

1 **Title:** Fruit Secondary Metabolites Shape Seed Dispersal Effectiveness

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20

21 **Abstract**

22 Plant secondary metabolites (PSMs) play a central role in seed dispersal and fruit
23 defense, with potential for large impacts on plant fitness and demography. Yet because PSMs
24 can have multiple interactive functions across seed dispersal stages, we must systematically
25 study their effects to determine the net consequences for plant fitness. To tackle this issue, we
26 integrate the role of fruit PSMs into the seed dispersal effectiveness (SDE) framework. We
27 describe PSM effects on the quantity and quality of animal-mediated seed dispersal, both in
28 pairwise interactions and diverse disperser communities, as well as trade-offs that occur across
29 dispersal stages. By doing so, this review provides structure to a rapidly growing field and yields
30 insights into a critical process shaping plant populations.

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41 **Highlights**

42 • Secondary metabolites in fruits can shape plant fitness and demography by mediating
43 interactions with both antagonists (seed predators and pathogens) and mutualists (seed
44 dispersers).

45 • The effects of fruit secondary metabolites on the outcome of seed dispersal can be
46 described using the seed dispersal effectiveness framework, which quantifies the number
47 of new adult plants produced through the activities of a disperser.

48 • By examining how fruit secondary metabolites not only mediate pairwise interactions but
49 also shape interactions with broad communities of seed dispersers, we describe a wide
50 range of potential effects on plant fitness.

51 • Because the same metabolites can serve multiple functions across different seed dispersal
52 stages, with the potential for complex trade-offs, examining their effects under multiple
53 contexts is necessary to understand their adaptive significance.

54

55 **Secondary Metabolites Shape Seed Dispersal and Fruit Defense**

56 **Plant secondary metabolites** (PSMs) (see Glossary) are incredibly diverse and play a
57 key role in shaping biotic and abiotic interactions [1,2]. Most widely recognized is their
58 fundamental importance to plant defense and plant-herbivore coevolution – a discovery that
59 revolutionized the field of chemical ecology and spawned decades of research [1,3]. A rapidly
60 growing body of evidence is beginning to demonstrate that PSMs also mediate most other
61 species interactions surrounding plants, including animal-mediated seed dispersal [4,5].

62 PSMs in fruit have been proposed to play multiple adaptive roles in attracting and
63 modifying interactions with **seed dispersers** (Box 1) [6]. Yet PSMs that attract dispersers can
64 also increase vulnerability to **seed predators and pathogens**, and defensive compounds can
65 likewise deter dispersers [7,8]. Perhaps as a result of contrasting selective pressures from
66 mutualists and antagonists or pleiotropic effects [9,10], most fruits contain diverse mixtures of
67 attractive and defensive PSMs [11,12]. Although the identities and functions of the majority of
68 fruit PSMs are not yet known, field experiments coupled with quantitative chemical analyses
69 have greatly advanced our understanding of the ecological effects of a variety of compounds in
70 fruits [5,7,13]. However, because many PSMs serve multiple functions and can act
71 synergistically or antagonistically with other compounds [14,15], evaluating their net effects on
72 plant fitness remains challenging.

73 **Seed dispersal effectiveness** (SDE) is a widely used conceptual framework for
74 evaluating the outcome of animal-mediated seed dispersal [16,17]. SDE is calculated as **seed**
75 **dispersal quantity** multiplied by **seed dispersal quality**. This framework has yielded great
76 insight into many factors that determine the outcome of animal-mediated seed dispersal. Most
77 frequently, it is applied to assess variable contributions of different frugivores to a plant's overall

78 fitness (e.g., [18,19]), which can be quantified and visually compared using **SDE landscapes** that
79 plot dispersal quantity against quality [16].

80 While multiple plant traits are important for mediating seed dispersal [4,20,21], relatively
81 few studies have investigated how inter- or intraspecific trait variation of plants themselves
82 influences SDE (but see studies of the role of fruit crop, fruit, and seed size [22]). In this paper,
83 we integrate PSMs into the SDE framework to demonstrate how to systematically evaluate their
84 fitness effects in the context of animal-mediated seed dispersal. We focus on biologically active
85 PSMs in fruits because (1) they can have broad effects on all stages of animal-mediated seed
86 dispersal and (2) the SDE framework can conceptually unify research on the chemical ecology of
87 seed dispersal.

88

89 **Secondary Metabolites Mediate the Effectiveness of Individual Seed Dispersers**

90 PSMs can alter SDE by influencing both the quantity and quality of services a disperser
91 provides to a plant (Fig. 1, Box 2). The composition of biologically active PSMs, both within and
92 across fruits, can influence seed dispersal quantity through effects on (1) the number of disperser
93 visits and (2) the number of seeds dispersed per visit. Such effects occur when PSMs directly
94 attract, reward, deter, or convey information about fruit quality to dispersers, or indirectly
95 mediate the effects of other biotic or abiotic factors on fruit availability and quality. For fruits
96 that are removed, PSMs can influence seed dispersal quality by altering (1) the **quality of seed**
97 **handling** and (2) the **quality of seed deposition**, through effects on disperser behavior or
98 physiology. Below, we detail how fruit PSMs influence each SDE component.

99

100 Seed Dispersal Quantity

101 *Number of Disperser Visits*

102 Fruit availability and quality can play a strong role in determining the number of
103 disperser visits to a plant. PSMs that influence fruit availability or quality by mediating
104 interactions with pests or pathogens can thereby indirectly affect disperser visitation (Fig. 1A).

105 Because many pests decrease fruit availability or quality [23], PSMs that prevent fruit attack can
106 indirectly increase disperser visitation. Such effects may be especially pronounced if PSMs
107 extend fruit persistence later in the growing season when other fruits have become scarce,
108 increasing their relative value [24]. Conversely, when pests or pathogens increase fruit quality or
109 attractiveness, such as when fungal pathogens increase the production of attractive volatiles
110 emitted from fruits [25], PSMs that defend against antagonists may indirectly decrease disperser
111 visitation.

112 In fruits present, PSMs that determine fruit color, odor, and flavor can be general
113 attractants that allow a disperser to detect and decide to visit a plant (Fig. 1B) [26,27]. Fruit color
114 is typically composed of PSMs that act as pigments, such as carotenoids, flavonoids, and
115 betalains [28], that often make fruits more visually conspicuous and can also serve as nutrients
116 for dispersers such as diurnal birds and mammals [27,29]. Fruit odor and flavor consist of tens to
117 hundreds of unique volatile PSMs – primarily terpenoids, fatty acid derivatives, aromatic
118 compounds, and nitrogen- and sulfur-containing compounds – that typically attract dispersers
119 such as ants and mammals [26,30–32]. A plant may receive more visits if it produces many fruits
120 with high amounts of attractive PSMs [27]. A plant could also potentially receive more visits if it
121 produces fruit with more complex blends of PSMs, which may increase their detectability or
122 specificity of signaling (Fig. 1B) if dispersers rely on mixtures of PSMs to select fruits to remove
123 [33].

124 In addition to serving as general attractants, PSMs can contribute to and signal fruit
125 quality (Fig. 1C). High-quality fruits are those that contain high amounts or diversity of
126 nutritious compounds, including macronutrients (i.e., lipids, proteins, and carbohydrates),
127 micronutrients (i.e., minerals and vitamins), or PSMs that may be directly nutritious or used to
128 self-medicate or reduce parasite loads (e.g., antioxidants, antimicrobial, or insecticidal
129 compounds) [34–36]. High-quality fruits may also contain low amounts or diversity of
130 detrimental PSMs, such as phenolics, sulfur-containing compounds, terpenes, or alkaloids that
131 are unpalatable, toxic, or interfere with digestion [37].

132 Because PSMs that contribute to fruit odor, flavor, and color are often correlated with
133 both nutritional rewards and detrimental PSMs [34,38,39], they can be honest signals of fruit
134 quality that promote disperser visitation to plants with high-quality fruit (Fig. 1B & 1C) [34,40].
135 These compounds could also potentially facilitate associative learning, cognitive functioning, or
136 route-finding [31,41,42], further increasing a disperser’s visitation to plants with high-quality
137 fruits as it gains experience. Moreover, if a disperser physiologically adjusts to consuming fruits
138 with a particular mix of PSMs [43,44], continuing to consume those same fruits may increase
139 digestive efficiency, potentially even further strengthening the positive effects of learning on
140 fruit removal. Yet a disperser may also become satiated [45] or require different or more diverse
141 nutrients over time [46,47], potentially weakening the positive effects of associative learning.
142 Overall, the role of associative learning in mediating SDE likely depends on a variety of factors,
143 including the strength of the signal and disperser nutritional status [47].

144 Alternatively, fruit PSMs could increase disperser visitation by being deceptive,
145 addictive, or memory-impairing, thereby tricking naïve and potentially even experienced
146 dispersers into removing low-quality fruits (Fig. 1C). Both olfactory and visual deception occurs

147 in seed dispersal [48]. Examples of olfactory deception include *Ceratocaryum* spp. (a South
148 African sand plain plant) seeds that emit volatiles mimicking herbivore dung, attracting dung
149 beetles to roll and bury them [49], as well as lipid-rich appendages (“elaiosomes”) attached to
150 some ant-dispersed seeds that attract ants without providing high-quality rewards in return [50].
151 Examples of visual deception include mimetic seeds, which resemble fleshy fruits in color but
152 are associated with no or little food rewards [51]. While deception appears to be relatively
153 uncommon compared to honest signaling, the connections between attractants, rewards, learning,
154 and deception and their net effects on seed dispersal quantity present a promising area for future
155 research (see Outstanding Questions).

156

157 *Number of Seeds Dispersed per Visit*

158 The number of seeds dispersed per visit can depend on PSMs that determine the
159 perceived profitability of a plant’s fruits (Fig. 1C, Box 2). The density of fruit remaining on a
160 plant when a disperser decides to leave (“giving-up density” [52]) could be modified by PSMs
161 that alter the relative costs and benefits of searching for new fruit-producing plants versus
162 exploiting the current one. While searching for new fruit-producing plants carries the costs of
163 increased energy expenditure and predation risk, it may be advantageous when a disperser
164 becomes satiated or experiences diminishing returns from continuing to consume a plant’s fruits
165 [53]. Thus, any PSMs that increase a plant’s perceived fruit value by providing direct rewards,
166 mitigating or improving the effects of other biotic or abiotic factors on fruit quality, extending
167 fruit persistence, or causing deception or addiction (see “Number of Visits”) may increase the
168 number of seeds dispersed per visit [53,54]. Likewise, PSMs that decrease perceived fruit value

169 by being generally deterrent or toxic, interfering with digestion, or reducing foraging efficiency
170 can reduce the number of seeds dispersed per visit (Box 1) [5–7,37].

171 PSM diversity, including both total richness and variability within and among a plant's
172 fruits, could also have important but previously unexplored effects on the number of seeds
173 dispersed (see Outstanding Questions) [2,12]. Because fruits are often nutrient deficient, an
174 animal may remove more fruits if they contain a greater diversity of nutritious or rewarding
175 PSMs that increase their perceived profitability (Fig 1C). PSM diversity among fruits on a plant
176 could also potentially increase the number of seeds dispersed per visit, if by communicating
177 information about variation in fruit quality (e.g., ripeness [55,56]), PSMs facilitate faster removal
178 of a plant's most valuable fruits (and avoidance of the least valuable).

179

180 Seed Dispersal Quality

181 *Quality of Seed Handling*

182 After removal, PSMs can modify whether seeds are separated from fruit pulp, ingested,
183 broken, or damaged in a disperser's mouth or gut, with consequences for seed viability (Fig. 1E)
184 and recruitment success (see "Quality of Deposition"). Toxic or distasteful PSMs, for instance,
185 can cause a disperser to drop intact or partially consumed fruits, rather than consume seeds or
186 separate them from fruit pulp (Box 2) [7]. This may dramatically alter SDE because gut passage
187 and pulp removal can increase or decrease the probability of **secondary seed dispersal** [57,58],
188 seed predator or pathogen attack [59,60], and germination [61,62] (see "Quality of Deposition").
189 PSMs can also prevent would-be seed predators from destroying seeds, instead effectively
190 dispersing them [63,64]. For example, granivorous rodents are more likely to cache (versus
191 consume) nuts and seeds with high tannins and low nutrients, with the potential to later

192 germinate [65,66]. Similarly, although glucosinolates in *Ochradenus baccatus* (taily weed, a
193 Mediterranean shrub) fruit pulp are harmless when intact, they create a “mustard oil bomb” when
194 consumed together with the seeds, which contain enzymes that convert glucosinolates into
195 toxins. To avoid this “bomb,” rodents spit out the seeds intact [63].

196 Fruit PSMs can also influence seed handling quality by modifying the amount of time
197 seeds are retained in a disperser’s digestive tract (Fig. 1F, Box 2). PSMs may not only influence
198 retention time by potentially inducing vomiting [67] but can also have laxative or costive effects
199 on non-regurgitated seeds [68,69]. This could alter SDE, since seeds that pass through and are
200 retained longer in the gut typically experience greater seed coat breakage, digestion, and
201 scarification, with variable consequences for germination (depending on seed coat thickness,
202 seed size, and whether gut passage is critical for breaking dormancy) [70,71].

203

204 *Quality of Seed Deposition*

205 By altering disperser behavior or physiology, fruit PSMs can modify the location or
206 conditions where seeds are deposited that ultimately determine rates of survival and germination
207 (Fig. 1G-1I). Dispersal distance is one of the most widely recognized determinants of seed
208 deposition quality (Fig. 1G). Generally, seed and seedling performance increase with some
209 distance from maternal, conspecific, or closely related plants as a result of density-dependent
210 competition and natural enemy attack [72–74]. Seeds tend to be deposited in aggregations near
211 the maternal plant when they are spat out or regurgitated but deposited farther away in clumps
212 (with mixtures of both con- and heterospecific seeds) when they are consumed and retained
213 longer in the gut [70,75]. Therefore, PSMs can alter dispersal distance by modulating the timing
214 of dispersal [6,13], likelihood of seed consumption and gut passage [7], and gut retention time

215 (see “Quality of Handling”; Fig. 1D-F) [68,69]. For example, amides (nitrogen-based defensive
216 compounds) delay *Carollia* bats from consuming *Piper* (pepper plant) fruits, and as a result of
217 being consumed later at night when bats are less active [13] in combination with the laxative
218 effects of amides [68], seeds are dispersed shorter distances (Box 2) [13].

219 At a finer scale, PSMs can alter seed deposition microsite, with potential to affect plant
220 fitness (“**directed dispersal**”) (Fig. 1H) [76]. For instance, scatter-hoarding rodents are more
221 likely to deposit highly nutritious seeds under shrubs versus exposed sites (although this does not
222 appear to influence seed or seedling performance) [77]. Similarly, by reducing the likelihood of
223 bats consuming (versus dropping) fruits [7] and the gut retention time of fruits that are consumed
224 [68], PSMs in *Piper* fruits reduce the likelihood of seeds being defecated beneath bat roosts,
225 where the plant may experience increased competition but reduced herbivory [78]. However,
226 compared to other effects on seed dispersal quality, the effects of PSMs are little understood
227 within the context of mediating seed deposition microsite.

228 Finally, by influencing the number of seeds removed per visit (see “Dispersal Quantity”),
229 PSMs can modify the number of competing seeds deposited together (Fig. 1I). For instance,
230 PSMs that reduce the number of fruits consumed per visit to a plant may simultaneously increase
231 the number of plants a disperser can visit before defecating [79]. While this could provide the
232 benefits of decreased intraspecific competition (especially with seeds from the same maternal
233 plant) and increased seed availability for dispersal by other species (see “Landscapes”), it could
234 also increase the likelihood of depositing a mixed seed load, resulting in high interspecific
235 competition among seeds and seedlings. Some evidence suggests that conspecific (versus
236 heterospecific) seed density has stronger effects on plant recruitment [80], although the net
237 effects of PSMs on SDE in the context of mixed seed loads requires further investigation.

238

239 **Secondary Metabolites Cause Trade-offs in Dispersal Effectiveness**

240 Because PSMs have contrasting effects on different components of SDE and plant
241 fitness, trade-offs can occur between various ecological effects that contribute to a single SDE
242 component (Fig. 1). Perhaps the most widely recognized trade-off contributing to variation in
243 seed dispersal quantity is the defense trade-off, in which toxic or deterrent PSMs that defend
244 against pre- and post-dispersal seed predators and pathogens increase seed availability (Fig. 1A)
245 but also reduce the attraction of effective dispersers (Fig. 1C; Box 2) [7,14,21]. Plants employ
246 multiple strategies to minimize or escape this trade-off. For instance, plants may avoid producing
247 PSMs in fruits or seeds unless they are slow to be removed and thus more vulnerable to attack, as
248 is the case for mimetic seeds [81,82]. In other cases, defensive PSMs can have targeted effects
249 on natural enemies but no effect on dispersers (directed deterrence hypothesis) [83,84].

250 A variety of trade-offs can also occur among ecological effects contributing to seed
251 dispersal quality. For example, when PSMs increase gut retention time of seeds, multiple factors
252 contributing to dispersal quality may change in opposing directions. While dispersal distance can
253 increase (positive effect [72,73]), so too may seed coat scarification, breakage, and digestion
254 (positive or negative effect, depending on seed traits [71]) and the number of seeds deposited
255 together (negative effect of competition [79]). As a result, it is important to evaluate and
256 compare the relative importance of multiple ecological effects that contribute to each SDE
257 component and subcomponent (see Outstanding Questions).

258 Furthermore, fruit PSMs can contribute to trade-offs between SDE components or
259 subcomponents. Quantity/quality trade-offs are likely particularly common. They can occur, for
260 instance, when PSMs induce dispersers to leave earlier in a foraging bout (reducing seed

261 dispersal quantity) but also increase seed dispersal distance and reduce the density of conspecific
262 seeds deposited together (increasing seed dispersal quality) [6]. Due to the difficulties of
263 measuring the effects of PSMs on all ecological effects contributing to SDE, our understanding
264 of trade-offs among different SDE components remains limited. Yet meeting this challenge using
265 long-term studies in model systems will be invaluable for quantifying the net effects of PSMs on
266 plant fitness taking trade-offs into account (see Outstanding Questions).

267

268 **Secondary Metabolites Structure Seed Dispersal Effectiveness Landscapes**

269 Most plants associate with a wide diversity of seed dispersers that range in effectiveness.
270 Because dispersers differ in morphology, physiology, and behavior, shifts in disperser
271 composition could impact a plant's SDE [18,70], which can be visualized using SDE landscapes
272 (Fig. 2) [16]. The same total SDE can be achieved through multiple quantity/quality
273 combinations along an isocline, and fruit PSMs may shape SDE landscapes in two main ways –
274 by modulating the composition of the animal species in a disperser community [85] and by
275 shifting their relative effectiveness [69] (Fig. 2).

276 First, PSMs can shift the community composition of seed dispersers through a variety of
277 mechanisms (Fig. 2). Energy-rich fruits are often dispersed by a greater diversity of animals than
278 energy-poor fruits [86]. Broad differences in fruit chemical profiles can also attract different
279 disperser assemblages (“dispersal syndromes”). Bird-dispersed fruits, for example, are typically
280 less odorous, smaller, softer, and more visually conspicuous than mammal-dispersed fruits
281 [4,87]. Toxic or deterrent PSMs can also structure disperser communities when dispersers are
282 differentially sensitive their effects (directed deterrence hypothesis) [6,84]. In the few systems
283 where this has been explored, birds seem to be generally less sensitive to toxins than mammals,

284 as is the case with capsaicinoids in wild chilies (*Capsicum* spp.) [84] and alkenylphenols in *Piper*
285 *sancti-felicis* [5]. Thus, despite reducing seed dispersal quantity by deterring some animals, seed
286 dispersal quality can increase if the animals that are deterred are the least effective dispersers
287 (see “Trade-offs”). In this way, a plant could potentially use fruit PSMs to manipulate consumer
288 assemblages to its advantage [6,84], warranting further investigation of such effects and the
289 ultimate consequences for plant fitness (see Outstanding Questions).

290 Second, fruit PSMs could alter the relative effectiveness of the dispersers present. PSMs
291 could potentially affect all seed dispersers equally, shifting total SDE but not the relative
292 positions of dispersers in the SDE landscape (Fig. 2a). However, PSMs are more likely to have
293 different effects on different dispersers, shifting their relative landscape positions (Fig. 2b).
294 Capsaicin in *Capsicum* spp. (wild chilies), for instance, increases the gut retention time of seeds
295 in birds. Yet because its effects are delayed, it only increases gut retention time for birds with
296 already slow passage rates [69]. This could potentially alter relative effectiveness of dispersers, if
297 by increasing retention time, capsaicin increases dispersal distance and seed digestion and
298 scarification for seeds dispersed by some birds but not others. However, compared to effects on
299 the community composition of disperser assemblages, PSM-mediated changes in the relative
300 effectiveness of dispersers are little understood.

301

302 **Concluding Remarks: Towards Quantitative Predictions in Complex Environments**

303 We have outlined multiple ways in which fruit PSMs alter SDE. PSMs have a wide
304 diversity of effects on multiple seed dispersal stages, often resulting in trade-offs and shifts in
305 SDE landscapes. Yet much remains to be learned about many topics, ranging from the net fitness
306 effects and adaptive significance of PSMs in fruit, to the effects of PSM diversity on SDE, and

307 context-dependencies in the production and ecological functions of fruit PSMs (see Outstanding
308 Questions).

309 To move towards quantifying the net effects of fruit PSMs on SDE and ultimately plant
310 fitness, it is important to assess effects on both dispersal quantity and quality. A first step is to
311 measure the effects of one or a single class of PSMs on the effectiveness of one or a guild of seed
312 dispersers before eventually considering additional ecological complexity. Although SDE
313 subcomponents are quantified differently across systems, it is often relatively straightforward to
314 measure seed dispersal quantity by counting the total number of seeds removed in response to
315 either natural variation or artificial manipulation of PSMs in fruit. However, quantifying PSM
316 effects on seed dispersal quality poses a much greater challenge and to our knowledge has not
317 been comprehensively done. This is in part due to the difficulties of tracking individual seeds
318 from their maternal plant to the deposition site, and of tracking plants throughout their entire
319 lifecycle, from seeds to new adult plants. Yet studies that tackle pieces of this puzzle, even by
320 evaluating just one or several SDE components, can yield great insights.

321 Because fruits are chemically complex, making quantitative predictions will also require
322 considering how the effects of a particular PSM depend on the surrounding the chemical
323 environment of the fruit [14,15]. For example, defensive PSMs can have weaker or stronger
324 effects in combination and in some cases depend on the identity of the fruit consumer [14].
325 PSMs with contrasting ecological effects (e.g., attractants versus deterrents) may be particularly
326 promising areas for future focus. [8,83,88,89]. A major future direction should be to evaluate the
327 effects of multiple PSMs both individually and in combination, as well as the effects of PSM
328 diversity itself, on SDE (see Outstanding Questions).

329 By integrating fruit PSMs into the SDE framework, we hope we have provided insight
330 into how to systematically evaluate the ecological roles of fruit PSMs in the context of animal-
331 mediated seed dispersal. Because the SDE framework is broadly generalizable, it can be
332 extended to include additional plant traits and interactive effects among traits (see Outstanding
333 Questions). Such steps will be key to developing deeper insight into the factors driving variation
334 in seed dispersal, a critical process for structuring and maintaining plant populations.

335

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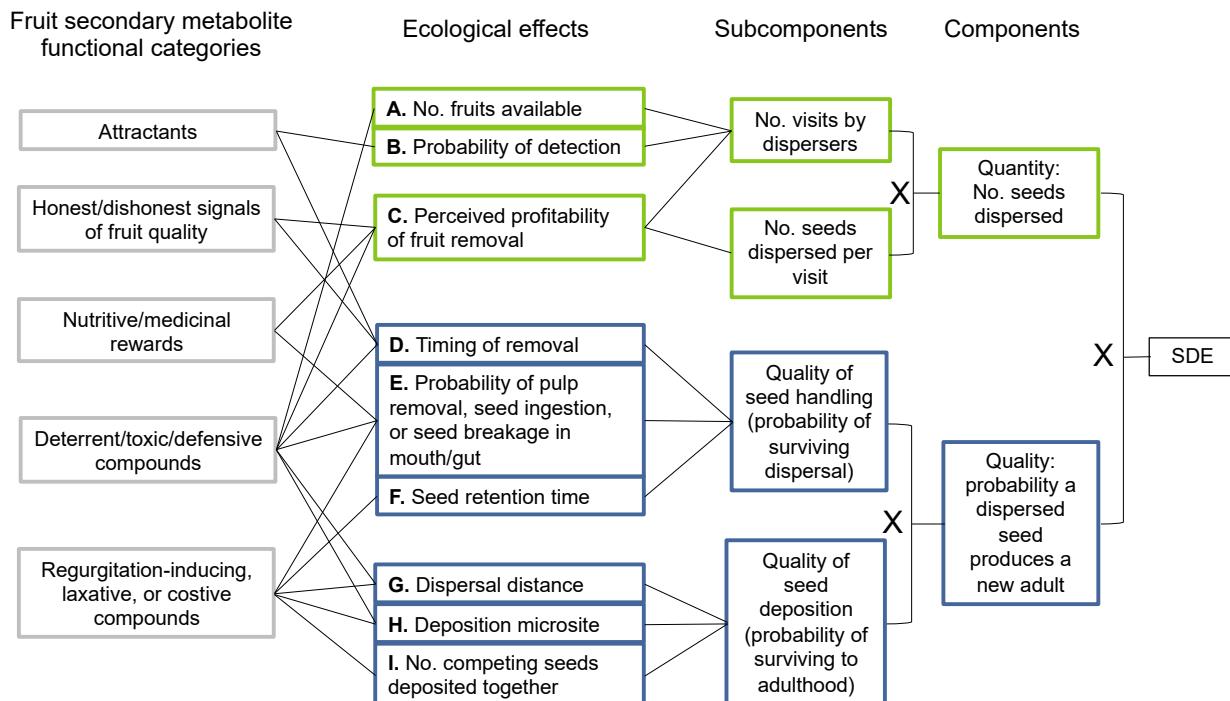
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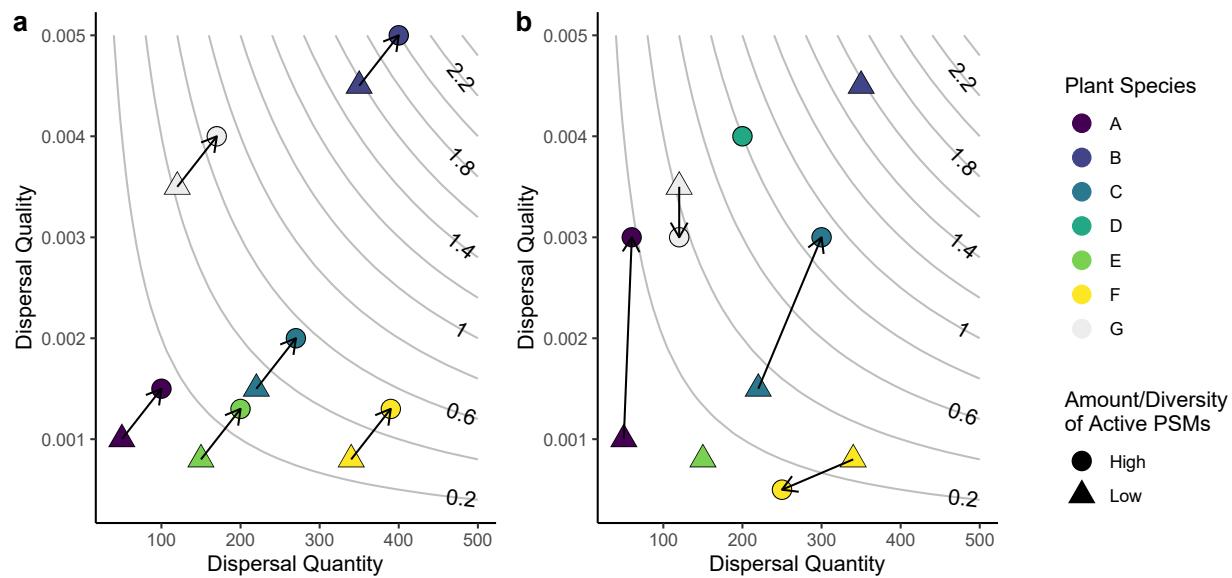
568 **Fig. 1. Effects of Fruit Secondary Metabolites on Seed Dispersal Effectiveness**

569 The main components and subcomponents of seed dispersal effectiveness (SDE) [16] can be
 570 multiplied together to calculate the number of new adult plants produced as the result of animal-
 571 mediated seed dispersal. SDE can be affected by plant secondary metabolites (PSMs) in fruit that
 572 perform a variety of functions, which we have divided here into non-mutually exclusive
 573 categories based on their potential ecological effects (labeled A-I). All effects contributing to
 574 seed dispersal quantity are shown in green, and all effects contributing to seed dispersal quality
 575 are shown in blue. Clearly, the same PSMs can perform many functions with effects spanning
 576 SDE components. Some factors may be more directly determined by PSMs than others, and
 577 some ecological effects may play a more important role in influencing SDE subcomponents than
 578 others. Thus, although SDE components and subcomponents are multiplicative, not all ecological
 579 effects are necessarily multiplicative.



580

581 **Fig. 2.** Hypothetical effects of the amount or diversity of biologically active plant secondary
 582 metabolites (PSMs) in fruit on a seed dispersal effectiveness (SDE) landscape. Each point
 583 represents the SDE of a different seed disperser species (color), based on its dispersal quantity
 584 (x-axis) and quality (y-axis) under either low (triangle) or high (circle) PSM amounts or
 585 diversity. Combinations of quantity and quality that lead to equal SDE values (where SDE =
 586 quantity x quality) are shown as isoclines. While the total SDE of a plant could change if (a) all
 587 dispersers respond the same to changing PSM concentrations, it is more likely that (b) PSMs
 588 would alter the relative contributions of different dispersers, which may shift in relative
 589 effectiveness or community composition (i.e., with some species only dispersing fruits with high
 590 or low PSM amounts/diversity).



591

592 **Box 1. Hypotheses for the Adaptive Significance of Biologically Active Secondary**

593 **Metabolites in Fruit**

594 Many hypotheses have been proposed to explain the adaptive significance of plant
595 secondary metabolites (PSMs) in fruit in the context of seed dispersal and fruit defense [6,90].
596 Some hypotheses (e.g., the **attraction/association, direct nutritional benefits,**
597 **attraction/repulsion, and gut retention time hypotheses**) posit that fruit PSMs evolved to
598 promote seed dispersal by mediating interactions with dispersers. For example, according to the
599 attraction-association hypothesis, fruit PSMs may have evolved to attract dispersers by serving
600 as honest signals that can be associated with rewards. Other hypotheses (e.g., the **directed**
601 **toxicity and defense trade-off hypotheses**) propose that PSMs in fleshy fruits evolved primarily
602 as defense against pre- or post-dispersal seed predators and pathogens. While the directed
603 toxicity hypothesis proposes that PSMs may defend against natural enemies without affecting
604 dispersers, the defense trade-off hypothesis postulates that this may come at the cost of also
605 deterring dispersers.

606 Many of these hypotheses are non-mutually exclusive, and it is likely that fruit PSMs
607 serve multiple adaptive functions in many cases. However, evidence in support of these
608 hypotheses has been debated, and it is possible that fruit PSMs are not always adaptive in the
609 context of seed dispersal and fruit defense (see Outstanding Questions) [91]. Some compounds
610 may occur due to physiological or phylogenetic constraints or as the result of other selective
611 pressures [26,92,93]. For example, plants may be under strong selection to produce PSMs to
612 defend leaves, and leaf herbivory can induce changes not only in leaf chemistry but also fruit
613 chemistry, with a corresponding reduction in disperser visitation [94]. Fruit PSMs can similarly
614 be influenced by abiotic conditions (e.g., water stress or nutrient limitation), which can also

615 interact with plant genotype and biotic factors [95–98]. Nonetheless, at least in some systems,
616 fruits contain greater concentrations and diversities of PSMs than leaves and roots , and a high
617 proportion of the variance in fruit chemical composition can be explained by frugivore
618 preferences [56,87,98,102,103], suggesting that many compounds likely serve adaptive functions
619 in the context of seed dispersal and fruit defense. Whether or not fruit PSMs are adaptive in
620 mediating seed dispersal, they can have strong ecological effects on interactions with both seed
621 dispersers and pre- and post-dispersal seed predators and pathogens, with important effects on
622 seed dispersal effectiveness and plant fitness.

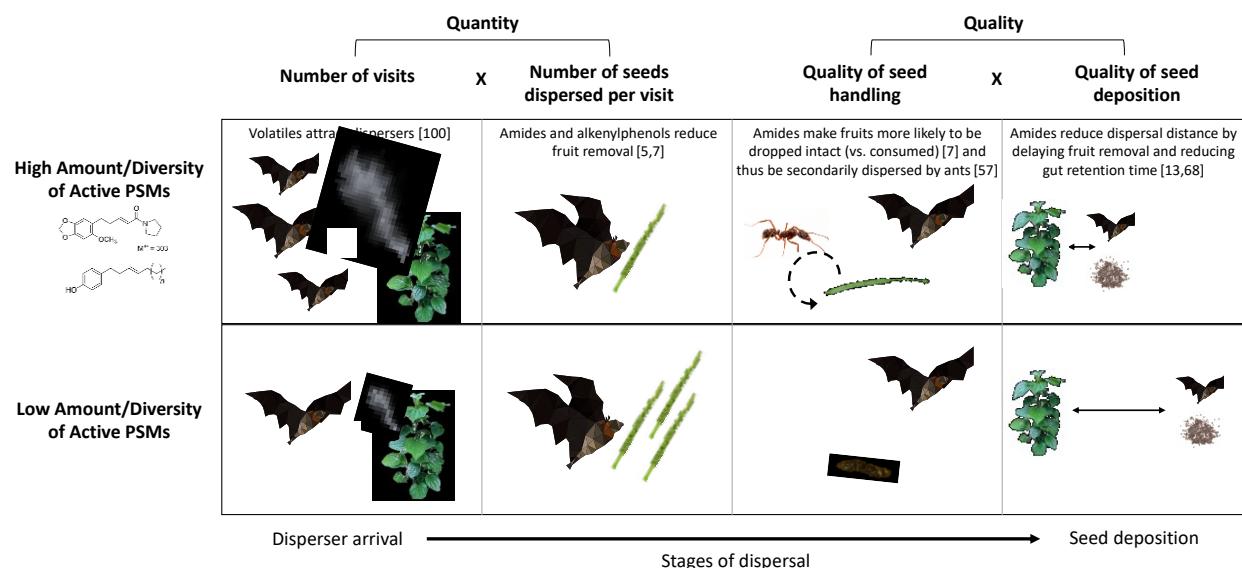
623 **Box 2. Case Study: Effects of Fruit Secondary Metabolites on Seed Dispersal of *Piper***

624 *Piper* (pepper plants) is a diverse genus (>1,000 species) dominant in neotropical forests
625 [104]. Fruits are borne on spike-shaped infructescences and dispersed primarily by bats and
626 secondarily by ants [57]. *Piper* produces a wide diversity of biologically active plant secondary
627 metabolites (PSMs) in all tissues, including unripe and ripe fruit [100,104,105].

628 PSMs in *Piper* fruits can influence seed dispersal quantity through multiple mechanisms.
629 Volatiles act as primary cues that attract dispersers from a distance (Fig. I) [105,106]. Other
630 PSMs can reduce seed dispersal quantity, including amides and alkenylphenols – two classes of
631 compounds that appear to function primarily in defense but can also reduce the preferences of
632 seed dispersers (Fig. I) [5,7,13]. While amides and alkenylphenols may result in a net decrease in
633 SDE, this may not always be the case. By defending against pre-dispersal fungal pathogens and
634 (for amides) hemipteran seed predators [5,14,100], these compounds could also potentially
635 increase seed dispersal quantity by extending fruit persistence and availability for dispersal.

636 After fruit removal, PSMs can have multiple contrasting effects on seed dispersal quality
637 of *Piper*. Amides reduce the likelihood of bats consuming fruits, causing them to drop seeds in
638 intact or partially consumed infructescences instead of defecating them in fecal clumps beneath
639 feeding roosts (Fig. I) [7,13]. Amides also reduce the gut retention time of seeds in bats, with
640 corresponding reductions in dispersal distance (Fig. I) [13,68]. Such changes in the quality of
641 seed handling and deposition could alter the likelihood of secondary dispersal, post-dispersal
642 pest attack, and germination [57,78]. For example, seeds deposited in intact fruits (versus fecal
643 clumps) are more rapidly removed by secondary dispersers (Fig. I) [57], which could be
644 advantageous if they deposit seeds in particularly beneficial microsites or clean them with
645 antimicrobial compounds.

646 PSMs in *Piper* fruit can have both positive and negative effects on different seed
647 dispersal effectiveness (SDE) components, with the potential for trade-offs. Thus, in order to
648 determine their net effects on plant fitness, it is important to evaluate their effects across multiple
649 stages of dispersal. Because the same compounds can be present in multiple *Piper* tissues,
650 understanding their adaptive significance will also require evaluating their effects across multiple
651 life stages (see “Outstanding Questions”).



652

653 **Fig. I.** Diagram of the effects of biologically active fruit PSMs on SDE of *Piper*. Known effects
654 of PSMs (at high versus low concentrations), including both attractive volatiles and deterrent
655 amides and alkenylphenols, are shown for all stages of dispersal (from disperser arrival to seed
656 deposition).

657 **Box 3. Outstanding Questions**

658 What are the roles of reliable versus deceptive PSM signals, as well as prior experience and
659 learning by dispersers, in mediating SDE?

660

661 How do fruit PSMs alter seed disperser assemblages and the resulting effects on SDE? To this
662 end, further integrating PSMs into fruit-frugivore networks, SDE landscapes, and spatial
663 analyses of seed rain will be helpful.

664

665 What are the roles of PSM composition and diversity in mediating SDE? Metabolomics, mass
666 spectrometry, nuclear magnetic resonance, and bioinformatic tools can facilitate the
667 characterization of complex mixtures of secondary metabolites. Recent theoretical advances in
668 applying concepts from the species diversity literature to the study of chemical diversity will
669 allow for descriptions of multiple aspects of chemical diversity (e.g., richness and alpha, beta,
670 and gamma diversity) that can be linked to SDE components.

671

672 How do fruit PSMs interact with other plant traits to determine SDE? Many other traits (e.g.,
673 plant height, crop size, fruit size, morphology, and nutritional content) also influence SDE, but
674 their relative importance and interactive effects are not well understood.

675

676 What is the adaptive significance of different classes of PSMs in fruit, and how do interactions
677 with frugivores shape their evolution and expression? Multiple approaches, such as phylogenetic
678 comparative methods and studies that measure selection on chemical traits by multiple biotic and
679 abiotic agents and across plant tissues, can tackle these questions.

680

681 What are the net quantitative effects of fruit PSMs on SDE and plant fitness? Most studies have
682 focused on PSM effects on one or several components of SDE, but the same compounds can
683 have multiple functions, with the potential for trade-offs. Answering this question will require
684 detailed long-term studies in model systems that quantify the effects of PSMs on all SDE
685 subcomponents.

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703 **Glossary**

704 **Attraction/association hypothesis** – Fruit secondary metabolites may provide reliable foraging

705 cues that can be associated with rewards for dispersers [6]

706 **Attraction/repulsion hypothesis** – After primary nutrients attract dispersers, secondary

707 metabolites can induce them to leave, which may be adaptive in preventing excessive removal by

708 a single disperser or increasing seed dispersal distance [6]

709 **Defense trade-off hypothesis** – Secondary metabolites that deter invertebrate or microbial pests

710 from fruits may also deter effective seed dispersers [6]

711 **Directed dispersal** – Seed deposition to particularly favorable microsites, resulting in increased

712 seed dispersal effectiveness

713 **Direct nutritional benefits hypothesis** – Fruit secondary metabolites may provide direct

714 nutritional benefits to seed dispersers [90]

715 **Directed toxicity hypothesis** – Fruit secondary metabolites may deter vertebrate seed predators

716 but have no effect on dispersers [6]

717 **Frugivore** – Any animal that consumes fruit, with either positive (for seed dispersers) or

718 negative effects (for seed predators) on the outcome of seed dispersal

719 **Gut retention time hypothesis** – Fruit secondary metabolites may influence gut retention time

720 of dispersers, with effects on the quality of seed handling and deposition [6]

721 **Plant secondary metabolite** (a.k.a. “specialized metabolite”) – Although the distinction

722 between primary and secondary metabolites can often be ambiguous, here we define secondary

723 metabolites as any volatile or non-volatile compound produced by a plant that functions

724 primarily in mediating plant-environment interactions, rather than in directly modulating plant

725 growth or metabolism

726 **Secondary seed dispersal** – The second stage of seed dispersal which, when it occurs, is often
727 over relatively short distances by animals such as invertebrates or rodents

728 **Seed dispersal effectiveness** – The number of new adults a plant produces through the activities
729 of a seed disperser, determined by seed dispersal quantity x quality

730 **Seed dispersal effectiveness landscape** – Two-dimensional representations of different possible
731 combinations of seed dispersal quantity and quality across biotic or abiotic contexts

732 **Seed dispersal quality** – The net probability that a dispersed seed will survive to produce a new
733 adult, determined by the quality of seed handling x the quality of seed deposition

734 **Seed dispersal quantity** – The total number of seeds dispersed, determined by the number of
735 visits x number of seeds dispersed per visit

736 **Seed disperser** – Any animal that provides seed dispersal services to a plant, increasing its seed
737 dispersal effectiveness

738 **Seed predator or pathogen** – Any organism that attacks seeds, either before or after dispersal,
739 decreasing their probability of survival

740 **Quality of seed deposition** – The location and conditions in which seeds are deposited, such as
741 the dispersal distance and deposition microsite, which may determine whether a seed germinates
742 and survives to produce a new adult

743 **Quality of seed handling** – The timing and form of seed handling by a disperser, such as
744 whether and when a seed is carried, consumed, and subsequently dropped, spit out, regurgitated,
745 or defecated, which may determine whether it survives dispersal

746