning methods to more prominently consider a combination of
2 geographic criteria represents a challenge to infrastructure modelers. Rather than relying on
3 single-objective models focusing solely on demographics or traffic counts or origin-destination
4 flows alone, these results suggest a greater emphasis on multi-objective analysis. Furthermore,
5 the findings from analyses such as this could help inform the parameters and/or weights for each
6 objective. For instance, one might propose a tri-objective modeling approach. First, given (a) the
7 popularity of stations considered to be near home (Table 2), (b) the long travel times observed
8 for many of these stations (Figure 4), and (c) the absence of primary or secondary stations near
9 home from 25% of drivers' portfolios (Figure 6), one could suggest a p -median objective for
10 minimizing total population-weighted travel time from residential nodes to nearest stations with
11 a covering-type upper limit on travel time of 25-30 minutes. Second, the tighter clustering of
12 stations "near work" in Figures 4 and 5 might argue for a simple maximum-covering-of-jobs
13 objective with a shorter travel time threshold of 10-15 minutes. Third, the relatively short
14 deviations observed in Section 3.2 to any of the drivers' listed destination could argue for
15 including a flow-capturing type of objective using multiple trip purposes and a fairly stringent
16 maximum deviation. We emphasize that our results need to be reproduced elsewhere before
17 optimization models are parameterized around them, but these are potential examples of how to
18 proceed.

19 Station planners and developers should continue to address station reliability, given how
20 prominent this concern is among early FCV adopters, but redundancy can also be provided by
21 stations outside of a driver's neighborhood. Future studies should also focus on how station
22 reliability influences the way respondents evaluate a geographic distribution stations, both at the
23 time of adoption and after experience.

24 It should also be noted that these results may not be directly transferable to other regions
25 in the U.S. even after their refueling infrastructures become more developed, due to differences
26 in land use, population density, traffic patterns, and driver demographics, preferences, and
27 attitudes. However, similar studies could be conducted in South Korea, Japan, Germany, or the
28 Netherlands, which also have developed initial hydrogen station networks to evaluate the
29 consistency of these results.

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