

1   **Adaptation to lower latitudes and lower elevations precedes the evolution of hummingbird**  
2   **pollination in western North American *Penstemon***

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13   Hummingbird adaptation in *Penstemon* involves ecological shifts

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15

16 **ABSTRACT**

17 **Premise:** A switch in pollinator can occur when a plant lineage enters a new habitat where the ancestral  
18 pollinator is less common and a novel pollinator is more common. Since pollinator communities vary  
19 according to environmental tolerances and availability of resources, there may be consistent associations  
20 between pollination mode and specific regions and habitats. Such associations can be studied in lineages  
21 that have experienced multiple pollinator transitions, representing evolutionary replicates.

22 **Methods:** Our study focused on a large clade of *Penstemon* wildflower species in western North America  
23 that has repeatedly evolved hummingbird-adapted flowers from ancestral bee-adapted flowers. For each  
24 species, we estimated geographic ranges from occurrence data and inferred environmental niches from  
25 climate, topographical, and soil data. Using a phylogenetic comparative approach, we investigated  
26 whether hummingbird-adapted species occupy distinct geographic regions or habitats relative to bee-  
27 adapted species.

28 **Results:** Hummingbird-adapted species occur at lower latitudes and lower elevations than bee-adapted  
29 species, resulting in a difference in their environmental niche. Bee-adapted species sister to hummingbird-  
30 adapted species are also found in relatively low elevations and latitudes, similar to their hummingbird-  
31 adapted sister species, suggesting ecogeographic shifts precede pollinator divergence. Sister species pairs  
32 – regardless of whether they differ in pollinator – show relatively little geographic range overlap.

33 **Conclusions:** Adaptation to a novel pollinator may often occur in geographic and ecological isolation  
34 from ancestral populations. The ability of a given lineage to adapt to novel pollinators may critically  
35 depend on its ability to colonize regions and habitats associated with novel pollinator communities.

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37

38 **KEY WORDS**

39 Ecogeographic isolation, geographic range, niche divergence, *Penstemon*, phylogenetic comparative  
40 methods, pollinator shifts, speciation

41

42 **INTRODUCTION**

43 A key source of diversity within angiosperm lineages is adaptation to different pollen vectors (Grant and  
44 Grant, 1965; Stebbins, 1970; Grant, 1994b; Kay and Sargent, 2009; Van der Niet et al., 2014). Since  
45 different types of animal pollinators vary in their sensory system, morphology, and pollinating behavior,  
46 many plant species have specialized on particular animal pollinators through the evolution of adaptive  
47 combinations of floral traits (pollination syndromes; Faegri and Van der Pijl, 1979; Fenster et al., 2004).  
48 Evolutionary transitions in pollinator result in closely related species that differ in both pollinator and in  
49 floral syndrome. The prevalence of such events should depend not only on the capacity of plant lineages  
50 to evolve novel floral traits but also on ecological circumstances that favor a switch in pollinator.  
51 Pollinator communities vary across the landscape according to the environmental tolerances of pollinators  
52 and the availability of their preferred resources. Therefore, we might expect that pollinator switches occur  
53 when a lineage enters a new habitat or environment where either the ancestral pollinator is less common  
54 or a new, more effective pollinator is more common (Stebbins, 1970; Thomson and Wilson, 2008).

55

56 This hypothesized allopatric scenario leads to the following predictions. First, transitions to a particular  
57 novel pollinator should be consistently associated with particular regions or habitats. Second, the ability  
58 of a plant lineage to colonize such habitats should be a prerequisite for pollinator transitions. Finally,  
59 closely related species (i.e., sister species) that differ in pollinator should have relatively little overlap in  
60 their geographic ranges and their habitat preferences. This allopatric scenario is consistent with classic  
61 examples of pollinator isolation involving species pairs that differ not only in pollinator but also in  
62 geographic range and habitat features (e.g., Hodges and Arnold, 1994; Ramsey et al., 2003; Sobel and  
63 Streisfeld, 2015). An alternative scenario is that shifts in pollinator occur in sympatry via disruptive  
64 selection, enabling the coexistence of incipient species competing for the same community of pollinators.  
65 If this scenario is common, we would predict little association between pollinator adaptation and  
66 particular regions and habitats, and sister species pairs that differ in pollinator should have overlapping  
67 ranges and occur in similar habitats. This sympatric scenario may be unlikely. Pollinator transitions often

68 involve complex change in multiple floral traits. Therefore, a switch in pollinator should require genetic  
69 isolation from ancestral populations since gene flow would counteract local adaptation in pollination  
70 syndrome. The geographic and environmental context of pollinator shifts are best studied in lineages that  
71 have experienced repeated evolutionary switches in pollinator. In such lineages, we can use natural  
72 evolutionary replication in a comparative approach to study whether pollinator transitions occur in  
73 specific geographic regions and habitats.

74

75 Here we investigated the geographic and environmental correlates of hummingbird pollination in the  
76 genus *Penstemon*, a large North American wildflower genus that has experienced repeated transitions  
77 from ancestral bee to derived hummingbird pollination. We estimated geographic ranges and  
78 environmental niches for species within a large *Penstemon* clade that includes at least 10 origins of  
79 specialized hummingbird pollination. Using a phylogenetic framework and analysis of sister species pairs,  
80 we examined whether hummingbird-adapted species show consistent differences in geographic location  
81 or environmental niche relative to bee-adapted species. We found that hummingbird-adapted species  
82 occur at consistently lower elevations and at lower latitudes than bee-adapted species. Our results suggest  
83 these habitat shifts may precede the speciation event associated with pollinator divergence. Finally, we  
84 found that pairs of sister species in *Penstemon* generally show little overlap in geographic range, and  
85 show similar patterns of niche overlap, regardless of whether shifts in pollinator have occurred.

86

## 87 MATERIALS AND METHODS

88 **Study system** – *Penstemon* is a genus of nearly 300 species that shows substantial ecological and floral  
89 diversity (Wolfe et al., 2006; Wilson et al., 2007; Stone and Wolfe, 2021). Most species are pollinated by  
90 bees or wasps and present a bee pollination syndrome: flowers are short, wide, and bluish-purple with  
91 included anthers, a landing platform formed by the lower petal lobes, and producing small amounts of  
92 nectar. At least 30 *Penstemon* species are adapted to be pollinated primarily by hummingbirds and display  
93 a hummingbird pollination syndrome: flowers are bright red, narrowly tubular, with exserted anthers,

94 lacking a landing platform, and producing large amounts of nectar (Wilson et al., 2006). Transitions from  
95 ancestral bee syndrome to hummingbird syndrome have occurred in at least 17 lineages (Wilson et al.,  
96 2007; Wessinger et al., 2019; Wolfe et al., 2021). This evolutionary replication makes *Penstemon* an  
97 exceptional system to examine the geographic and environmental context of hummingbird pollination.

98

99 **Phylogeny and identification of sister pairs** – We previously inferred a maximum likelihood phylogeny  
100 for a set of 120 *Penstemon* species (Wessinger et al., 2019) using genome-wide multiplexed shotgun  
101 genotyping data (MSG; Andolfatto et al., 2011). This analysis identified a monophyletic clade within  
102 *Penstemon* that comprises members of *Penstemon* sect. *Coerulei*, sect. *Gentianoides*, subg. *Habroanthus*,  
103 and sect. *Spectabilis*. This previous study sampled 86 of the estimated 99 species in this clade (Freeman,  
104 2019), and includes 12 hummingbird syndrome species that represent at least 10 origins of this pollination  
105 strategy. We focused on this clade for the present study (Appendix S1; see Supplemental Data with this  
106 article).

107

108 In order to maximize the number of variable markers within the focal set of species and improve our  
109 confidence in species relationships, we re-analyzed the consensus loci identified in our prior analysis  
110 (Wessinger et al., 2019). We generated a concatenated sequence alignment for loci present in at least 15  
111 of the 86 species using ipyrad v0.7.22 (Eaton and Overcast, 2020). We then used IQ-TREE v1.6.2  
112 (Nguyen et al., 2014) to perform 10 independent maximum likelihood phylogenetic analyses under a GTR  
113 +  $\Gamma$  model of nucleotide substitution, with 1000 ultrafast bootstrap approximations (Hoang et al., 2017),  
114 and otherwise default settings. We used the highest-likelihood tree of the 10 replicates for downstream  
115 analyses. We rooted this tree based on consistent relationships observed in prior analyses (Wessinger et  
116 al., 2016; Wessinger et al., 2019). We then used BEAST2 v2.5.1 (Bouckaert et al., 2014) implemented on  
117 CIPRES (Miller et al., 2010) to estimate relative divergence times on this topology. We included all sites  
118 in a single partition, used a  $\Gamma$  site model, a GTR substitution model, a relaxed normal distribution clock  
119 model, and a Yule model prior on diversification rate. We performed four MCMC chains, each consisting

120 of 50,000,000 generations, sampling every 50,000 generations. We discarded the first 20% of our chains  
121 as burnin and then combined replicate runs. We ensured that the combined sample reached stationarity  
122 using Tracer v1.7.1 (Rambaut et al., 2018). Finally, we used TreeAnnotator within BEAST2 to export a  
123 Maximum Clade Credibility (MCC) tree with median node heights for downstream analyses.

124

125 We identified all 30 independent pairs of sister species using the extract\_sisters function of the R package  
126 *diverge* (Anderson and Weir, 2020). We assigned these species pairs to one of three categories: ‘bee-bee’  
127 (both species are bee syndrome; n = 21), ‘bee-hummingbird’ (one species of each type; n = 7), or  
128 ‘hummingbird-hummingbird’ (both species are hummingbird syndrome; n = 2). Assignments of  
129 pollination mode follow Wilson et al. (2007) (see Appendix S1), who based syndrome assignments on  
130 ordination of multi-trait phenotypes (flower color, width and length of floral tube, length of stamen  
131 filaments and style, and degree of lower lip reflexion) and associations with pollinator visitation (Wilson  
132 et al., 2004).

133

134 **Occurrence data** – We collected occurrence records for each species, primarily from the Southwest  
135 Environmental Information Network (SEINet; <https://swbiodiversity.org/seinet>), a portal for digitized  
136 herbarium records. SEINet maintains notes of individual observations that can include information on  
137 whether plants were grown as ornamentals on roadsides or in gardens. We removed occurrences outside  
138 the known range of each species, according to the Flora of North America (Freeman, 2019) and the Biota  
139 of North America Program (BONAP; <http://www.bonap.org/>). We cleaned our dataset to correct  
140 misspelled or outdated specific epithets and to exclude any record that included the words “seeded”,  
141 “sown”, “planted”, or “botanic garden”. Eight rare and/or protected species in our dataset (*P.*  
142 *alamosensis*, *P. gibbensii*, *P. havardii*, *P. haydenii*, *P. navajoa*, *P. neomexicanus*, *P. penlandii*, and *P.*  
143 *petiolatus*) lacked locality information in SEINet, therefore we collected occurrence records for these  
144 species from the Global Biodiversity Information Facility (GBIF; <http://www.gbif.org>). For all species,

145 we removed occurrences lacking subdegree resolution and then removed duplicate occurrences. Our final  
146 occurrence dataset included 19,016 records, averaging 221.1 per species (Appendix S1).

147

148 **Geographic range and range overlap** – We estimated geographic ranges for each species from  
149 occurrence records using the following approach (Anacker and Strauss, 2014; Boucher et al., 2016; Li et  
150 al., 2018). We created 10 km buffers around each occurrence point after reprojecting the points to Alber's  
151 equal area projection. We merged these buffers into a single polygon using the `st_union` function in the R  
152 package `sf` (Pebesma, 2018). We calculated the area of the unified range using the `st_area` function in the  
153 `sf` package and recorded the minimum, median, and maximum latitude. We extracted elevational data at  
154 each occurrence record using the `getData` and `extract` functions implemented in the R package `raster`  
155 (Hijmans and van Etten, 2012), which obtains and aggregates elevational data at 90 m resolution from a  
156 hole-filled Shuttle Radar Topography Mission (SRTM) elevation model (<https://srtm.csi.cgiar.org>). We  
157 then calculated minimum, median, and maximum elevation for each species.

158

159 For each identified sister species pair, we calculated geographic range overlap as the ratio of the area of  
160 intersection divided by the union of the two ranges (Phillimore et al., 2008; Li et al., 2018). We found the  
161 area of range intersection and the union of species ranges using the `st_intersection` and `st_union` functions  
162 in the `sf` package.

163

164 **Environmental niche estimation and niche divergence** – For each occurrence record, we obtained four  
165 climatic variables (annual mean temperature, temperature seasonality, annual precipitation, precipitation  
166 seasonality) from the WORLDCLIM dataset (<https://www.worldclim.org/>), one topographical variable  
167 (slope) derived from the elevation data we obtained from the `raster` package in R, and three edaphic  
168 variables (percent clay in soil, soil organic carbon, and soil pH) from the Soilgrids database  
169 (<https://files.isric.org/soilgrids/>). This set of variables captures major axes of environmental variation  
170 experienced by the ecologically diverse species within our focal species (e.g., Wolfe et al., 2021). All

171 raster data was reprojected into an Albers equal area projection and resampled to 1 km x 1 km grid cell  
172 resolution.

173

174 We estimated environmental niches for each species relative to the total niche space occupied by all  
175 sampled species using the PCA-env method (Broennimann et al., 2012) implemented in the R package  
176 *ecospat* (Di Cola et al., 2017). We first extracted raster data from all grid cells occupied by any species in  
177 our dataset. We used these data to construct a PCA, retaining the first two axes to describe environmental  
178 niche space. We then created a grid of 100 x 100 PCA cells and projected each species' occurrence  
179 records into this environmental niche space using the *ecospat.grid.clim.dyn* function in *ecospat*. We  
180 estimated niche position and niche breadth for each species as the median values and variances,  
181 respectively, of projected PC1 and PC2 values (Grossenbacher et al., 2014).

182

183 For each sister species pair, we calculated niche distance as the Euclidean distance between median  
184 position in PC space. We also calculated niche overlap as the Schoener's D metric of niche divergence  
185 where 0 denotes complete divergence and 1 denotes complete overlap (Schoener, 1970). We calculated  
186 Schoener's D and its significance relative to a simulated null distribution of D values using the  
187 *ecospat.niche.equivalency.test* function implemented in *ecospat*. We excluded two species pairs from  
188 niche overlap calculations, *P. penlandii* + *P. caryi* and *P. eximus* + *P. cedrosensis*, because each pair  
189 involves a species that occupied less than five unique raster cells.

190

191 **Associations between ecogeographic attributes** – We identified associations between geographic and  
192 environmental niche attributes across species using phylogenetic generalized least squares (PGLS). We  
193 used the *gls* function implemented in the R package *nlme* (Pinheiro et al., 2017) to construct separate  
194 linear models to test for a significant effect of a given geographic variable on a given environmental niche  
195 variable. We specified a correlation structure based on Pagel's lambda (Pagel, 1994) using the *corPagel*  
196 function implemented in the R package *ape* (Paradis et al., 2004) to account for phylogenetic structure.

197 We tested for associations between median latitude and median PC1, median elevation and median PC1,  
198 median latitude and median PC2, and median elevation and median PC2.

199

200 ***Associations of geographic range or environmental niche with pollination mode*** – We tested whether  
201 aspects of geographic range or environmental niche depend on pollination mode using a phylogenetic  
202 ANOVA approach that accounts for correlations due to shared ancestry. We used the phylANOVA  
203 function implemented in the R package *phytools* (Revell, 2012) to separately examine an association of  
204 pollinator (bee-adapted vs. hummingbird-adapted) with each of the following: natural logarithm of  
205 species range size, median latitude, latitudinal range, median elevation, elevational range, median PC1  
206 value, variance in PC1 values, median PC2 value, and variance in PC2 values. *P. penlandii* lacked  
207 sufficient occurrence points to calculate variance on PC1 or PC2 and was excluded from all analyses  
208 involving these attributes.

209

210 We additionally investigated whether bee-adapted species that are sister to hummingbird-adapted species  
211 differed in specific geographic and environmental attributes relative to bee-adapted species that are not  
212 sister to hummingbird-adapted species. This addresses the hypothesis that shifts to a novel habitat  
213 associated with hummingbird pollination might precede the speciation event involving pollinator  
214 divergence. We scored all bee-adapted species as either sister or non-sister to hummingbird-adapted  
215 species and performed a phylogenetic ANOVA to test for differences in geographic and environmental  
216 variables.

217

218 ***Geographic range and environmental niche divergence of sister species pairs*** – Within bee-  
219 hummingbird sister species pairs, we tested whether hummingbird-adapted species showed consistent  
220 differences in geographic or environmental niche variables compared to their bee-adapted sister species  
221 using Wilcoxon signed rank tests implemented in the *stats* package.

223 We tested whether niche distance significantly differs for bee-hummingbird sister species pairs compared  
224 with bee-bee species pairs using one-way ANOVAs with sister species pair type as the explanatory  
225 variable using the R function *aov* from the *stats* package. Since measures of geographic range overlap and  
226 niche overlap are proportions that vary from 0 to 1, we tested for significant differences between sister  
227 pair types in these measures using a beta-regression implemented in the *betareg* package (Cribari-Neto  
228 and Zeileis, 2010). We excluded hummingbird-hummingbird sister pairs from our species pair analyses  
229 since there were only two sister pairs of this type.

230

## 231 RESULTS

232 ***Hummingbird-adapted penstemons occur at lower latitudes and lower elevations than bee-adapted***  
233 ***penstemons*** – Our updated phylogeny, based on 3088 MSG loci (277,819 bp), shows relatively strong  
234 nodal support within the focal clade of *Penstemon* species, particularly for sister species pairs (Appendix  
235 S2; see Supplemental Data with this article). From geographic ranges estimated from occurrence records,  
236 we found that species differ substantially in median latitude, median elevation, and in their position in  
237 environmental niche space (Fig. 1). The first two axes of our environmental PCA explain a total of 64.2%  
238 of the variance in environmental niche across species. PC1 primarily captured variation in soil pH, soil  
239 organic carbon, and annual precipitation, whereas PC2 primarily captured variation in temperature  
240 seasonality, annual mean temperature, and precipitation seasonality.

241

242 In our sample of 86 *Penstemon* species, our phylogenetic ANOVA identified significant associations of  
243 pollination mode with geographic and environmental variables. Hummingbird-adapted species occur at  
244 significantly lower latitudes and lower elevations than bee-adapted species (latitude:  $F = 31.4, p = 0.001$ ;  
245 elevation:  $F = 10.3, p = 0.006$ ; Fig. 1A). Hummingbird-adapted species also occupy environmental  
246 niches with lower median PC2 values ( $F = 27.0, p = 0.001$ ; Fig. 1B), which means that they occur in  
247 habitats with higher mean temperature, lower temperature seasonality, and higher precipitation  
248 seasonality. Pollination mode is not significantly associated with median PC1 value ( $F = 2.31, p =$

249 0.206), geographic range size ( $F = 0.003, p = 0.953$ ), or environmental niche breadth estimated as  
250 variance in PC1 or PC2 value (PC1:  $F = 0.078, p = 0.826$ ; PC2:  $F = 1.53, p = 0.253$ ). Our PGLS  
251 identified that median PC2 value is strongly associated with both median latitude (slope = 0.233;  $p <$   
252 0.0001) and median elevation (slope = 0.0009;  $p = 0.0003$ ) across species (Appendix S3; see  
253 Supplemental Data with this article). These correlations are a feature of the landscape, reflecting greater  
254 temperature seasonality, reduced precipitation seasonality, and reduced mean temperature with both  
255 increased latitude and increased elevation. Thus, the association between pollination mode and median  
256 PC2 value may simply be explained by the association of pollination mode with latitude and/or elevation.

257

258 ***Bee-adapted relatives of hummingbird-adapted species also occupy lower latitudes and elevations*** – We  
259 found that hummingbird-adapted species do not consistently differ from their bee-adapted sister species in  
260 elevation ( $p = 0.1563$ , Wilcoxon signed-rank test), latitude ( $p = 0.2969$ , Wilcoxon signed-rank test), or  
261 PC2 value ( $p = 0.4688$ , Wilcoxon signed-rank test), across the seven bee-hummingbird species pairs in  
262 our sample (Fig. 2). This result is notable given the overall pattern that hummingbird-adapted species tend  
263 to occur at lower elevations and lower latitudes than bee-adapted species. It is therefore possible that  
264 ecogeographic shifts precede pollinator shifts to hummingbirds. In this scenario, we predict that bee-  
265 adapted species sister to hummingbird-adapted species are found at lower elevations and latitudes, similar  
266 to their hummingbird-adapted sister species, compared with those bee-adapted species that are not sister  
267 to hummingbird-adapted species. We found evidence for this scenario: among bee-adapted species, those  
268 that are sister to hummingbird-adapted species occur at significantly lower latitudes ( $F = 3.89, p = 0.048$ )  
269 and lower elevations ( $F = 4.51, p = 0.028$ ), as well as occupy niches with significantly lower median PC2  
270 values ( $F = 6.20, p = 0.016$ ), compared with those bee-adapted species that are not sister to hummingbird-  
271 adapted species (Fig. 3).

272

273 ***Patterns of geographic and habitat isolation are similar across all species pairs*** – Although we found no  
274 significant association of pollination mode with median latitude, median elevation, or median PC2 value

275 within the sample of bee-hummingbird sister species pairs, this does not address the degree to which pairs  
276 of sister species overlap in their geographic ranges or environmental niches. We found that the overall  
277 degree of geographic range overlap of sister species was relatively low, ranging from 0 – 0.119 (median:  
278 0.018) (Appendix S4; see Supplemental Data with this article). We found no significant differences  
279 between bee-bee species pairs and bee-hummingbird pairs in geographic range overlap of sister species ( $Z$   
280 = -1.566,  $p$  = 0.783; see Appendix S4), suggesting a general pattern of geographic isolation  
281 accompanying speciation in *Penstemon*, regardless of whether speciation events were accompanied by  
282 pollinator shifts. We also found no overall difference between bee-bee vs. bee-hummingbird species pairs  
283 in the degree of environmental niche overlap ( $Z$  = -0.275,  $p$  = 0.117) or environmental niche distance ( $F$  =  
284 0.198,  $p$  = 0.66) of sister species (see Appendix S4). This result suggests that degree of habitat isolation is  
285 not qualitatively different depending upon whether speciation events are accompanied by pollinator shifts.  
286

## 287 DISCUSSION

288 ***Geography of shifts to hummingbird pollination*** – Relative to bees, hummingbirds can be more efficient  
289 at transporting pollen for certain plant taxa (e.g., *Penstemon*; Castellanos et al., 2003), creating an impetus  
290 for repeated shifts from bee to hummingbird pollination (Thomson and Wilson, 2008). Adaptation to  
291 hummingbird pollinators is thought to evolve in lineages that possess certain life history and  
292 morphological traits, such as perenniability, tubular corollas, and dynamic nectar replenishment (Stebbins,  
293 1989; Thomson and Wilson, 2008), all of which characterize the genus *Penstemon*. The evolution of  
294 hummingbird pollination also requires colonizing an area where hummingbirds are common. *Penstemon*  
295 has its origins in the eastern Pacific Northwest (Wolfe et al., 2021). We found that hummingbird-adapted  
296 *Penstemon* species generally occur at lower latitudes than bee-adapted species, a pattern that matches the  
297 general distribution of hummingbird species in western North America: hummingbirds have a South  
298 American origin and hummingbird diversity increases with decreasing latitudes (Grant and Grant, 1968;  
299 McGuire et al., 2014). Greater diversity of hummingbird-adapted plants overlaps with hummingbird  
300 diversity – this diversity has built up gradually over time as range extensions brought bee-pollinated

301 progenitor species in contact with hummingbirds (Grant and Grant, 1968; Grant, 1994a; Abrahamczyk  
302 and Renner, 2015). In turn, accumulated diversity of hummingbird-adapted plants supports greater  
303 numbers of hummingbirds, creating a positive feedback loop that has contributed to the association  
304 between hummingbirds and hummingbird-adapted plants.

305

306 In addition to occurring at lower latitudes, we found that hummingbird adaptation in *Penstemon* is  
307 associated with lower elevation habitats. This association matches constraints that likely limit  
308 hummingbirds from accessing high elevation alpine habitats. Elevation describes a steep gradient in  
309 abiotic conditions that, at least in temperate North America, may limit the presence of hummingbirds and  
310 their resources. A primary limitation thought to restrict hummingbirds from high elevation habitats is the  
311 lack of nesting sites above the treeline, whereas lower elevations correspond to forested areas that support  
312 nesting hummingbirds (Grant and Grant, 1968). We speculate that truncated warm seasons at high  
313 elevations constrain both the presence of hummingbirds and hummingbird-adapted plants that may  
314 experience increased costs of copious nectar production over long flowering periods at high elevations.  
315 We note that the observed elevational trend is opposite from the pattern often seen in the Neotropics  
316 where hummingbird pollination is associated with high elevation montane habitats (e.g., Cruden, 1972;  
317 Dellinger et al., 2021). This discrepancy suggests elevational gradients in pollinators differ across tropic  
318 vs. temperate zones, which is a phenomenon that deserves further attention in future work. In temperate  
319 North America, hummingbird pollination is also posited to be associated with deep and shady canyon  
320 habitats where bees are less active, and possibly with wetter microhabitats such as proximity to streams  
321 (Stebbins, 1989). Exploration of whether hummingbird-adapted species are consistently associated with  
322 such habitat features will require fieldwork examining microhabitat associations that cannot be easily  
323 examined using climatic database variables.

324

325 ***Adaptation to hummingbird habitats precede shifts to hummingbird pollination*** – If shifts into lower  
326 latitudes and lower elevations occur simultaneously with shifts from bee to hummingbird pollination,

327 sister species pairs that differ in pollinator should also differ in geographic and environmental niche  
328 attributes. Yet these events likely occur in stepwise fashion, with lineages first colonizing and adapting to  
329 novel regions and habitats where hummingbirds are common, followed by adaptation to hummingbird  
330 pollination (e.g., Stebbins, 1989). We identified evidence for this stepwise scenario through our analysis  
331 of sister species pairs. Within bee-hummingbird species pairs, bee-adapted species did not significantly  
332 differ in elevation, latitude, or environmental variables compared to their hummingbird-adapted sister  
333 species because they occurred in similarly low elevations and latitudes. These bee-adapted species that  
334 are sister to hummingbird-adapted species occurred in lower elevation, lower latitude, hummingbird  
335 habitats relative to other bee-adapted species that are unrelated to hummingbird-adapted species. Overall,  
336 these results suggest that *Penstemon* lineages colonize hummingbird habitats prior to the speciation event  
337 associated with the switch to hummingbird pollination. Expansion into these new habitats then spurs a  
338 shift to hummingbird pollination.

339

340 Despite this overall pattern that switches to hummingbird pollinators involve prior colonization of new  
341 regions and habitats, we do note a trend that hummingbird-adapted species occur at somewhat lower  
342 elevations than their sister bee-adapted species in all but one sister species pair. This pattern suggests that  
343 elevational divergence between sister species may accompany pollinator shifts. This elevational  
344 divergence is consistent with patterns observed in other western North American taxa, where several  
345 hummingbird-adapted taxa occur at lower elevations than closely related insect-pollinated species (see  
346 Table 1 for prominent examples consistent with this elevational pattern).

347

348 ***Speciation in Penstemon involves geographic and environmental isolation*** – Adaptation to a new  
349 pollinator is expected to occur in geographic and ecological isolation, where floral syndromes – complex  
350 multi-trait adaptation – can diverge in response to the local pollinator community in the absence of gene  
351 flow from ancestral populations. Indeed, ecogeographic isolation is a prevailing mode of speciation in  
352 other western North American plant genera (e.g., *Mimulus*; Sobel, 2014). Accordingly, we found that

353 sister species pairs showed little overlap in geographic range. This was true not only for species pairs that  
354 experienced pollinator shifts but also species pairs that share the same type of pollinator. Moreover,  
355 patterns of environmental niche divergence and overlap were not significantly different for species pairs  
356 with different pollinators vs. those that share the same pollinator. Overall, our results are consistent with  
357 recent work suggesting that the radiation of *Penstemon* species has involved allopatric speciation  
358 accompanied by pervasive ecological niche divergence (Stone and Wolfe, 2021; Wolfe et al., 2021).

359

## 360 **CONCLUSIONS**

361 Our results support the concept that adaptation to a novel pollinator depends on the geographic and  
362 environmental context of populations. The ability of lineages to radiate onto novel pollinators depends on  
363 the ability to disperse into new geographic regions and to adapt to novel environmental conditions. In  
364 addition, a key ingredient for repeated evolutionary shifts in pollinator is the propensity to become locally  
365 isolated from ancestral populations, enabling multi-trait adaptive change. Fieldwork-based microhabitat  
366 studies are needed to fully understand ecological features of pollinator adaptation at a local scale that  
367 cannot be captured using the broadscale environmental variables employed in this study.

368

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373

## 374 **Author Contributions**

375 A.M.H. and C.A.W. conducted phylogenetic analyses, species distribution analyses, and environmental  
376 niche analyses. C.A.W wrote the manuscript with input from A.M.H.

377

## 378 **Data Availability**

379 All datasets and scripts used in this study will be archived in a Dryad repository upon acceptance.

380

381 **Online Supporting Information**

382 Additional supporting information may be found online in the Supporting Information section at the end

383 of the article.

384 **LITERATURE CITED**

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515

516

517 **TABLE**

518 Table 1. Notable species pairs in other western North American taxa that have diverged in both pollinator  
 519 and elevation. Note that species pairs are related but not necessarily each other's closest relatives.

520

Genus	Hummingbird-adapted species at lower elevation	Insect-adapted species at higher elevation	Reference
<i>Aquilegia</i>	<i>A. formosa</i>	<i>A. pubescens</i>	(Hodges and Arnold, 1994)
<i>Ipomopsis</i>	<i>I. aggregata</i>	<i>I. tenuituba</i>	(Campbell and Waser, 2001)
<i>Mimulus</i> ( <i>Diplacus</i> )	<i>M. aurantiacus</i> ssp. <i>puniceus</i>	<i>M. aurantiacus</i> ssp. <i>australis</i>	(Streisfeld and Kohn, 2007)
<i>Mimulus</i> ( <i>Erythranthe</i> )	<i>M. cardinalis</i>	<i>M. lewisii</i>	(Hiesey et al., 1971)
<i>Penstemon</i> subg.	<i>P. newberryi</i>	<i>P. davidsonii</i>	(Kimball, 2008)
<i>Dasanthera</i>			
<i>Polemonium</i>	<i>P. brandegeei</i>	<i>P. viscosum</i>	(Grant, 1989)

521

522 **FIGURE LEGENDS**

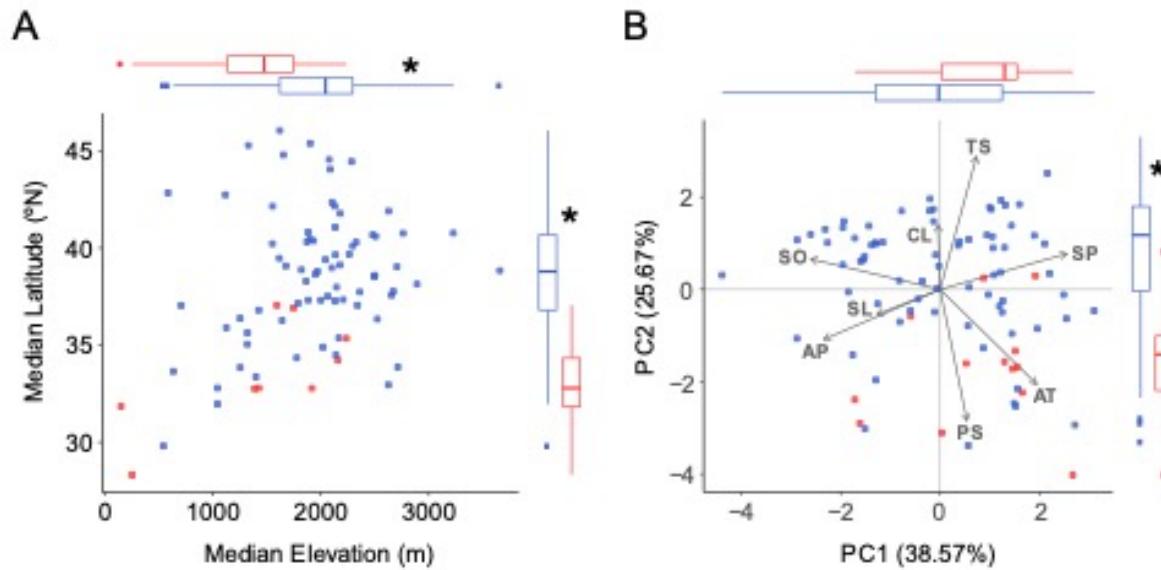
523 Figure 1. Scatterplots and boxplots showing variation between species in geographic and environmental  
524 niche attributes. (A) Variation in median elevation and latitude. (B) Variation in median PC1 and PC2  
525 values. Blue: bee-pollinated species, red: hummingbird-pollinated species. Asterisks indicate significant  
526 difference in value for bee- vs. hummingbird-pollinated species. AT: annual mean temperature, AP:  
527 annual precipitation, CL: percent clay, PS: precipitation seasonality, SL: slope, SO: soil organic content,  
528 SP: soil pH, TS: temperature seasonality.

529

530 Figure 2. Median geographic and environmental attributes for members of bee-hummingbird sister  
531 species pairs. Each colored line is a species pair. BEE: value for bee-pollinated species, HB: value for  
532 hummingbird-pollinated species. A: median latitude, B: median elevation, C: median PC2 value. Red: *P.*  
533 *eximus* – *P. cedrosensis*, gold: *P. glaber* – *P. cardinalis*, green: *P. laevis* – *P. eatonii*, teal: *P.*  
534 *grandiflorus* – *P. murrayanus*, blue: *P. neomexicanus* – *P. barbatus*, purple: *P. parryi* – *P. superbus*,  
535 pink: *P. confusus* – *P. utahensis*.

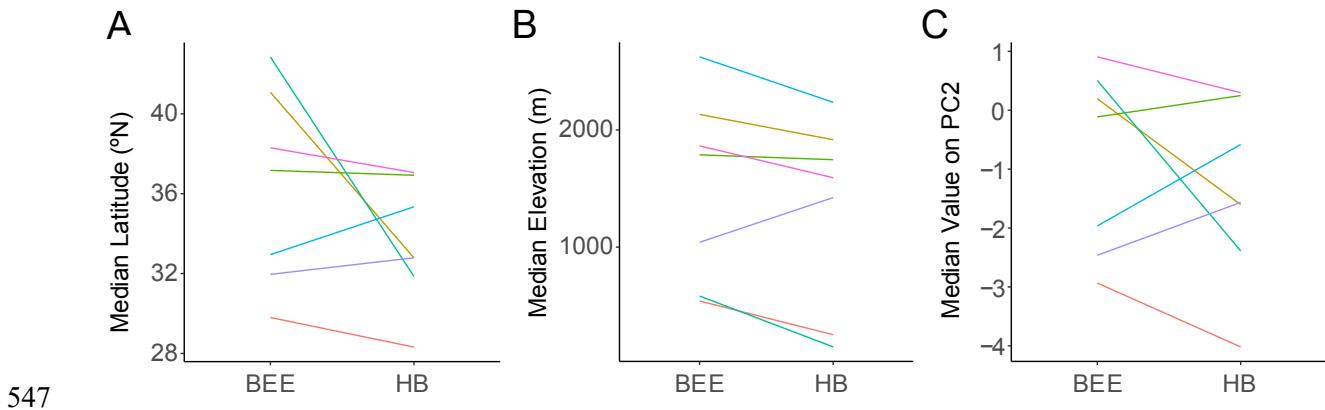
536

537 Figure 3. Median geographic and environmental attributes for bee-pollinated species. N: species are not  
538 sister to a hummingbird-pollinated species, S: species are sister to a hummingbird-pollinated species. A:  
539 median latitude, B: median elevation, C: median PC2 value.



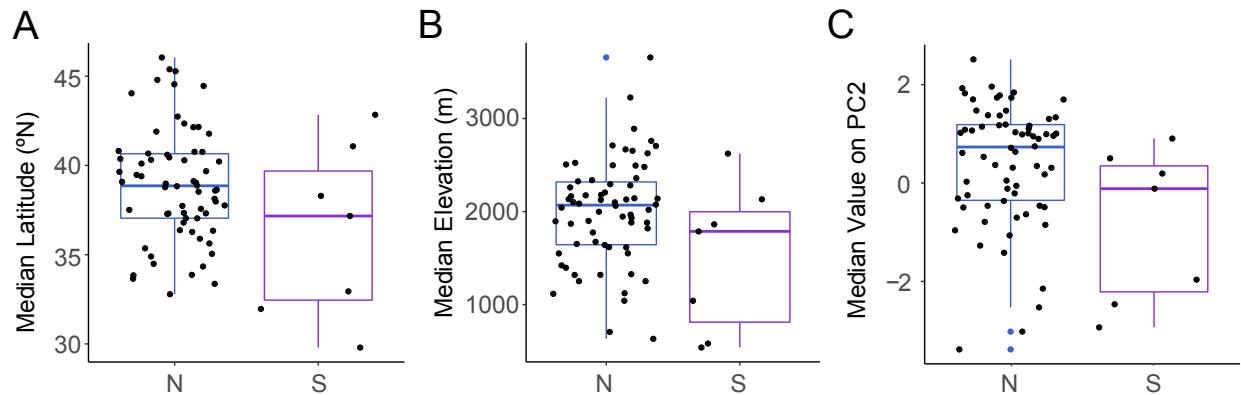
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554

555 Figure 3. Median geographic and environmental attributes for bee-pollinated species. N: species are not  
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