

A Critical Evaluation of Tracking Public Opinion with Social Media: A Case Study in Presidential Approval

*Robyn A. Ferg¹, Frederick G. Conrad² &
Johann A. Gagnon-Bartsch¹*

¹*University of Michigan Department of Statistics*

²*University of Michigan Program in Survey Methodology*

Abstract

There has been much interest in using social media to track public opinion. We introduce a higher level of scrutiny to these types of analyses, specifically looking at the relationship between presidential approval and “Trump” tweets and developing a framework to interpret its strength. We use placebo analyses, performing the same analysis but with tweets assumed to be unrelated to presidential approval, to assess the relationship and conclude that the relationship is less strong than it might otherwise seem. Secondly, we suggest following users longitudinally, which enables us to find evidence of a political signal around the 2016 presidential election. For the goal of supplementing traditional surveys with social media data, our results are encouraging, but cautionary.

Keywords: social media, Twitter, surveys, sentiment analysis, presidential approval



© The Author(s) 2021. This is an Open Access article distributed under the terms of the Creative Commons Attribution 3.0 License. Any further distribution of this work must maintain attribution to the author(s) and the title of the work, journal citation and DOI.

Surveys are critical for understanding public opinion and setting public policy. While asking survey questions to samples designed to represent the entire population has been very successful for many years, surveys are becoming increasingly costly to perform and response rates are declining (e.g. de Leeuw and de Heer (2002)). One proposed alternative to traditional surveys, as laid out by the AAPOR task force on big data (Murphy, et al., 2014), is to use data gathered from social media to supplement or in some cases replace traditional surveys (Hsieh & Murphy, 2017).

Early analyses were promising, finding high correlations when tracking public opinion surveys with tweets containing a given keyword. For example, O'Connor, Balasubramanian, Routledge, & Smith (2010) found high correlations between sentiment of tweets from 2008-2009 containing the word "jobs" and survey-based measures of consumer confidence, as well as a high correlation between the sentiment of tweets from 2009 containing the word "Obama" and survey-based measures of presidential approval. Cody, Reagan, Dodds, & Danforth (2016) found similar correlations using more recent tweets through 2015. Daas & Puts (2014) found high correlations between sentiment of various subsets of Dutch social media messages and consumer confidence in the Netherlands. These findings suggest there may be an underlying relationship between data extracted from social media and public opinion surveys.

However, inconsistencies in these initial analyses warrant skepticism in underlying relationships between social media data and survey responses. In O'Connor et al. (2010), a high correlation is observed between Obama's standing in 2008 presidential election polls and the frequency---but not sentiment---of "Obama" tweets. Surprisingly, however, O'Connor et al. (2010) also found a positive correlation between Obama's standing in election polls and the frequency of tweets that contain the word "McCain". O'Connor et al. (2010) did not find a relationship between "job" (as opposed to "jobs") tweets or "economy" tweets and consumer confidence, raising concerns about the robustness of the findings. Further confusing this issue, Cody et al. (2016) did find a relationship between "job" tweets and consumer confidence, resulting in a set of subtly contradictory findings. Daas & Puts (2014) found correlations between Dutch consumer sentiment and various subsets of Dutch social media messages (such as messages containing pronouns, messages containing the most frequent spoken and written words in Dutch, and messages containing

Acknowledgements

This work was supported by the National Science Foundation Division of Mathematical Sciences [1646108 to R.A.F.].

Direct correspondence to

Robyn A. Ferg, University of Michigan Department of Statistics, West Hall, 1085 S. University Ave., Ann Arbor, MI 48109
E-mail: fergr@umich.edu

the Dutch equivalents of “the” and “a/an”) that were just as strong as messages containing words about the economy, raising red flags for whether the economic tweets were truly capturing consumer confidence.

Upon further analysis, the initial relationships that appear strong between Twitter data and public opinion surveys can easily fall apart. Conrad et al. (2019) further investigated the relationship between sentiment of “jobs” tweets and consumer confidence, finding that seemingly small changes in sentiment calculation can drastically change the strength of the resulting relationship. Neither sorting “jobs” tweets into various categories (e.g. news/politics, job advertisements) (Conrad, et al., 2019) nor weighting survey responses to reflect the population of Twitter users (Pasek, Yan, Conrad, Newport, & Marken, 2018) restored the relationship. Furthermore, correlations between sentiment of “jobs” tweets and consumer confidence were found to be unstable over time (Conrad, et al., 2019; Pasek, et al., 2018). Conrad et. al. concluded that correlations between consumer confidence and sentiment of “jobs” tweets as reported in O’Connor et al. were likely spurious.

With the benefit of hindsight, it is perhaps not surprising that public opinion for select topics, such as the economy, can be difficult to obtain from social media. For example, even if a user’s “jobs” tweet is about the economy (as opposed to, for example, Steve Jobs), the user’s opinion about the economy is not always clear from the tweet. Tweets about politics, on the other hand, are often quite clear with regard to who or what a user supports or opposes. Therefore, if there is a strong, reliable signal present in Twitter that might be used to supplement traditional surveys, we might reasonably expect to find it in the political realm. In addition, there is some evidence that non-probability online survey panels produce plausible estimates of Americans’ political affiliation and ideology, despite very different sampling practices. Kennedy et al. (2016) compared the estimates of political affiliation and ideology derived from responses to a questionnaire administered to samples from nine non-probability panels. All told essentially the same story about political affiliation (all somewhat overestimated the proportion of Democrats and somewhat underestimated the proportion of Independents) and ideology (Democrats were likely to favor a government that does more, within seven points of a gold standard based on telephone surveys of representative samples, and Republicans were likely to believe the government does too many things, within eight points of the gold standard). For these reasons, we focus our attention in this paper on tracking presidential approval, which we regard as “best-case scenario” for the goal of using social media data to supplement traditional surveys.

There are two main contributions in this paper. Our first contribution is methodological. If social media are to be reliably used to track public opinion, there needs to be a method of evaluating the strength of associations between social media data and public opinion surveys. While the results of Conrad et al. (2019) and Pasek et al. (2018) cast doubt on the credibility of previously observed rela-

tionships between Twitter sentiment and public opinion surveys, there remains a need for a systematic framework to interpret the strength of such relationships. To address this we propose the use of *placebo analyses*. The idea behind a placebo analysis is to replicate the primary analysis but using variables that are known to have no true relationship with the response. As an example of a placebo analysis, DiNardo & Pischke (1996) revisited a previous study that claimed wage differentials were due to computer use in the workplace. When replacing the variable for computer use in the analysis with pen/pencil use, the estimated effect of pencil use on wage differentials was similar to the estimated effect of computer use. This casts doubt on the original claim that computers in the workplace were causing the wage differential since the true effect for the placebo variable (pencil use) should be zero. The implication of an estimated non-zero effect is that the original analysis was not credible, see Athey & Imbens (2017) for further details. We develop a framework to evaluate and interpret the strength of observed correlations between social media sentiment and public opinion surveys by essentially performing multiple placebo tests. In the context of presidential approval, we first calculate the correlation between survey-based measures of presidential approval and the sentiment of tweets that contain the word “Trump”. In doing so, however, we adjust smoothing and lag parameters to obtain the best possible correlation, as is typically done in similar analyses (Conrad et al. 2019, O’Connor et al. 2010). Because we optimize over these parameters, it is difficult to interpret the strength of the resulting correlation. We therefore compare our observed correlation to other correlations that are calculated in a similar way, but which are assumed to be spurious. Using this framework, we conclude that while there may be a signal when tracking sentiment of tweets containing the word “Trump”, it is small and not obviously useful. These results cast doubt on whether Twitter data can reliably be used as a replacement for traditional surveys.

Our second contribution deals with the method in which social media data are obtained. As an alternative to the commonly used method of simply collecting tweets that contain a given keyword (e.g., “Trump”) irrespective of who is posting them, we propose following a set of politically active Twitter users over time. This method of collecting tweets is similar to Golder & Macy (2011), who tracked mood using up to 400 tweets for each of millions of users. By collecting tweets in this manner we can track changes in sentiment among a fixed set of users. We classify politically active Twitter users as a Democrat or Republican and find evidence of a political signal when tracking both the frequency and sentiment of these users’ tweets around the 2016 U.S. presidential election.

Relationship Between “Trump” Tweets and Presidential Approval

We obtain survey based measures of presidential approval from the website FiveThirtyEight.com, which aggregates multiple presidential approval surveys and weights each survey by sample size and pollster quality rating (based on historical accuracy in predicting election results and methodological standards) to obtain an overall measure of daily presidential approval (Silver, 2017).

We scrape 1000 tweets per day containing the word “Trump” during the time period from January 20, 2017 through August 25, 2019. This particular interval started with the first day of the Trump administration and covered the following 31 months. Sentiment of individual tweets is calculated using Vader, a rule-based sentiment method trained on tweets and shown to perform well at assessing sentiment of tweets (Hutto & Gilbert, 2014). Vader assigns a continuous sentiment score between -1 and 1 to each individual tweet. Vader takes into account multiple lexical features of the tweets (e.g. capitalization, punctuation, emojis), and therefore it was not necessary to perform any text cleaning of the tweets.

We do not have access to individual presidential approval survey responses nor do we know the actual political opinions of each of the users that appear in our sample of 1000 “Trump” tweets per day. Therefore, we cannot perform linkage at an individual level, as is often done in political communication studies (De Vreese, Boukes, Schuck, Vliegenthart, Bos & Lelkes, 2017). Instead, we search for an aggregate-level relationship between daily presidential approval and daily sentiment of “Trump” tweets over the given time period.

There is much variation in mean Twitter sentiment day-to-day. This variation is intrinsic to Twitter (that is, it cannot be simply attributed to our limited sampling of 1000 tweets per day; see Appendix A for details). To address this daily variation, we introduce a smoothing parameter k : the smoothed Twitter sentiment for a given day is calculated by taking the average sentiment of that day and previous $k-1$ days. We also introduce a lag term L , shifting survey responses ahead or behind by L days. This tells us whether Twitter sentiment leads or lags presidential approval. We allow k to be in $\{1, 2, \dots, 45\}$ and L to be in $\{-30, -29, \dots, 29, 30\}$. We choose k and L such that we obtain the highest correlation between sentiment of “Trump” tweets and presidential approval. We choose k and L in this manner for three reasons: (1) it is not clear a priori whether social media lags survey responses or vice versa and it is not clear what the optimal smoothing might be, (2) we want to give the political signal the best chance of emerging, and (3) similar methods were performed in previous analyses (e.g. O’Connor et al. (2010) and Cody et al. (2016)). An optimal smoothing of 45 days and lag of 30 days (meaning that Twitter sentiment lags presidential approval by 30 days) gives the maximum correlation of 0.516 between sentiment of “Trump” tweets and presidential approval. While this is

not as high as previously observed correlations between “Obama” tweets and presidential approval (0.73 in O’Connor et al. (2010) and 0.76 in Cody et al. (2016)), the correlation of 0.516 might still seem to suggest there is a relationship between sentiment of “Trump” tweets and presidential approval from 2017 through mid-2019.

The observed correlation of 0.516 appears to be moderately strong. However, we optimized over the smoothing and lag parameters, and trends in time-series data can artificially inflate correlations, so it is unclear how to interpret the strength of the 0.516 correlation. To accurately interpret the strength of this observed correlation, we want to know how large the correlation would be if there were no underlying relationship between “Trump” tweets and presidential approval. To do this, we use a random sample of 5000 tweets per day from the same time frame. We first extract all words and symbols (such as emojis and numbers) that appear in at least one tweet per day in this data set. After removing stop words (e.g. “the”, “an”), we are left with 497 words and symbols. We call these placebo words, as the only relationships between sentiment of tweets containing a given placebo word and presidential approval are presumably spurious. There are some “Trump” tweets in our random sample of all tweets, but they constitute a small percentage of our random sample. For each of these placebo words we repeat the same analysis as we did with the “Trump” tweets. That is, using tweets that contain a given placebo word, we adjust smoothing and lag such that we obtain the maximum absolute correlation between sentiment of tweets containing the placebo word and presidential approval. Due to the method in which placebo words are extracted, the daily sample size of tweets varies from day to day and is often less than the 1000 tweets per day as with the “Trump” tweets. Further discussion of optimal smoothing and lag parameters is given in Online Appendix B. This results in 497 placebo correlations. We call the set of these correlations the reference distribution. Figure 1 gives the reference distribution. The reference distribution is bimodal. This is because we manipulate the smoothing and lag parameters to find the optimal correlation (in absolute value) between sentiment of tweets containing each of the placebo words and presidential approval. To assess the strength of the relationship between “Trump” tweets and presidential approval, we compare the observed correlation in relation to the reference distribution. If there truly is a relationship between sentiment of “Trump” tweets and presidential approval, the observed correlation should be much larger than nearly all of the placebo correlations. Our observed correlation of 0.516 is represented by the dashed vertical line in Figure 1 and is larger than many of the placebo correlations, but not considerably so. About 4.6% of the placebo correlations are larger in absolute value than the correlation between presidential approval and “Trump” tweets (see Online Appendix B for further details). However, none of the placebo words with maximum absolute correlations greater than 0.516 are meaningfully related to presidential approval, e.g., “wanted”, “tweet”, “enough”, “17”, and “000” are five of the top words with the highest maximum absolute cor-

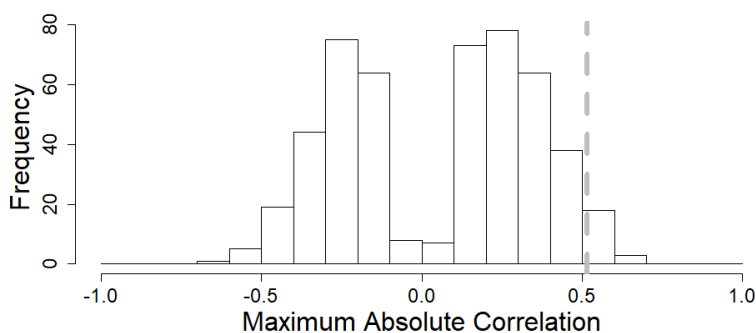


Figure 1 Reference distribution of maximum absolute correlations between presidential approval and sentiment of 497 placebo words with k in $\{1, \dots, 45\}$ and L in $\{-30, -29, \dots, 29, 30\}$, with bin widths of 0.1. Maximum correlation between sentiment of “Trump” tweets and presidential approval, 0.516, is denoted by the vertical dashed line.

relation with presidential approval. While there appears to potentially be a signal, if anything it is a very weak signal, and a signal that is not significantly stronger than ones found with a random sample of tweets unrelated to politics.

Note that this placebo analysis framework can be used to evaluate the strength of any measure of association and any pre-processing of sentiment between messages containing some keyword and survey responses, not just correlation when adjusting for smoothing and lag in the context of presidential approval.

Longitudinal Analysis of Twitter Users

The results of the previous section raise concern on the utility of tracking public opinion with tweets that contain a given word over time. This is not an encouraging result, suggesting that it may not typically be possible to recover strong, non-spurious alignment between survey responses and Twitter data in this manner. Indeed, alignment between survey responses and social media data is rare and nontrivial, as demonstrated by the findings reported in the previous section and by seemingly strong relationships not holding up over time (e.g. Conrad et al. (2019) replicated key findings in O’Connor et al. (2010) in the original time period but were unable to detect alignment after that). However, we believe the jury is still out on the usefulness of social media data in tracking public opinion over longer time scales. It has been observed that Twitter reacts to the onset of events on short term time scales

(Pasek, McClain, Newport, & Marken, 2019), but we are interested in longer term trends in public opinion. Our goal here is to further investigate whether Twitter may indeed contain valuable information for the purpose of tracking long term trends in public opinion, and if so, how it might be better identified.

In this section we propose an alternative approach: instead of tracking tweets containing a given word (e.g. “Trump”), we follow a group of users longitudinally. A longitudinal study of Twitter users performed in this manner may have several advantages. For example, when following the word “Trump” over time, we cannot be sure as to what extent the demographics of users tweeting about Trump are changing over time. By holding the set of users constant, we remedy this issue. Our goal in this section is to detect some aspect of the data that is clearly related to the political feelings of the set of Twitter users and is convincingly non-spurious. Note that unlike in the previous section, our goal is not to find a relationship between data extracted from Twitter and general public opinion survey responses. Instead, we examine tweets for a set of Twitter users around what we assume to be one of the most consequential events to occur on Twitter for this set of users: the outcome of the 2016 presidential election.

Similar to the previous section, we attempt to choose a setting in which the signal has the best chance of emerging. We first gather an appropriate set of Twitter users, i.e., a set of politically active users. We define a user as politically active if their location was determined to be within the United States and they produced at least 20 original (non-retweet) tweets in 2016, at least 10 of which were political (determined by whether a tweet contained at least one word from a hand-created list of political words). We had a total of 4189 politically active users. See Online Appendix C for further details on gathering our set of politically active users.

Since we are tracking a political signal and members of different parties often have opposing views regarding the lead up to and outcome of the 2016 election, we would ideally like to know each user’s political party affiliation. While it can be difficult to determine political affiliation of users who are not politically engaged on Twitter (Cohen and Ruths, 2013), we are specifically considering users that are at least minimally politically active. We create a training set of users with known political affiliation, Democrat or Republican, by hand-classifying users whose self-provided profile description contained a political word. Our training set consisted of 170 Democrats and 393 Republicans. Using this set of users we build a classifier to predict political affiliation of the remaining users. Previous studies that have classified Twitter users into political party often rely on users’ posts and other profile information such as name, self-reported location, and profile picture (e.g. Conover, Gonçalves, Ratkiewicz, Flammini & Menczer, 2011; Vijayaraghavan, Vosoughi & Roy, 2017; Pennacchiotti & Popescu, 2011). In our approach we focus on the following network of each of our politically active users. As covariates for the classifier we used the list of accounts that at least 30 of the users with known political

affiliation follow. There are 3040 such accounts. A random forest is used as the classifier. The random forest appears to perform well, with only 2.66% of users with known political party being incorrectly classified and the most important accounts for classification being either politicians, political commentators, or family members of politicians. A confusion matrix and variable importance plot can be found in Appendix C. We use the trained random forest to predict political party for the remaining politically active users with unknown political party and apply an 80% cutoff rate (meaning a user is classified as a member of a given political party if at least 80% of the trees predict the user to be a member of that party), which gives 489 total Democrats and 996 total Republicans that we use going forward. There are over twice as many Republicans as Democrats in this set of users. This could potentially be for two reasons: (1) our politically active users came from a data set of tweet containing the word “jobs”, and Republicans may be more likely to tweet about “jobs” compared to Democrats, or (2) Democrats are slightly more difficult to classify, so the uneven split may be due to the 80% cutoff rate. See Appendix C for further details.

We consider two metrics for tracking the tweets of our set of Democratic and Republican users: frequency and sentiment. Frequency tells whether or not our set of users are tweeting about political events, and sentiment tells us their reaction to those events. These two metrics are adjusted for the number of users in each party, so despite the uneven split between Democrats and Republicans the metrics are directly comparable between parties. We first consider the frequency of all original (i.e., non-retweet) tweets sent by our set of Democratic and Republican Twitter users. Figure 2 shows the frequency of original tweets for Democrats and Republicans from 2016 through mid-2017. The solid vertical lines on these plots represent election day (November 8, 2016) and inauguration day (January 20, 2017) and the dashed vertical lines represent the top four days with the highest frequency of tweets. The top four days with the highest frequency of tweets for Democrats, in order of frequency, are October 10, 2016; November 9, 2016; October 20, 2016; and September 27, 2016. These days correspond to the day after the election and the days after the three presidential debates between Hillary Clinton and Donald Trump. The top four days for Republicans are November 9, 2016; October 20, 2016; October 10, 2016; and November 8, 2016. These days correspond to the day after the election, days after the third and second debates, and election day. The frequency of tweets is clearly politically driven for both Democrats and Republicans.

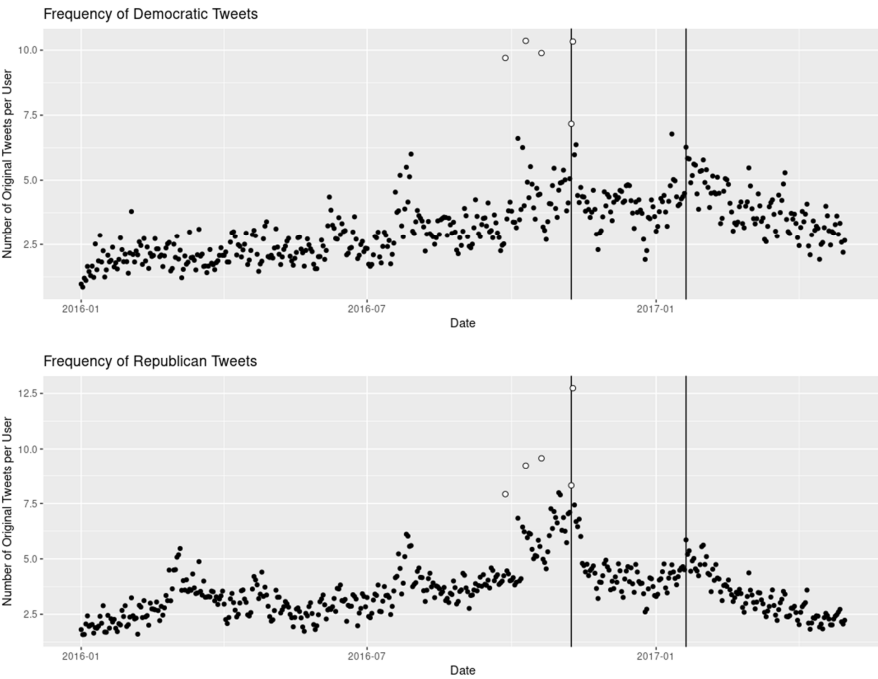


Figure 2 Average number of original tweets per day per Democrat (top) and Republican (bottom) users from 2016 through mid-2017. Vertical lines represent election day (November 8, 2016) and inauguration day (January 20, 2017). White points are the days with the highest frequency of tweets for Democrats and Republicans.

After observing fairly convincing evidence that our set of users are tweeting about political events, we next consider sentiment of original tweets, measuring how the users reacted to those events. We find that while frequency of tweets among our politically active users is mainly driven by political events, sentiment for both Democrats and Republicans is driven by both political and nonpolitical events. Large daily spikes in average sentiment for all tweets from Democrats and Republicans correspond to holidays, such as Christmas and Thanksgiving, and a large daily drop is likely in response to a mass shooting, as can be seen in Figure 3.

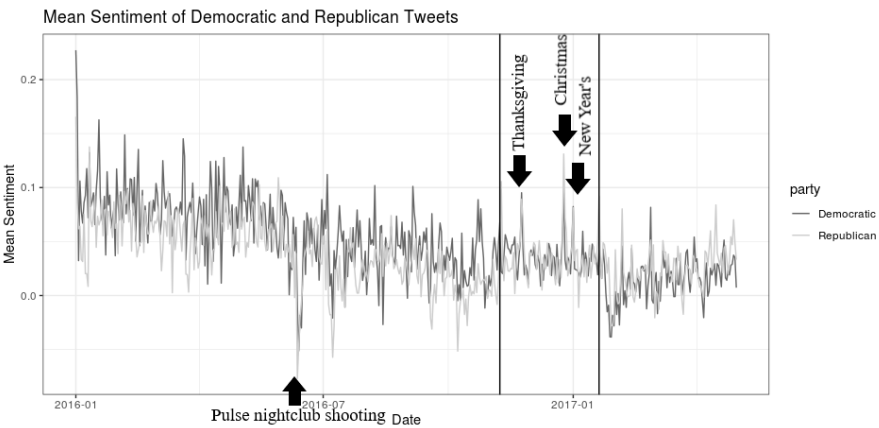


Figure 3 Average daily sentiment for Democrats (dark grey line) and Republicans (light grey line) from May 2016 through May 2017. Vertical lines represent election day (November 8, 2016) and inauguration day (January 20, 2017).

Many of the events that affect the sentiment of tweets of both our Democrats and Republicans occur outside of the political realm. Therefore, with the idea that Democrats and Republicans react to holidays and tragedies with similar sentiment, we are instead interested in the difference in sentiment between Democrats and Republicans. By taking the difference in sentiment, we conceivably remove “cultural noise” while enhancing the political signal. Figure 4 shows the daily difference in the mean sentiment of Democratic and Republican tweets from two months before the election through two months after the election. There is a clear drop the day after the election, and there appears to be an overall change when comparing difference in sentiment from before the election to after the election: Democrats are generally happier before and Republicans happier after. Presumably because the election results were a surprise for many, the notable change in difference in sentiment between Democrats and Republicans was immediate as opposed to gradual.

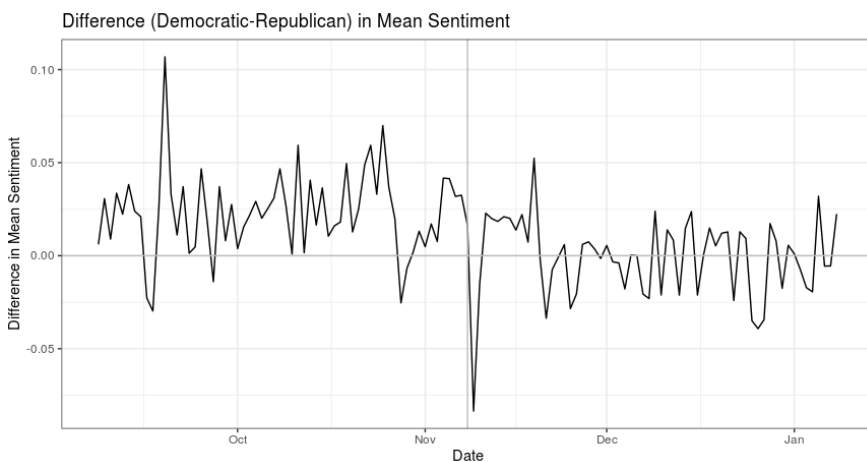


Figure 4 Difference in average sentiment between Democrats and Republicans (Democrats minus Republicans) from two months before the election (September 8, 2016) through two months after the election (January 8, 2017). The vertical line is election day (November 8, 2016).

While Figure 4 suggests a genuine difference in sentiment between our set of Democrats and Republicans from before the election compared to after the election, this change in sentiment is arguably relatively small. We look specifically at users who are vocal about politics and have fairly clear political party affiliation. We thought that the 2016 presidential election would be one of the most consequential events on Twitter for these users, and the observed difference in sentiment in Figure 4 is less pronounced than we might have imagined for such a set of users.

Discussion

If social media data is to be used to supplement or replace surveys tracking public opinion, there must be sufficient evidence that the social media data is indeed a valid way of measuring public opinion. This includes evidence that we are indeed tracking the signal of interest, a high signal to noise ratio, and stability of the relationship over time. We address these issues in accomplishing our two main goals: developing a framework to interpret an observed relationship between surveys of public opinion and tweets containing some keyword, and finding evidence of a political signal when following Twitter users longitudinally.

We found the correlation between sentiment of “Trump” tweets and presidential approval, 0.516, by optimizing smoothing of sentiment and lag between

survey responses and tweets. We developed a framework to interpret the strength of this observed correlation by comparing it to 497 placebo correlation obtained by performing the same analysis, but with tweets containing everyday words. The correlation of 0.516 was not especially strong in comparison with the reference distribution. This shows that there is a high level of noise in Twitter data; many of the placebo correlations, which should consist of nearly pure noise, were as high as the correlation between “Trump” tweets and presidential approval. As an alternative method to tracking tweets that contain the word “Trump”, we proposed following politically active users longitudinally over time. We found evidence of a political signal when classifying users as Democrat or Republican based on the accounts they follow. When tracking the frequency of their tweets over time, we found a clear political signal, with frequency of tweets spiking at political events. The difference in sentiment between Democrats’ and Republicans’ tweets also changed immediately following the 2016 election. Noticeable changes in the tweeting patterns of our set of users around political events confirms that we are indeed capturing our political signal of interest. This is consistent with previous results that found events in Twitter data, for example frequency of “Obama” and “Romney” tweets leading up to the 2012 presidential election (Barberá & Rivero, 2015) and sentiment of “Obama” tweets spiking on Obama’s birthday (Pasek, McClain, Newport, & Marken, 2019). However, given that the election was what we assumed to be one of the clearest signals on Twitter for this particular set of users, the change in sentiment is relatively small. The conclusions of both the cross-sectional and longitudinal analyses are in agreement that finding strong, clear, long-term signals in sentiment of Twitter data is not a trivial task. We do, however, have evidence that Twitter does respond to the onset of events on a short time scale, such as spikes in sentiment around holidays and spikes in frequency around larger political events. Given the tentatively encouraging results from the longitudinal section, future analyses tracking an appropriate set of users over time may be more effective at recovering a continuous public opinion trend over time than tracking tweets containing a given word.

While we only considered social media data extracted from Twitter, similar methods can be applied to data extracted from other social media platforms. For example, we can interpret the relationship between Reddit posts containing the word “Trump” and presidential approval using our placebo analysis framework. Tracking social media users from other platforms over time may also be a valid and fruitful method of extracting posts to analyze. Additionally, classifying users into various categories based on what they follow on the social media platform (users, subreddits, etc.) can be an effective method of collecting an appropriate set of users to track.

Creating a post on social media is in many ways different from responding to a survey question (Schober, Pasek, Guggenheim, Lampe, & Conrad, 2016), involving different psychological processes, reasons for posting, and considerations of

the audience. As one example, the demographics of social media platforms do not reflect the demographics of the general population (Wojcik and Hughes, 2019); this non-probability aspect of Twitter may be one of the reasons why tracking long-term trends in public opinion has been so elusive (Salganik, 2019). All of these differences have the potential to introduce bias, and completely removing this bias from social media data is perhaps a nearly impossible task.

While we have found no evidence that tweets containing a given keyword reliably track public opinion, we still believe there is potential for social media data to be utilized for this purpose. The results of our longitudinal analysis suggest that there is a real, if weak, signal in Twitter data, and a future line of work could make use of that signal. This seems unlikely to replace traditional public opinion surveys, but could potentially supplement surveys. Smith and Gustafson provide an example of supplementing election polls with Wikipedia page views of candidates to more accurately predict election results (Smith & Gustafson, 2017). Many challenges lie ahead, but with the right methods, there is potential for social media data to improve upon traditional methods of capturing public opinion.

Data Availability

Presidential approval was downloaded from the website FiveThirtyEight, available at https://projects.fivethirtyeight.com/trump-approval-ratings/?ex_cid=rrpromo. Data and scripts for replicating all analyses in this paper can be found at https://github.com/robynferg/Tracking_Presidential_Approval_with_Twitter. The Twitter data available online used in the placebo analysis gives the daily average sentiment for tweets containing each of the placebo words. To protect the privacy of the politically active users, we have blinded the user name and tweet content in the data set available online.

Software Information

Sentiment calculations using Vader were performed in Python version 3.65. All other analyses were performed in R version 3.5.1.

References

- Athey, S., & Imbens, G. W. (2017). The State of Applied Econometrics: Causality and Policy Evaluation. *Journal of Economic Perspectives*, 31(2), 3-32.
- Barberá, P., & Rivero, G. (2015, December 1). Understanding the Political Representativeness of Twitter Users. *Social Science Computer Review*, 33(6), 712-729.

- Cody, E. M., Reagan, A. J., Sheridan Dodds, P., & Danforth, C. M. (2016, August 5). *Physics*. Retrieved from arXiv.org: <https://arxiv.org/pdf/1608.02024.pdf>
- Cohen, R., & Ruths, D. (2013, June). Classifying political orientation on Twitter: It's not easy!. In Seventh international AAAI conference on weblogs and social media.
- Conover, M. D., Gonçalves, B., Ratkiewicz, J., Flammini, A., & Menczer, F. (2011, October). Predicting the political alignment of twitter users. In 2011 IEEE third international conference on privacy, security, risk and trust and 2011 IEEE third international conference on social computing (pp. 192-199). IEEE.
- Conrad, F. G., Gagnon-Bartsch, J. A., Ferg, R. A., Schober, M. F., Pasek, J., & Hou, E. (2019). Social Media as an Alternative to Surveys About the Economy. *Social Science Computer Review*. doi:<https://doi.org/10.1177/0894439319875692>
- Daas, P. J., & Puts, M. J. (2014, September). Social Media Sentiment and Consumer Confidence. *European Central Bank Statistics Paper Series*(5).
- De Heer, W., & De Leeuw, E. (2002). Trends in household survey nonresponse: A longitudinal and international comparison. *Survey nonresponse*, 41, 41-54.
- De Vreese, C. H., Boukes, M., Schuck, A., Vliegenthart, R., Bos, L., & Lelkes, Y. (2017). Linking survey and media content data: Opportunities, considerations, and pitfalls. *Communication Methods and Measures*, 11(4), 221-244.
- DiNardo, J. E., & Pischke, J.-S. (1996). The Returns to Computer Use Revisited: Have Pencils Changed the Wage Structure Too? *NBER Working Paper Series*.
- Golder, S. A., & Macy, M. W. (2011, September 30). Diurnal and Seasonal Mood Vary with Work, Sleep, and Daylength Across Diverse Cultures. *Science*, 333(6051), 1878-1881. doi:10.1126/science.1202775
- Hsieh, Y. P., & Murphy, J. (2017). Total Twitter Error. In P. Biemer, E. de Leeuw, S. Eckman, B. Edwards, F. Kreuter, L. Lyberg, . . . B. West, *Total Survey Error in Practice* (pp. 23-46). Hoboken, New Jersey: Wiley.
- Hutto, C., & Gilbert, E. (2014). VADER: A Parsimonious Rule-based Model for Sentiment Analysis of Social Media Text. *Proceedings of the Eighth International AAAI Conference on Weblogs and Social Media*. Ann Arbor, MI.
- Kennedy, C., Mercer, A., Keeter, S., Hatley, N., McGeeney, K., & Gimenez, A. (2016). Evaluating online nonprobability surveys. Pew Research Center. Available at: <http://www.pewresearch.org/2016/05/02/evaluating-online-nonprobability-surveys/>(accessed September 2016).
- Murphy, J., Link, M. W., Hunter Childs, J., Langer Tesfaye, C., Dean, E., Stern, M., . . . Harwood, P. (2014). Social Media in Public Opinion Research: Executive Summary of the AAPOR Task Force on Emerging Technologies in Public Opinion Research. *Public Opinion Quarterly*, 78(4), 788-794.
- O'Connor, B., Balasubramanyan, R., Routledge, B. R., & Smith, N. A. (2010). From Tweets to Polls: Linking Text Sentiment to Public Opinion Time Series. *Proceedings of the Fourth International AAAI Conference on Weblogs and Social Media*, 122-129.
- Pasek, J., McClain, C. A., Newport, F., & Marken, S. (2019). Who's Tweeting About the President? What Big Survey Data Can Tell Us About Digital Traces? *Social Science Computer Review*.
- Pennacchiotti, M., & Popescu, A. M. (2011, August). Democrats, republicans and starbucks aficionados: user classification in twitter. In Proceedings of the 17th ACM SIGKDD international conference on Knowledge discovery and data mining (pp. 430-438).

- Pasek, J., Yan, H. Y., Conrad, F. G., Newport, F., & Marken, S. (2018). The Stability of Economic Correlations Over Time: Identifying Conditions Under Which Survey Tracking Polls and Twitter Sentiment Yield Similar Conclusions. *Public Opinion Quarterly*, 82(3), 470-492.
- Salganik, M. J. (2019). *Bit by bit: Social research in the digital age*. Princeton University Press.
- Schober, M. F., Pasek, J., Guggenheim, L., Lampe, C., & Conrad, F. G. (2016, January 13). Social Media Analyses for Social Measurement. *Public Opinion Quarterly*, 80(1), 180-211. doi:<https://doi.org/10.1093/poq/nfv048>
- Silver, N. (2017, March 2). *How We're Tracking Donald Trump's Approval Ratings*. Retrieved from FiveThirtyEight: <https://fivethirtyeight.com/features/how-were-tracking-donald-trumps-approval-ratings/>
- Smith, B. K., & Gustafson, A. (2017, May 06). Using Wikipedia to Predict Election Outcomes: Online Behavior as a Predictor of Voting. *Public Opinion Quarterly*, 81(3), 714-735. doi:<https://doi.org/10.1093/poq/nfx007>
- Vijayaraghavan, P., Vosoughi, S., & Roy, D. (2017, July). Twitter demographic classification using deep multi-modal multi-task learning. In *Proceedings of the 55th Annual Meeting of the Association for Computational Linguistics (Volume 2: Short Papers)* (pp. 478-483).
- Wojcik, S., & Hughes, A. (2019). Sizing up Twitter users. Pew Research Center. Available at: <https://www.pewresearch.org/internet/2019/04/24/sizing-up-twitter-users/> (accessed June 2020).

Appendix A: Sentiment of “Trump” Tweets

The daily variation in mean sentiment of “Trump” tweets is intrinsic to the Twitter data itself; it is not due to the fact that we have sampled 1000 tweets per day. To demonstrate this, we plot the unsmoothed daily average sentiment for the first 100 days with associated error bars. That is, we plot the 95% confidence intervals for the population mean sentiment of all “Trump” tweets. This can be seen in Figure A1. We only plot the first 100 days to more easily see the change day-to-day. The confidence intervals for one day to the next fairly frequently do not intersect. While we only show the first 100 days, the pattern of non-overlapping confidence intervals continues throughout the entire time frame.

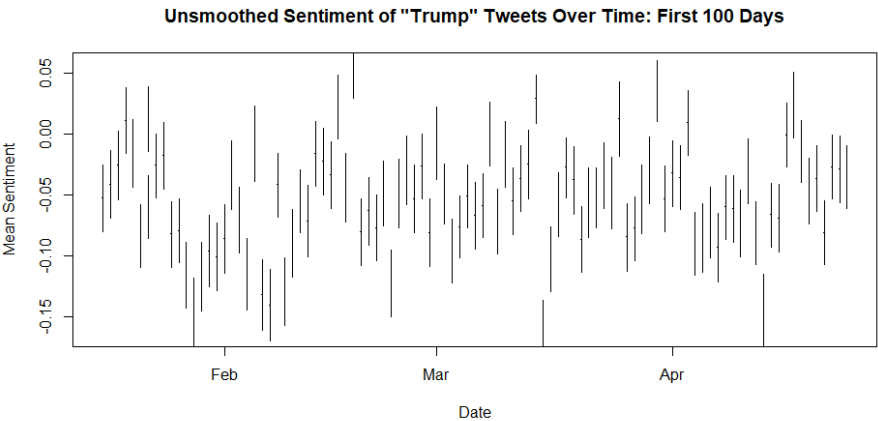


Figure A1 Daily sentiment of “Trump” tweets over time with associated confidence intervals.

Appendix B: Optimal Values and Changes Over Time

When finding the optimal correlation for the 497 placebo words, we obtain 497 optimal k and L values. Figure B1 shows the optimal smoothing and lag parameters for each of the placebo words. Many of the optimal smoothing parameters are at the maximum allowed by our smoothing window. This is a cautionary messages: too much smoothing can lead to artificially inflated correlations.

Throughout the time period of performing the analysis and writing this paper, we re-ran the analyses several times as newer data became available. Results often depend on the last data point available in the analysis. Consider finding the optimal correlation between sentiment of “Trump” tweets and presidential approval when the last data point available ranges from May 20, 2017 to August 25, 2019. For each of those end dates we find the smoothing and lag parameter that leads to the maximum absolute correlation. Figure B2 shows the maximum absolute correlation (thick line) and the correlation with 45 day smoothing and 30 day lag (dashed line) change over time. Figure B3 shows the optimal smoothing and lag values that produce the maximum absolute correlation as the end date of the data changes. The optimal smoothing and lag parameters stabilized around mid-2018.

The placebo words with correlations greater than our observed correlation of 0.516 are: “hell”, “wanted”, “retweet”, “enough”, “17”, “000”, “like”, “name”, “piece”, “help”, “ppl”, “black”, “room”, “1st”, “find”, “story”, “lie”, “let”, “twitter”, “might”, “talk”, “together”, and “walk”. None of these placebo words are meaningfully related to presidential approval.

The reference distribution also changes as end date changes. Figure B4 shows how the proportion of placebo correlations that are more extreme than the correlation between sentiment of “Trump” tweets and presidential approval changes as the end date of the data changes. Around mid-2018, this proportion stabilizes to between 0.05 and 0.10. If we change the maximum lag to 7 days, we obtain similar results, see Figure B5.

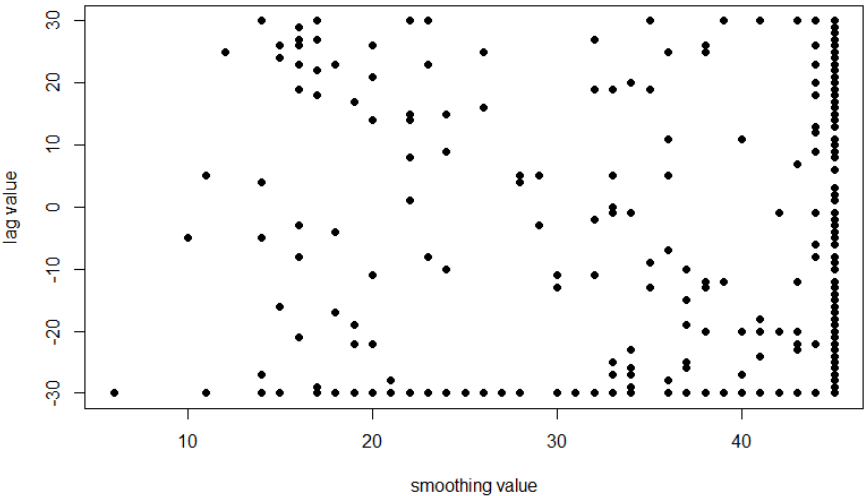


Figure B1 Locations of optimal smoothing and lag parameters between the 497 placebo words and presidential approval. Each point represents where the maximum correlation occurs for one of the 497 placebo words appearing in the Twitter corpus every day.

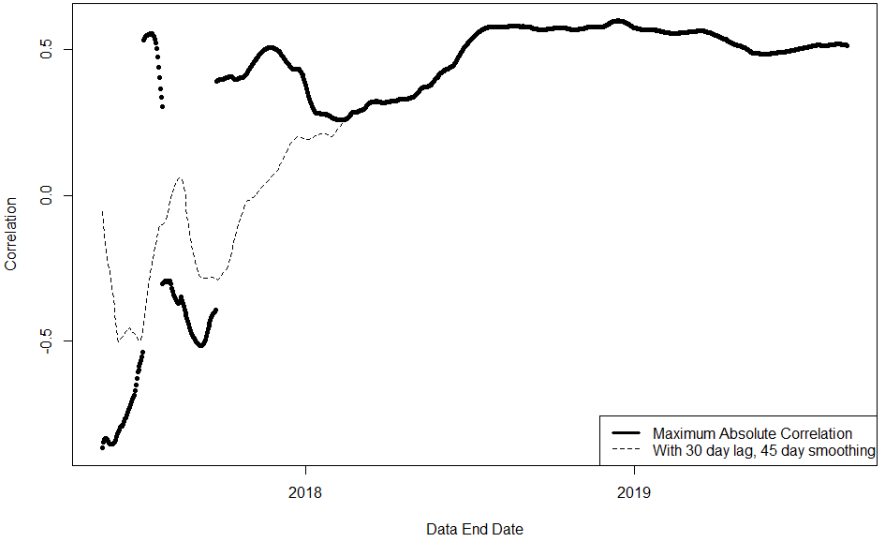


Figure B2 Maximum absolute correlation (bold) and correlation using 45-day smoothing and 30-day lag (dashed) as end date of data changes.

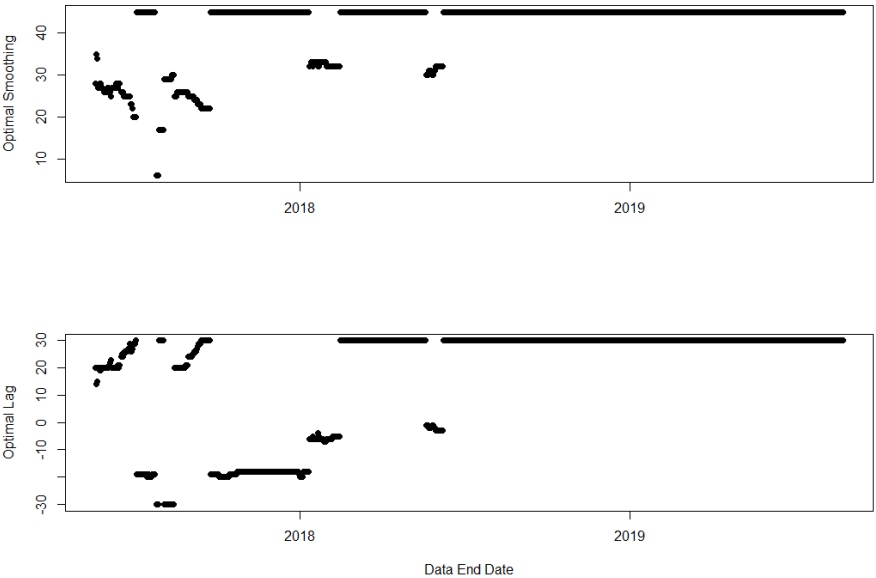


Figure B3 Optimal smoothing (top) and lag (bottom) parameters as end date of data changes.

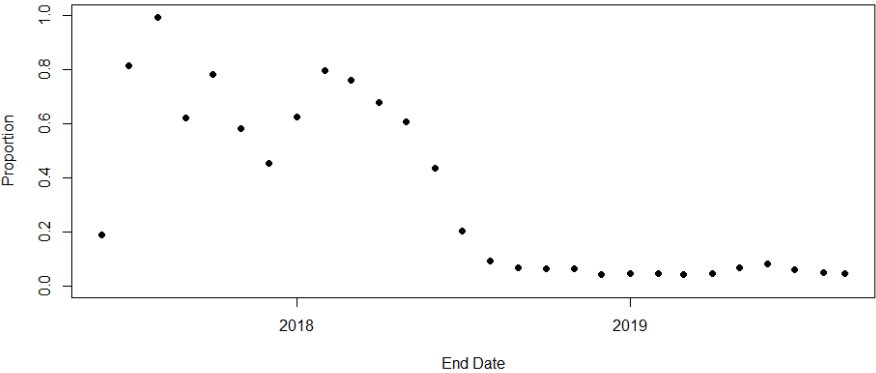
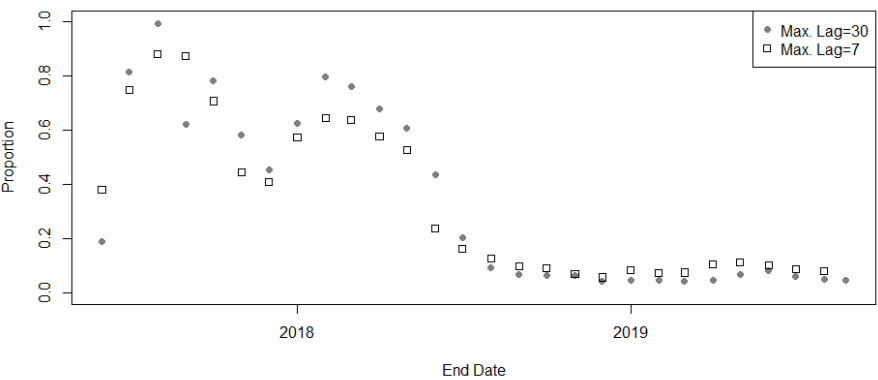


Figure B4 Proportion of absolute placebo correlations that are larger than the correlation between “Trump” tweets and presidential approval as end date of data changes, from June 1, 2017 to August 25, 2019.



Appendix C:

Identifying Politically Active Users and Political Beliefs

The set of politically active users was created using a corpus of tweets provided to us by Sysomos. All tweets in this corpus contained the word “jobs” and were used in a previous analysis unrelated to this paper (see Conrad et. al. (2019)). We created an algorithm to classify “jobs” tweets into various categories, one of which was ‘news/politics’, based on the words within a tweet. See Conrad et. al. (2019) online appendix for details on this algorithm. We take a random sample of size 15,000 of the users whose “jobs” tweet was classified as political and retrieved their 2016 tweets history. If a user produced at least 20 original (non-retweets) in 2016, at least 10 of which contained a political word, we consider that user a ‘politically active user’. While this method of classifying tweets as political or not surely mis-labeled true political tweets as non-political, we have a high level of certainty that the tweets classified as political were truly political.

By looking at many self-provided profile descriptions, we created a list of commonly found words that make the user’s political party known: “conservative”, “Trump”, “MAGA”, “NRA”, “constitution”, “Republican”, “Libertarian”, “Democrat”, “liberal”, “Hillary”, “Clinton”, “Obama”, “progress*”, “Bern*”, “resist*”, “president”. If a politically active user’s self-provided profile description contained one of these words, we hand-classify that user as belonging to one of the two major political parties in the US: Democratic or Republican. These users were explicitly clear in their profile description about their political beliefs or about which candidate they did or did not support in the 2016 presidential election. We classify self-described libertarians as Republicans, and classify self-described socialists as Democrats. We classify Never-Trump Republicans as Republicans, and classify Never-Hillary Democrats as Democrats. This gives our training set of 170 Democrats and 393 Republicans.

We use a random forest as the classifier, with the covariates being accounts that at least 30 of the politically active users with known political affiliation follow. We give the confusion matrix of the random forest and the variable importance plot. Table C1 contains the confusion matrix; only 9% of the Democrats were incorrectly classified as Republicans by the random forest, and only 0.85% of the Republicans were incorrectly classified as Democrats. Figure C1 gives the variable importance plot of the random forest classifier. Out of the top 30 accounts shown in the variable importance plot, all are in some way political, either politicians, family members of politicians, or political commentators.

The set of politically active users was created in mid-2017. Twitter has since deleted many bot accounts that had the goal of influencing other users’ political

opinions. We want to ensure that we have not gathered multiple bot accounts in our set of politically active users; we want the opinions of real people.

Out of the 1485 politically active users identified in mid-2017, 99 accounts were unable to be scraped in May 2018. These are split fairly evenly across Democrats and Republicans: 7% of Republicans' and 5% of Democrats' tweets were not able to be gathered using the Twitter API in May 2018. However, this does not mean the account was a bot; users can choose to delete their account at any time, can make their account private, or have their account suspended by Twitter, all of which would result in the account being inaccessible using the Twitter API.

NBC published a list of 453 bot users and tweets from those bots (Popken, 2018). Our list of Democrats and Republicans did not contain any of these known bots.

References

- Popken, B. (2018, February 14). *Twitter deleted 200,000 Russian troll tweets. Read them here*. Retrieved from NBC: <https://www.nbcnews.com/tech/social-media/now-available-more-200-000-deleted-russian-troll-tweets-n844731>

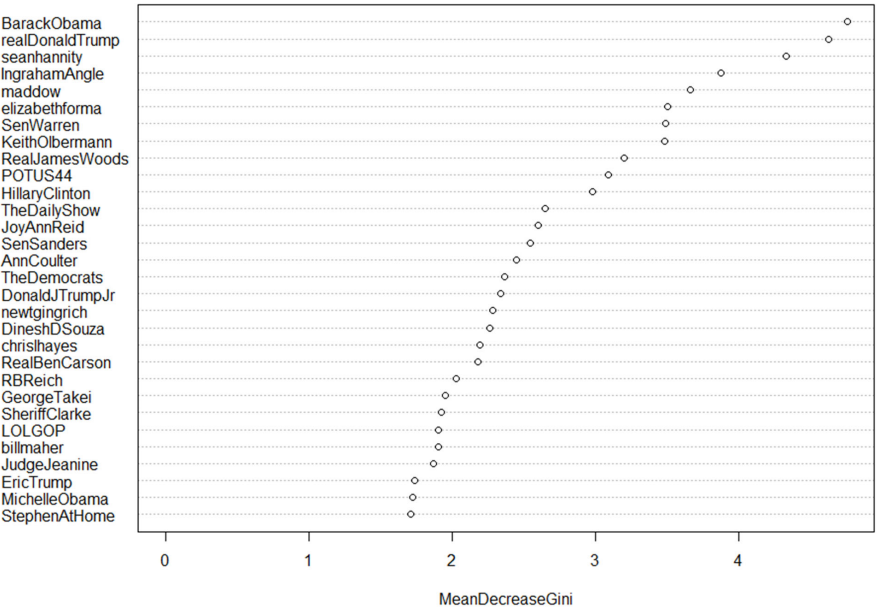


Figure C1 Variable importance plot of Twitter accounts used in classifying users as Democrat or Republican. All of the top 30 accounts above used to classify are political, most being either politicians (e.g. BarackObama, realDonaldTrump), political commentators (e.g. seanhannity, IngrahamAngle, maddow), or family members of politicians (e.g. DonaldJTrumpJr, MichelleObama).

Table C1 Random forest confusion matrix. Actual party affiliation corresponding to the hand classification; predicted party affiliation corresponding to the random forest out-of-bag prediction.

		Predicted		Classification Error
		Democrat	Republican	
Actual	Democrat	160	10	0.090
	Republican	5	388	0.0085

Appendix D: Changes in Positive and Negative Sentiment over Time

To get a more detailed understanding of what was driving the change in difference in sentiment, we looked at how the positive and negative sentiments changed over time. When looking at the difference in means of the positive tweets, there is a clear drop immediately following the election, and a smaller drop around the inauguration. However, no such change is seen in the difference in negative tweets (see Figure D1). The overall change in difference in sentiment was driven by Republicans' positive tweets becoming more positive post-election.

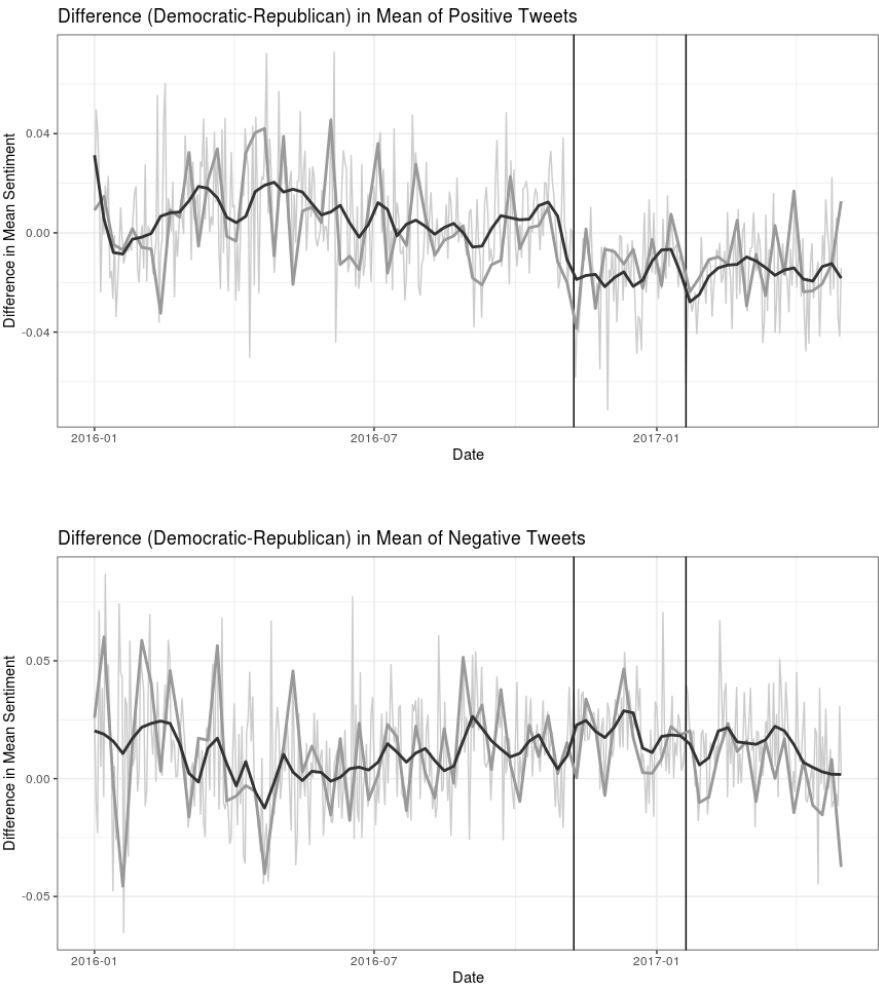


Figure D1 Difference in means of positive tweets (top) and negative tweets (below) for Democrats minus Republicans. The vertical lines are election day (November 8, 2016) and inauguration day (January 20, 2017). The different shaded lines are for various smoothing levels to more easily see how sentiment changes over time. The notable change in positive difference (top) post-election is due to Republicans' positive tweets became more positive post-election.