

## Varying Coefficient Mediation Model and Application to Analysis of Behavioral Economics Data

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### ABSTRACT

This article is concerned with causal mediation analysis with varying indirect and direct effects. We propose a varying coefficient mediation model, which can also be viewed as an extension of moderation analysis on a causal diagram. We develop a new estimation procedure for the direct and indirect effects based on B-splines. Under mild conditions, rates of convergence and asymptotic distributions of the resulting estimates are established. We further propose a *F*-type test for the direct effect. We conduct simulation study to examine the finite sample performance of the proposed methodology, and apply the new procedures for empirical analysis of behavioral economics data.

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## 1. Introduction

Since the seminal work of Baron and Kenny (1986), mediation models have been applied in many fields such as finance, psychology, communication research, genetics, and epidemiology (MacKinnon 2008; Huang et al. 2015; Huang, VanderWeele, and Lin 2014). Mediation occurs when an intervention or exposure has an effect on an outcome via a third, intermediate variable. The effect through the third variable is called the indirect effect. The effect of the exposure on the outcome that does not occur via the mediator is called the direct effect. Mediation analysis has received increasing attention in the recent literature. However, much of existing literature has focused on relatively simple parametric relationships (e.g., linear) among the variables although more recently significant advances have allowed for multiple mediators, “effect modifiers” (i.e., moderators), and mixed variable types (e.g., binary outcome or binary mediators). For example, path-specific effects were introduced to characterize the indirect effect of a pathway through multiple mediators (Avin, Shpitser, and Pearl 2005; Daniel et al. 2015). Generalized mediation models with mixed variable types have been proposed (Albert and Nelson 2011; Albert et al. 2019), and various methods of variable selection, dimension reduction, and decorrelation in the high-dimensional case have been introduced (Huang and Pan 2016; Zhang et al. 2016; Chén et al. 2018; Zhou, Wang, and Zhao 2020). Effect modifiers, or variables that modify the direct and indirect effects, have been incorporated into the mediation model albeit in a parametric form by, for example, using product terms between the effect modifier and the exposure or between the effect modifier and the mediator (Edwards and Lambert 2007; Preacher, Rucker, and Hayes 2007; Valeri and VanderWeele 2013). However, the indirect effect

may vary in a nonparametric way across levels of the effect modifier.

Motivated by an empirical analysis of behavioral economic data presented in Section 4, this article aims to develop a varying coefficient mediation model (VCMM), which allows coefficients of exposure variables and mediators to vary as smooth functions of a continuous effect modifier variable. We provide a foundation for statistical inference for varying indirect effects under the regression analysis framework for mediation. As is known, compared with the potential outcomes framework for mediation analysis, the regression framework has stricter model assumptions, such as linearity. By introducing these varying coefficient functions into mediation regression models, we can relax some of these assumptions and add significant flexibility compared with the ordinary parametric mediation models. The indirect and direct effects can then be represented as curves of another variable, and estimated through polynomial spline techniques inspired by Huang, Wu, and Zhou (2002, 2004). In fact, when a coefficient function is set to be the effect modifier itself, the product of the varying coefficient function and the main effect is indeed an interaction term in linear mediation models. Thus, the VCMM can also be viewed as an extension of the classic moderation analysis in causal mediation models, where the interaction effects are of primary interest. In this article, we establish consistency and convergence rates of the resulting estimates. We further derive their asymptotic distributions. Although both varying coefficient models (Cleveland et al. 1992; Fan et al. 1999; Cai, Fan, and Li 2000; Fan and Zhang 2008) and linear mediation analysis have been systematically studied in many existing literatures, the derivation of the asymptotic properties in the proposed VCMM is not trivial partly because

the mediators are random and typically unbounded, and therefore existing theory for varying coefficient models with bounded covariates are not applicable for the setting studied in this article. In addition, the point-wise confidence intervals and an F-type test are also proposed for possible inferential pursuit.

We further use the advocated methodology of VCMM to analyze small business owners' affective and behavioral changes, in response to economic pressure. The learned helplessness theory convincingly shows that people encountering an event out of their control are likely to have a sense of helplessness (Hiroto and Seligman 1975; Pryce et al. 2011), and increased depression would predict increased psychological intentions to withdraw (Pollack, Vanepps, and Hayes 2012). Thus, the mediating role of depression on the entrepreneurs' withdrawal intentions in response to economic stress is of practical interest. In addition, entrepreneurs with different backgrounds, such as length of tenures in their own companies, may perceive stress differently. Some may consider economic pressure as a challenge while others view it as a hindrance. Therefore, it is of interest to explore the buffering/promoting effect of individual backgrounds on the effect of economic stress on withdrawal intentions via depressed affect. The results of this analysis are given in Section 4.

The rest of this article is organized as follows. In Section 2, we propose a new varying coefficient mediation model and develop an estimation procedure for the direct and indirect effect coefficient functions. We further study theoretical properties of the proposed estimator. In Section 3, we conduct simulation studies to verify the finite sample performance of the proposed methods. Section 4 includes the empirical varying coefficient mediation analysis using a behavioral economics dataset. Some discussion and conclusion are given in Section 5. Technical details are provided in the appendix.

## 2. Varying Coefficient Mediation Model

### 2.1. Model Setup

We consider a varying coefficient mediation model that allows the direct and indirect coefficients to vary as smooth functions over values of another variable (i.e., effect modifier). Specifically, let  $y$  be the response,  $x$  be the  $q$ -dimensional exposure variable,  $u$  be the effect modifier, and  $m$  be the  $p$ -dimensional mediator. The VCMM is then presented as follows:

$$y = \alpha_0(u)^T m + \alpha_1(u)^T x + \epsilon_1 \quad (1)$$

$$m = \Gamma(u)^T x + \epsilon, \quad (2)$$

where  $\epsilon_1$  is an error term for model (1), with mean 0 and variance  $\sigma_1^2$ , and  $\epsilon$  is a  $p$ -dimensional error vector for model (2), with mean 0 and covariance matrix  $\Sigma_\epsilon$ . The errors are independent of each other, as well as with  $m$ ,  $x$  and  $u$ . For any  $u$  in its support  $\mathcal{U}$ ,  $\alpha_0(u) = (\alpha_{01}(u), \dots, \alpha_{0p}(u))^T$  and  $\alpha_1(u) = (\alpha_{11}(u), \dots, \alpha_{1q}(u))^T$  are the  $p$ - and  $q$ -dimensional coefficient vectors, respectively, and  $\Gamma(u) = (\Gamma_1(u)^T, \dots, \Gamma_q(u)^T)^T$  is the  $q \times p$  coefficient matrix, where  $\Gamma_l(u) = (\Gamma_{l1}(u), \dots, \Gamma_{lp}(u))^T$  is the  $l$ th row of  $\Gamma(u)$ ,  $l = 1, \dots, q$ . Plugging model (2) into model

(1) yields

$$\begin{aligned} y &= \{\Gamma(u)\alpha_0(u) + \alpha_1(u)\}^T x + \epsilon_1 + \alpha_0(u)^T \epsilon \\ &\stackrel{\Delta}{=} \{\beta(u) + \alpha_1(u)\}^T x + \epsilon_{\text{tot}} \\ &\stackrel{\Delta}{=} \gamma(u)^T x + \epsilon_{\text{tot}}, \end{aligned} \quad (3)$$

where  $\beta(u) = \Gamma(u)\alpha_0(u)$  is called the indirect effect of exposure  $x$  on  $y$  mediated through  $m$ , and is our main interest in this article.  $\alpha_1(u)$  is called the direct effect of  $x$ , and  $\gamma(u) = \beta(u) + \alpha_1(u)$  is called the total effect. Moreover,  $\epsilon_{\text{tot}} = \epsilon_1 + \alpha_0(u)^T \epsilon$  is the total error with mean 0 and variance  $\sigma_{\text{tot}}^2$ .

### 2.2. Estimating Procedures

In this section, we systematically study the estimation procedure of the direct effect function  $\alpha_1(u)$  and the indirect effect function  $\beta(u) = \Gamma(u)\alpha_0(u)$ . Suppose  $\{(x_i, m_i, u_i, y_i)\}_{i=1}^n$  is a random sample. Then the sample-level presentation of model (1) and (2) are

$$\begin{aligned} y_i &= \alpha_0(u_i)^T m_i + \alpha_1(u_i)^T x_i + \epsilon_{1i} \\ &= \sum_{j=1}^p \alpha_{0j}(u_i) m_{ij} + \sum_{l=1}^q \alpha_{1l}(u_i) x_{il} + \epsilon_{1i}, \end{aligned} \quad (4)$$

$$m_i = \Gamma(u_i)^T x_i + \epsilon_i = \sum_{l=1}^q \Gamma_l(u_i) x_{il} + \epsilon_i. \quad (5)$$

We apply a regression spline method to estimate the potential varying effects described by the corresponding coefficient functions. Specifically, using B-splines, we approximate  $\{\alpha_{0j}(u_i), j = 1, \dots, p\}$  and  $\{\alpha_{1l}(u_i), l = 1, \dots, q\}$  by

$$\begin{aligned} \alpha_{0j}(u_i) &\approx \sum_{k=1}^{K_0} a_{0jk} b_{0jk}(u_i) \stackrel{\Delta}{=} a_{0j}^T b_{0j}(u_i), \text{ and} \\ \alpha_{1l}(u_i) &\approx \sum_{k=1}^{K_1} a_{1lk} b_{1lk}(u_i) \stackrel{\Delta}{=} a_{1l}^T b_{1l}(u_i), \end{aligned}$$

where for all  $j = 1, \dots, p$  and  $l = 1, \dots, q$ ,  $\{b_{0jk}(\cdot), k = 1, \dots, K_0\}$  and  $\{b_{1lk}(\cdot), k = 1, \dots, K_1\}$  are sets of B-spline bases in linear spaces  $\mathbb{G}_{\alpha_{0j}}$  and  $\mathbb{G}_{\alpha_{1l}}$  on  $\mathcal{U}$ , respectively, with fixed degrees and knots.  $K_0$  and  $K_1$  are the numbers of basis functions for  $\alpha_{0j}(\cdot)$  and  $\alpha_{1l}(\cdot)$ ,  $l = 1, \dots, q, j = 1, \dots, p$ , respectively, which are allowed to increase with the sample size  $n$ .

Since the  $l$ th element of  $\hat{\beta}(u)$  is only determined by the  $l$ th row of  $\hat{\Gamma}(u)$ , we consider expanding  $\Gamma(u)$  row by row. Denote  $\{d_{jk}(\cdot), k = 1, \dots, K_m\}$  to be the B-spline basis in linear space  $\mathbb{G}_{\Gamma_j}$  on  $\mathcal{U}$ , where  $K_m$  is the number of basis functions correspondingly. For ease of presentation, set  $d_{lk}(u) \equiv d_{jk}(u)$ , then for every  $j = 1, \dots, p$ , we can approximate  $\{\Gamma_l(u_i), l = 1, \dots, q\}$  as

$$\Gamma_l(u_i) \approx \sum_{k=1}^{K_m} c_{lk} d_{lk}(u_i) \stackrel{\Delta}{=} C_l^T d_l(u_i),$$

where  $c_{lk} = (c_{l1k}, \dots, c_{lpk})^T \in \mathbb{R}^{p \times 1}$  and  $C_l = (c_{l1}, \dots, c_{lK_m})^T \in \mathbb{R}^{K_m \times p}$ .

Thus model (4) and (5) can be approximated by

$$y_i \approx \sum_{j=1}^p a_{0j}^T b_{0j}(u_i) m_{ij} + \sum_{l=1}^q a_{1l}^T b_{1l}(u_i) x_{il} + \epsilon_{1i}, \quad (6)$$

$$m_i \approx \sum_{l=1}^q C_l^T d_l(u_i) x_{il} + \epsilon_i. \quad (7)$$

Let  $\alpha_0^* = (a_{01}^T, \dots, a_{0p}^T)^T \in \mathbb{R}^{pK_0 \times 1}$ ,  $m_i^* = (m_{i1} b_{01}(u_i)^T, \dots, m_{ip} b_{0p}(u_i)^T)^T \in \mathbb{R}^{pK_0 \times 1}$ ,  $\alpha_1^* = (a_{11}^T, \dots, a_{1q}^T)^T \in \mathbb{R}^{qK_1 \times 1}$ ,  $x_i^* = (x_{i1} b_{11}(u_i)^T, \dots, x_{iq} b_{1q}(u_i)^T)^T \in \mathbb{R}^{qK_1 \times 1}$ ,  $C = (C_1^T, \dots, C_q^T)^T \in \mathbb{R}^{qK_m \times p}$  and  $x_i^m = (x_{i1} d_1(u_i)^T, \dots, x_{iq} d_q(u_i)^T)^T \in \mathbb{R}^{qK_m \times 1}$ . Then Equations (6) and (7) become  $y_i \approx \alpha_0^{*T} m_i^* + \alpha_1^{*T} x_i^* + \epsilon_{1i}$  and  $m_i \approx C^T x_i^m + \epsilon_i$ . In the matrix form,

$$Y \approx M^* \alpha_0^* + X^* \alpha_1^* + E_1 \quad \text{and} \quad M \approx X^m C + E,$$

where  $Y = (y_1, \dots, y_n)^T$ ,  $M^* = (m_1^*, \dots, m_n^*)^T$ ,  $X^* = (x_1^*, \dots, x_n^*)^T$ ,  $E_1 = (\epsilon_{11}, \dots, \epsilon_{1n})^T$ , and  $M = (m_1, \dots, m_n)^T$ ,  $X^m = (x_1^m, \dots, x_n^m)^T$  and  $E = (\epsilon_1, \dots, \epsilon_n)^T$ . Therefore, estimating coefficient functions  $\alpha_0(u)$ ,  $\alpha_1(u)$  and  $\Gamma(u)$  is converted to estimating coefficients  $\alpha_0^*$ ,  $\alpha_1^*$  and  $C$ .

By minimizing  $\ell_1(\alpha_0^*, \alpha_1^*) = \|Y - M^* \alpha_0^* - X^* \alpha_1^*\|^2$  with respect to  $\alpha_0^*$  and  $\alpha_1^*$ , we obtained the least-square estimates of  $\alpha_0^*$  and  $\alpha_1^*$ . The estimate of  $C$  can be obtained by minimizing  $\ell_2(C) = \|M - X^m C\|^2$  with respect to  $C$ . Specifically,

$$\begin{aligned} \hat{\alpha}_0^* &= \{M^{*T} (I_n - P_{X^*}) M^*\}^{-1} M^{*T} (I_n - P_{X^*}) Y, \\ \hat{\alpha}_1^* &= \{X^{*T} (I_n - P_{M^*}) X^*\}^{-1} X^{*T} (I_n - P_{M^*}) Y, \\ \hat{C} &= (X^{*T} X^m)^{-1} X^{*T} M, \end{aligned}$$

where  $P_{X^*} = X^* (X^{*T} X^*)^{-1} X^{*T}$  and  $P_{M^*} = M^* (M^{*T} M^*)^{-1} M^{*T}$  are the corresponding projection matrices.

For sake of simplicity, we further set  $b_{0j}(u_i) \equiv b_0(u_i)$ , for all  $j = 1, \dots, p$ ,  $b_{1l}(u_i) \equiv b_1(u_i)$ , for all  $l = 1, \dots, q$ , and  $d_l(u_i) = d(u_i)$ , for all  $l = 1, \dots, q$ . Thus,

$$\hat{\alpha}_0(u_i) = (b_0(u_i)^T \hat{a}_{01}, \dots, b_0(u_i)^T \hat{a}_{0p})^T = \{I_p \otimes b_0(u_i)^T\} \hat{\alpha}_0^*, \quad (8)$$

$$\hat{\alpha}_1(u_i) = (b_1(u_i)^T \hat{a}_{11}, \dots, b_1(u_i)^T \hat{a}_{1q})^T = \{I_q \otimes b_1(u_i)^T\} \hat{\alpha}_1^*, \quad (9)$$

$$\hat{\Gamma}(u_i) = (\hat{C}_1^T d(u_i), \dots, \hat{C}_q^T d(u_i))^T = \{I_q \otimes d(u_i)^T\} \hat{C}, \quad (10)$$

with  $\otimes$  denoting the Kronecker product. The estimates  $\hat{\alpha}_0(u)$ ,  $\hat{\alpha}_1(u)$  and  $\hat{\Gamma}(u)$  at any point  $u$  can also be obtained. Thus, the direct effect  $\alpha_1(u)$  and the indirect effect  $\beta(u)$  are estimated by  $\hat{\alpha}_1(u)$  and  $\hat{\beta}(u) = \hat{\Gamma}(u) \hat{\alpha}_0(u)$ , respectively.

**Remark 1.** To implement the proposed estimation procedure, one needs to determine  $K_0$ ,  $K_1$ , and  $K_m$ , which control the model complexity of  $\alpha_0(\cdot)$ ,  $\alpha_1(\cdot)$  and  $\Gamma(\cdot)$ , respectively. Condition C6 (in the appendix) presents technical conditions on these tuning parameters to establish the sampling properties of the proposed estimation procedure. In practical implementation, one may use cross-validation to select  $K_0$ ,  $K_1$  and  $K_m$ . This leads an expensive computational cost. Thus, we would suggest setting  $K_0$ ,  $K_1$  and  $K_m$  be the same, chosen by 5- or 10-fold cross-validation. This is implemented in our real data analysis.

### 2.3. Hypothesis Tests

We in this section provide tests for the direct effect  $\alpha_1(u)$  based on model (1), as well as the total effect  $\gamma(u)$  based on model (3). Denote  $\alpha_1(u) = (\alpha_{11}(u), \alpha_{12}(u), \dots, \alpha_{1q}(u))^T$ , where  $\alpha_{11}(u)$  refers to the intercept. It is of interest to test

$$H_0 : \alpha_{1l}(u) = 0 \text{ for all } u \in \mathcal{U}, l = 2, \dots, q,$$

$$\text{versus } H_1 : \alpha_{1l}(u) \neq 0 \text{ for some } u \in \mathcal{U}, l = 2, \dots, q. \quad (11)$$

With the aid of the approximated model (6), we formulate this hypothesis problem as

$$H_0 : a_{1lk} = 0 \text{ for all } k = 1, \dots, K_1, l = 2, \dots, q,$$

$$\text{versus } H_1 : a_{1lk} \neq 0 \text{ for some } k = 1, \dots, K_1, l = 2, \dots, q, \quad (12)$$

which is essentially testing regression coefficients in linear regression models. Instead of testing many hypotheses on one-dimensional parameters  $H_{0lk} : a_{1lk} = 0$  for  $k = 1, \dots, K_1$  and  $l = 2, \dots, q$ , which leads to a large scale of multiple testings, we test  $H_0$  directly. Generalized likelihood ratio test was proposed for the generalized varying coefficient models in Cai, Fan, and Li (2000). As it is well known, the traditional  $F$ -test is equivalent to the likelihood ratio test in the normal linear model. Thus, we adopt the following  $F$ -type test statistic for hypothesis (12)

$$T_n = \frac{(\text{RSS}_0 - \text{RSS})/(q-1)K_1}{\text{RSS}/(N - pK_0 - qK_1)},$$

where  $\text{RSS}_0$  and  $\text{RSS}$  are the residual sum of squares under  $H_0$  and  $H_1$ , respectively. In general,  $T_n$  approximately follows  $F$  distribution with degrees of freedom  $(q-1)K_1$  and  $N - pK_0 - qK_1$  when the sample size is large enough. In our simulation, we set the critical value of  $T_n$  to be the corresponding critical value of the  $F$  distribution, and find it performs well in terms of retaining Type I error rate.

**Remark 2.** In theory, as  $K_1$  tends to  $\infty$ , the degrees of  $F$ -distribution tend to  $\infty$ . Thus, the traditional  $F$  distribution cannot be applied directly. Note that  $\text{RSS}/(N - pK_0 - qK_1)$  converges to the variance of  $\epsilon_1$  in probability, and  $\text{RSS}_0 - \text{RSS}$  tends to a  $\chi^2$  distribution with degrees of freedom  $(q-1)K_1$  in distribution. Thus, if  $(q-1)K_1$  is relatively large, we may consider the following standardized  $T_n$

$$T_{sn} = \{(q-1)K_1\} \{T_n - 1\} / \sqrt{2(q-1)K_1}.$$

It can be shown that  $T_{sn}$  asymptotically follows a  $N(0, 1)$  by using the properties of  $F$ -distribution and  $\chi^2$ -distribution with diverging degrees of freedom.

### 2.4. Asymptotic Properties

We next study the asymptotic properties of the direct effect estimate,  $\hat{\alpha}_1(u)$ , and the indirect effect estimate,  $\hat{\beta}(u) = \hat{\Gamma}(u) \hat{\alpha}_0(u)$ . We begin by introducing notations. Suppose that  $\|a\|_{L_2}$  denotes the  $L_2$  norm of a square integrable function  $a(\cdot)$  on  $\mathcal{U}$ , that is,  $\|a(\cdot)\|_{L_2}^2 = \int_{u \in \mathcal{U}} |a(u)|^2 f_U(u) du$ . Let  $\text{dist}\{\alpha_0, \mathbb{G}_{\alpha_0}\} = \inf_{g_{0j} \in \mathbb{G}_{\alpha_0}} \sup_{u \in \mathcal{U}} |\alpha_0(u) - g_{0j}(u)|$  be the  $L_\infty$  distance between  $\alpha_0(\cdot)$  and  $\mathbb{G}_{\alpha_0}$ , and take  $\rho_{n0} = \max_{1 \leq j \leq p} \text{dist}\{\alpha_0, \mathbb{G}_{\alpha_0}\}$ . Similarly, let

$\text{dist}\{\alpha_{1l}, \mathbb{G}_{\alpha_{1l}}\} = \inf_{g_{1l} \in \mathbb{G}_{\alpha_{1l}}} \sup_{u \in \mathcal{U}} |\alpha_{1l}(u) - g_{1l}(u)|$  and take  $\rho_{n1} = \max_{1 \leq l \leq q} \text{dist}\{\alpha_{1l}, \mathbb{G}_{\alpha_{1l}}\}$ . Finally, let  $\text{dist}\{\Gamma_{lj}, \mathbb{G}_{\Gamma_{lj}}\} = \inf_{g_{lj} \in \mathbb{G}_{\Gamma_{lj}}} \sup_{u \in \mathcal{U}} |\Gamma_{lj}(u) - g_{lj}(u)|$ , and take  $\rho_{n2} = \max_{1 \leq j \leq p} \max_{1 \leq l \leq q} \text{dist}\{\Gamma_{lj}, \mathbb{G}_{\Gamma_{lj}}\}$ . The approximation rates  $\rho_{n0}, \rho_{n1}$  and  $\rho_{n2}$  depend on  $K_0, K_1$ , and  $K_m$ , respectively, under commonly used smoothing conditions on the elements of  $\alpha_0, \alpha_1$ , and  $\Gamma$ , respectively (Schumaker 2007). Under Conditions C4 and C5 (in the appendix), it has been shown that  $\rho_{n0} = O(K_0^{-2}), \rho_{n1} = O(K_1^{-2})$  and  $\rho_{n2} = O(K_m^{-2})$ .

First, we establish the asymptotic normality of  $\hat{\xi}^* = (\hat{\alpha}_0^{*T}, \hat{\alpha}_1^{*T})^T$ , and then derive the asymptotic distribution of  $\hat{\alpha}_0(u)$  and the estimated direct effect,  $\tilde{\alpha}_1(u)$ .

Let  $z_i^* = [m_i^{*T}, x_i^{*T}]^T$  and  $Z^* = [M^*, X^*]$ , then  $\ell_1(\alpha_0^*, \alpha_1^*)$  has a unique minimizer  $\hat{\xi}^* = (\hat{\alpha}_0^{*T}, \hat{\alpha}_1^{*T})^T = (Z^{*T}Z^*)^{-1}Z^{*T}Y$  when  $Z^*$  is of full rank. Set  $\tilde{y}_i = \alpha_0(u_i)^T m_i + \alpha_1(u_i)^T x_i$  for any  $i = 1, \dots, n$ , and  $\tilde{Y} = (\tilde{y}_1, \dots, \tilde{y}_n)^T$ . Define  $\tilde{\xi}^* = (\tilde{\alpha}_0^{*T}, \tilde{\alpha}_1^{*T})^T = (Z^{*T}Z^*)^{-1}Z^{*T}\tilde{Y}$ . Then, it follows that  $E(\hat{\xi}^*) = \tilde{\xi}^*$ , where the expectation is taken conditional on  $\mathcal{X} = \{(x_i, u_i) : i = 1, \dots, n\}$ . Specifically,  $E(\hat{\alpha}_0^*) = \tilde{\alpha}_0^*$  and  $E(\hat{\alpha}_1^*) = \tilde{\alpha}_1^*$ . Moreover,  $E\{\hat{\alpha}_0(u_i)\} = \tilde{\alpha}_0(u_i) \stackrel{\Delta}{=} \{I_p \otimes b_0(u_i)^T\}\tilde{\alpha}_0^*$  and  $E\{\hat{\alpha}_1(u_i)\} = \tilde{\alpha}_1(u_i) \stackrel{\Delta}{=} \{I_q \otimes b_1(u_i)^T\}\tilde{\alpha}_1^*$ .

Since the length of vector  $\hat{\xi}^*$  depends on the number of knots, which tends to infinity as  $n \rightarrow \infty$ , we establish the asymptotic normality of  $\hat{\xi}^*$  by deriving the asymptotic normality of  $g^T \hat{\xi}^*$  for any nonzero constant vector  $g$  in the following theorem (see Appendix for proof).

**Theorem 1.** Under Conditions C1–C7 in the appendix, for any nonzero constant vector  $g \in \mathbb{R}^{(pK_0+qK_1) \times 1}$ , the estimate  $\hat{\xi}^*$  satisfies

$$\{\text{var}_a(g^T \hat{\xi}^*)\}^{-1/2} g^T (\hat{\xi}^* - \tilde{\xi}^*) \xrightarrow{D} N(0, 1),$$

where  $\text{var}_a(g^T \hat{\xi}^*) = \frac{1}{n} \sigma_1^2 g \Sigma_{z^* z^*}^{-1} g^T$  is the asymptotic variance.

**Theorem 1** implies that  $\sqrt{n}(\hat{\xi}^* - \tilde{\xi}^*)$  asymptotically follows a multivariate normal distribution with mean 0 and covariance matrix  $\sigma_1^2 \Sigma_{z^* z^*}^{-1}$ . Furthermore, for any nonzero constant matrix  $G$ ,  $\sqrt{n}G(\hat{\xi}^* - \tilde{\xi}^*)$  asymptotically follows a multivariate normal distribution with mean 0 and covariance matrix  $\sigma_1^2 G \Sigma_{z^* z^*}^{-1} G^T$ . In particular, to obtain the asymptotic normality of  $\hat{\alpha}_0^*$  and  $\hat{\alpha}_1^*$ , note that

$$\begin{aligned} \Sigma_{z^* z^*} &= E(z_i^* z_i^{*T}) = E \begin{pmatrix} m_i^{*T} m_i^{*T} & m_i^{*T} x_i^{*T} \\ x_i^{*T} m_i^{*T} & x_i^{*T} x_i^{*T} \end{pmatrix} \\ &\stackrel{\Delta}{=} \begin{pmatrix} \Sigma_{m^* m^*} & \Sigma_{m^* x^*} \\ \Sigma_{x^* m^*} & \Sigma_{x^* x^*} \end{pmatrix}. \end{aligned}$$

Denote  $\Sigma_{x^* x^* . m^*} = \Sigma_{x^* x^*} - \Sigma_{x^* m^*} \Sigma_{m^* m^*}^{-1} \Sigma_{m^* x^*}$  and  $\Sigma_{m^* m^* . x^*} = \Sigma_{m^* m^*} - \Sigma_{m^* x^*} \Sigma_{x^* x^*}^{-1} \Sigma_{x^* m^*}$ . By the formula for the inverse of a block matrix, it follows that

$$\Sigma_{z^* z^*}^{-1} = \begin{pmatrix} \Sigma_{m^* m^* . x^*}^{-1} & -\Sigma_{m^* m^* . x^*}^{-1} \Sigma_{m^* x^*} \Sigma_{x^* x^*}^{-1} \\ -\Sigma_{x^* m^* . m^*}^{-1} \Sigma_{x^* m^* . m^*} & \Sigma_{x^* x^* . m^*}^{-1} \end{pmatrix}.$$

Thus,  $\sqrt{n}(\hat{\alpha}_0^* - \tilde{\alpha}_0^*)$  asymptotically follows a multivariate normal distribution with mean 0 and covariance matrix  $\sigma_1^2 \Sigma_{m^* m^* . x^*}^{-1}$ .

and  $\sqrt{n}(\hat{\alpha}_1^* - \tilde{\alpha}_1^*)$  asymptotically follows a multivariate normal distribution with mean 0 and covariance matrix  $\sigma_1^2 \Sigma_{x^* x^* . m^*}^{-1}$ . Therefore, we may obtain the asymptotical normality of  $\hat{\alpha}_0(u)$  and  $\hat{\alpha}_1(u)$  as follows:

$$\hat{\alpha}_0(u) \xrightarrow{a} N(\tilde{\alpha}_0(u), \frac{1}{n} \sigma_1^2 \{I_p \otimes b_0(u)^T\} \Sigma_{m^* m^* . x^*}^{-1} \{I_p \otimes b_0(u)\}), \quad (13)$$

$$\hat{\alpha}_1(u) \xrightarrow{a} N(\tilde{\alpha}_1(u), \frac{1}{n} \sigma_1^2 \{I_q \otimes b_1(u)^T\} \Sigma_{x^* x^* . m^*}^{-1} \{I_q \otimes b_1(u)\}). \quad (14)$$

**Remark 3.** Under Conditions C1–C6, it can be shown by using related techniques in the proof of Theorem 2 that for  $\omega = 0, 1$ ,  $\|\hat{\alpha}_{\omega j} - \alpha_{\omega j}\|_{L_2}^2 = O_p(\rho_{n\omega}^2) = O_p(K_{\omega}^{-4})$ . Furthermore, it can be shown that  $\|\hat{\alpha}_{\omega j} - \tilde{\alpha}_{\omega j}\|_{L_2}^2 = O_p(1/n + K_{\omega}/n)$ . Thus,  $\|\hat{\alpha}_{\omega j} - \alpha_{\omega j}\|_{L_2}^2 = O_p(K_{\omega}/n + K_{\omega}^{-4})$ . This provides us the rate of convergence of  $\hat{\alpha}_{\omega j}$ . Since  $E\{\hat{\alpha}_{\omega j}\} = \tilde{\alpha}_{\omega j}$ , the asymptotic bias of  $\hat{\alpha}_{\omega j}$  is  $\tilde{\alpha}_{\omega j} - \alpha_{\omega j}$ , which is controlled by  $\rho_{n\omega} = O(K_{\omega}^{-2})$ . In practice, we take  $K_{\omega} = O(n^{1/5})$ . Thus, the asymptotic bias of  $\hat{\alpha}_{\omega j}$  is of order  $n^{-2/5}$  and from Equations (13) and (14), the asymptotic variance of  $\hat{\alpha}_{\omega j}$  is of order  $n^{-4/5}$ .

We next study the asymptotic properties of  $\hat{\beta}(\cdot)$ . Similar to the asymptotic normality of  $\hat{\xi}^*$ , we establish the asymptotic normality of  $\hat{C}$  and further establish the asymptotic normality of  $\hat{\Gamma}(u)$  in the appendix. This enables us to derive the rate of convergence of  $\hat{\beta}_l(\cdot)$  in the following theorem, whose proof is given in the Appendix.

**Theorem 2 (Convergence Rate).** Under Conditions C1–C6 in the appendix, if  $K_0 \rightarrow \infty$  and  $K_m \rightarrow \infty$  as  $n \rightarrow \infty$ ,

$$\left\| \hat{\beta}_l(\cdot) - \beta_l(\cdot) \right\|_{L_2}^2 = O_p\{1/n + K_0/n + K_m/n + \rho_{n0}^2 + \rho_{n2}^2\}.$$

Let  $\tilde{C} = (X^{mT} X^m)^{-1} X^{mT} \tilde{M}$ , where  $\tilde{M} = (\tilde{m}_1, \dots, \tilde{m}_n)^T$  with  $\tilde{m}_i = \Gamma(u_i)^T x_i$  for  $i = 1, \dots, n$ . Define  $\tilde{\Gamma}(u_i) = \{I_q \otimes d(u_i)^T\} \tilde{C}$ . We can obtain that  $E(\hat{C}) = \tilde{C}$  and  $E\{\hat{\Gamma}(u_i)\} = \tilde{\Gamma}(u_i)$  conditioning on  $\mathcal{X}$ . Define  $\hat{\beta}(u) = \tilde{\Gamma}(u)\tilde{\alpha}_0(u)$ . Then the difference between  $\hat{\beta}_l(u)$  and  $\beta_l(u)$  can be decomposed into two parts. That is,  $\hat{\beta}_l(u) - \beta_l(u) = \{\hat{\beta}_l(u) - \tilde{\beta}_l(u)\} + \{\tilde{\beta}_l(u) - \beta_l(u)\}$ , where  $\hat{\beta}_l(u) - \tilde{\beta}_l(u)$  contributes to the variance of estimation and  $\tilde{\beta}_l(u) - \beta_l(u)$  to the bias. We can show that  $\left\| \tilde{\beta}_l - \beta_l \right\|_{L_2}^2 = O_p\{\rho_{n0}^2 + \rho_{n2}^2\}$ , and  $\left\| \hat{\beta}_l - \tilde{\beta}_l \right\|_{L_2}^2 = O_p\{1/n + K_0/n + K_m/n\}$ . Furthermore, we can establish the asymptotic normality of  $\hat{\beta}(u)$  in the following theorem, whose proof is given in the Appendix.

**Theorem 3.** (a) (Asymptotic Normality). Under Conditions C1–C7 in the Appendix, it follows that

$$[\text{cov}_a(\hat{\beta}(u))]^{-1/2} \{\hat{\beta}(u) - \tilde{\beta}(u)\} \xrightarrow{D} N(0, I),$$

where  $\text{cov}_a(\hat{\beta}(u)) = \frac{1}{n} [\tilde{\alpha}_0(u)^T \Sigma_{\epsilon} \tilde{\alpha}_0(u) \{I_q \otimes d(u)^T\} \Sigma_{x^* x^*}^{-1} \{I_q \otimes d(u)\} + \sigma_1^2 \tilde{\Gamma}(u) \{I_p \otimes b_0(u)^T\} \Sigma_{m^* m^* . x^*}^{-1} \{I_p \otimes b_0(u)\} \tilde{\Gamma}(u)^T]$  is the asymptotic covariance matrix.

(b) (Bias) Suppose Conditions C1–C6 hold, if  $K_0 \rightarrow \infty$  and  $K_m \rightarrow \infty$  as  $n \rightarrow \infty$ ,  $\sup_{u \in \mathcal{U}} |\hat{\beta}_l(u) - \beta_l(u)| = O_p(\rho_{n0} + \rho_{n2})$ .

The bias term in **Theorem 3(b)** follows naturally from (Huang, Wu, and Zhou 2004, theor. 4). In Huang, Wu, and Zhou (2004), covariates are assumed to be bounded. However, under model (1) and (2), the mediator  $m$  is not bounded. Fortunately, this assumption can be relaxed based on Condition C2. The bias term is negligible compared with the variance term.

### 3. Simulation Studies

In this section, we discuss the implementation of the VCMM estimation procedures and evaluate the performance of the proposed method via Monte Carlo simulation studies.

We generate the random sample  $(x_i, y_i, m_i, u_i)$ ,  $i = 1, \dots, n$  as follows. The dimension of  $x_i$  is set to be  $q = 3$ , and the first element of  $x_i$  is 1 to allow existence of the intercept term. The remaining elements of  $x_i$ , denoted  $x_{-1,i}$ , as well as  $u_i$  are generated from

$$(u_i^*, x_{-1,i}) \sim N_3(\mathbf{0}, \Sigma), \quad u_i = \Phi(u_i^*),$$

where the  $(k_1, k_2)$ -element of  $\Sigma$  is set to be  $\rho^{|k_1-k_2|}$  with  $\rho = 0.5$ , and  $\Phi(\cdot)$  is the cumulative distribution function of the standard normal distribution. Therefore,  $u_i$  is uniformly distributed on  $[0, 1]$  and correlated with  $x_{-1,i}$ .

*Example 1.* The coefficient functions  $\alpha_0(u)$ ,  $\alpha_1(u)$ , and  $\Gamma(u)$  are taken to be

$$\begin{aligned} \alpha_0(u) &= (\alpha_{01}(u), \alpha_{02}(u))^T, \\ \alpha_1(u) &= (\alpha_{11}(u), \alpha_{12}(u), \alpha_{13}(u))^T, \end{aligned}$$

and

$$\Gamma(u) = \begin{pmatrix} \Gamma_{11}(u) & \Gamma_{12}(u) \\ \Gamma_{21}(u) & \Gamma_{22}(u) \\ \Gamma_{31}(u) & \Gamma_{32}(u) \end{pmatrix},$$

where

$$\begin{aligned} \alpha_{01}(u) &= 0.5 \cos\left(\frac{\pi}{2}u\right) + 0.5, & \alpha_{02}(u) &= 0.5 \sin\left(\frac{\pi}{2}u\right) + 0.5, \\ \alpha_{11}(u) &= 0.5 + 2\xi(u), & \alpha_{12}(u) &= 1 + 1.5u^2, \\ \alpha_{13}(u) &= 1 + \sin^2(\pi u), \\ \Gamma_{11}(u) &= 0.5u^3, & \Gamma_{12}(u) &= 2\cos^2(\pi u - \frac{\pi}{2}) + 0.5, \\ \Gamma_{21}(u) &= 2.5 \sin^2(\pi u) + 0.5, & \Gamma_{22}(u) &= u^2 - 0.5, \\ \Gamma_{31}(u) &= 3(0.5 - u)^2 - 1.5, & \Gamma_{32}(u) &= -u + 2u^3 - 0.5, \end{aligned}$$

with  $\xi(\cdot)$  being the cumulative distribution function of  $\text{Gamma}(0.5, 1)$ . Then  $m_i$  and  $y_i$ 's are generated using model (1) and (2), where  $\epsilon_i \sim N(0, I_2)$ , with  $I_2$  being a  $2 \times 2$  identity matrix, and  $\epsilon_{1i} \sim N(0, 0.5)$ .

To apply B-spline approximations to the varying coefficients, we set the degree of splines to be 3, and the number of interior knots to be 3. Moreover, since  $u$  is uniformly generated from  $[0, 1]$ , the knots are reasonably taken with equal spacing. For simplicity, we set the basis splines for approximating  $\alpha_0(u)$ ,  $\alpha_1(u)$  and  $\Gamma(u)$  to be the same, that is,  $b_0(u_i) = b_1(u_i) = d(u_i)$ ,  $i = 1, \dots, n$ . In practice, one may choose different B-spline basis functions for different coefficients based on prior knowledge or professional experience. For instance, we may choose different locations of knots for the B-spline bases, and knots

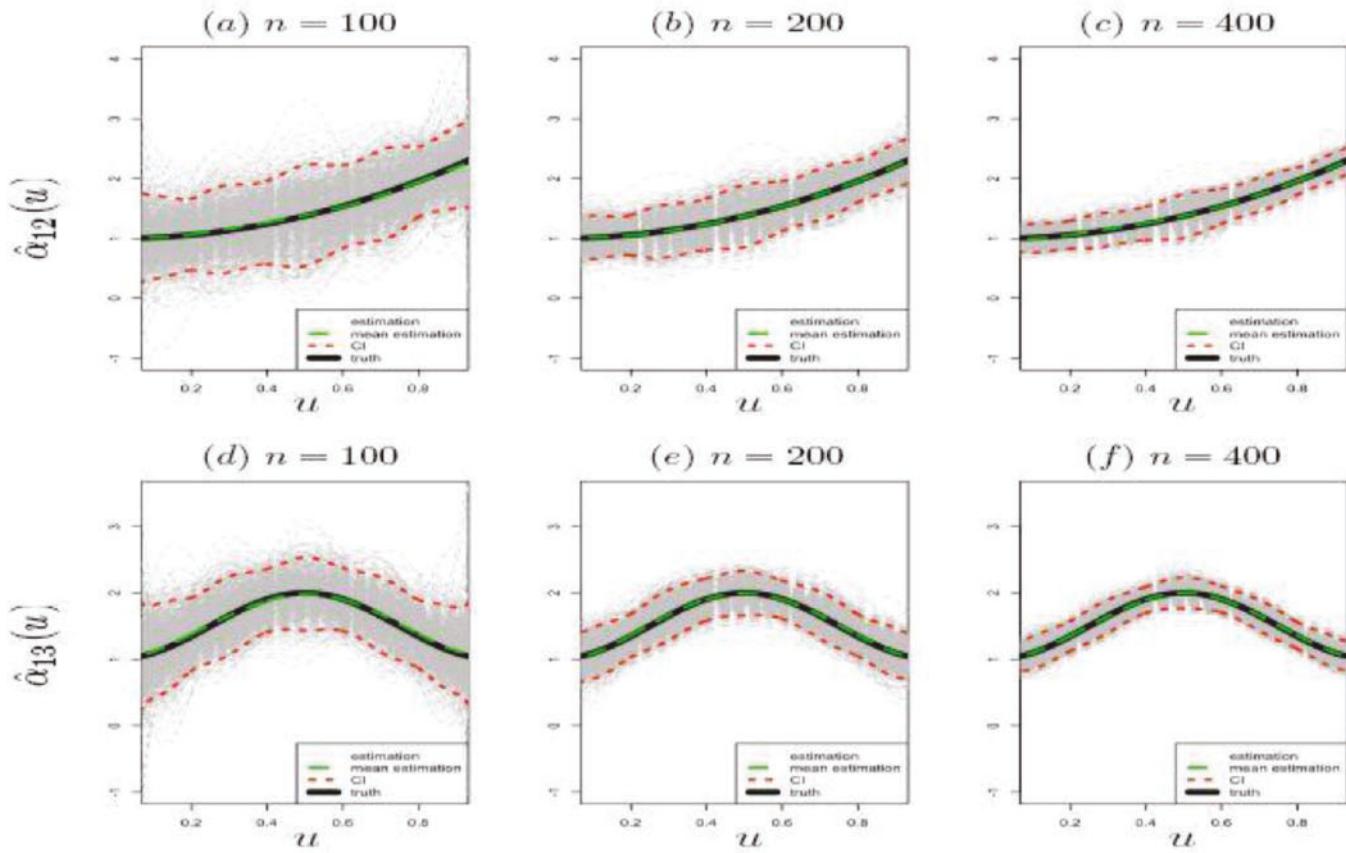
are placed at the locations at which curvatures of coefficients are changing. Furthermore, we may choose different degrees of B-spline for different coefficients when we see the potential different smoothness of coefficients.

In our simulation, we set  $n = 100, 200$ , and  $400$ , and conduct 1000 replications for each case. The estimate  $\hat{\alpha}_1(u)$  and  $\hat{\beta}(u) = \hat{\Gamma}(u)\hat{\alpha}_0(u)$  are evaluated at a set of grid points  $\{u_k, k = 1, \dots, n_{\text{grid}}\}$  evenly distributing over  $[0, 1]$  with  $n_{\text{grid}} = 500$  points. **Figures 1** and **2** depict the estimated coefficient functions with different sample sizes. In these figures, the means of the estimated coefficient functions are plotted as green dashed curves, while the true curves are in solid black. Red dashed lines are the 95% point-wise confidence bands. It can be seen from **Figures 1** and **2** that the proposed estimation procedure performs well. The means of estimated functions and their true curves are so close that the bias indeed is invisible. The true curves fall within the corresponding 95% point-wise confidence bands. As expected, the confidence bands become narrower as  $n$  increases.

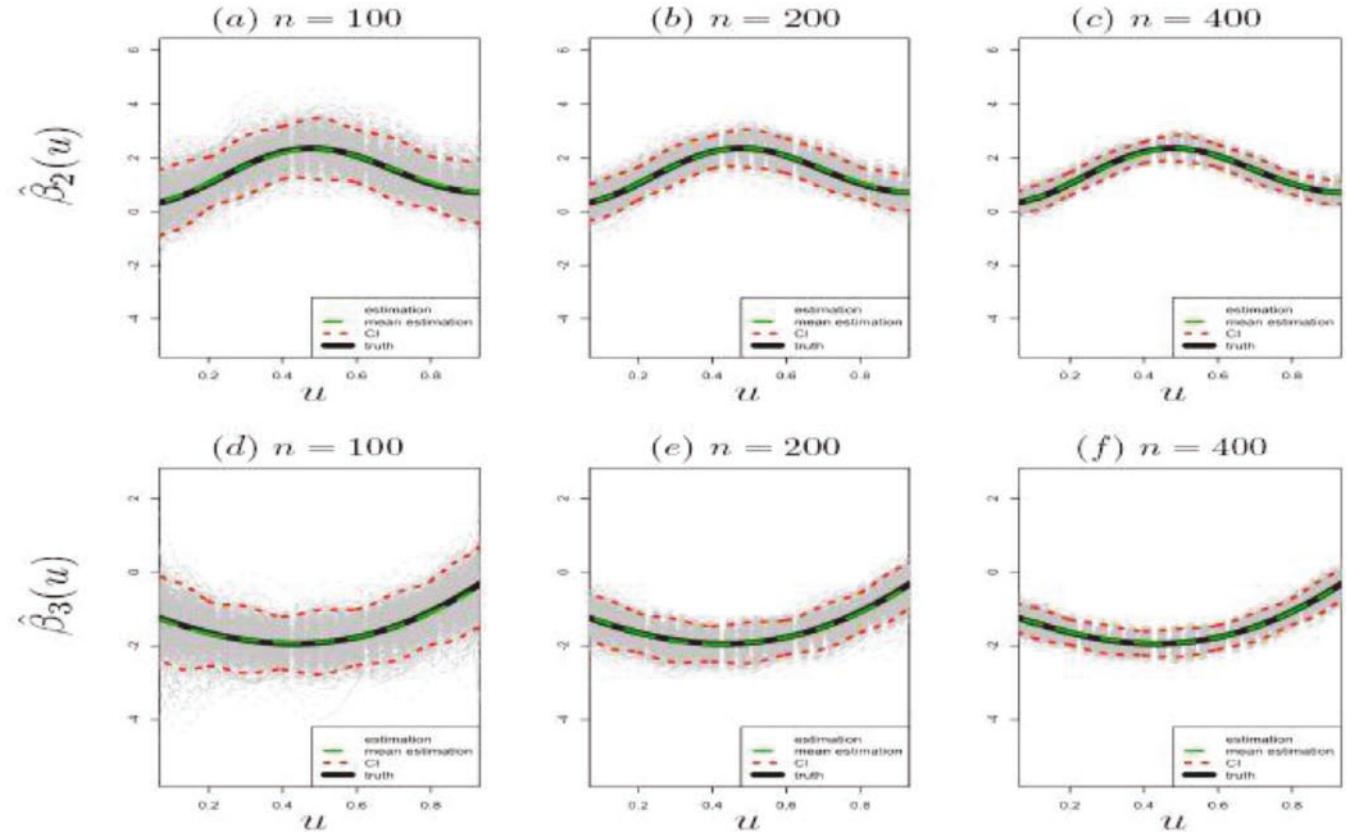
We next examine the accuracy of the proposed standard error estimation procedure by comparing the estimated standard error with true standard deviation of the proposed estimated coefficient functions at three representative points  $u = 1/4, 1/2$ , and  $3/4$ . **Tables 1** and **2** summarize the estimation results for the direct effect estimates  $\hat{\alpha}_{12}(u)$ ,  $\hat{\alpha}_{13}(u)$  and the indirect effect estimates  $\hat{\beta}(u)$ . In **Tables 1** and **2**,  $\text{Mean}(sd)$  denotes the mean and standard deviation of  $\hat{\alpha}_{12}(u)$ ,  $\hat{\alpha}_{13}(u)$ ,  $\hat{\beta}_2(u)$ , and  $\hat{\beta}_3(u)$  over the 1000 replications. The standard deviations of estimates over the 1000 replications can be viewed as the true deviations of these estimates.  $SE(sd)$  in the second column describes the average and standard deviation of the 1000 estimated standard errors calculated from the variance formula, by directly plugging in the estimated  $\hat{\alpha}_0(u)$  and  $\hat{\Gamma}(u)$  with B-spline basis functions at the grid points. In our simulation, we estimate  $\sigma_1^2$  and  $\Sigma$  by  $\hat{\sigma}_1^2 = \|Y - M^* \hat{\alpha}_0^{*T} - X^* \hat{\alpha}_1^{*T}\|^2 / (n - pK_0 - qK_1)$  and  $\hat{\Sigma}_\epsilon = \frac{1}{n-q} \sum_{i=1}^n \hat{\epsilon}_i \hat{\epsilon}_i^T$ , respectively, where  $\hat{\epsilon}_i = m_i - \hat{\Gamma}(u_i)^T x_i$ . As can be seen in **Tables 1** and **2**, the standard error estimates, calculated based on **Theorem 3**, are very close to the standard deviations for the 1000 replications. Indeed, all differences between the average estimated standard errors and the standard deviations in **Tables 1** and **2** are less than one standard deviation of the 1000 standard errors. This implies that the standard error estimates based on **Theorem 3** provide us an accurate estimation of the standard error. *Coverage probability (CP)* is the proportion that the true values are covered by the corresponding 95% point-wise confidence intervals over 1000 simulations. The Monte Carlo errors for 1000 simulations is 1.35% for confidence level 95%. Most CP values in **Tables 1** and **2** with  $n = 200$  and  $n = 400$  fall in  $95\% \pm 1.35\%$ . This implies that the point-wise confidence intervals based on **Theorem 3** are valid. The CP values in **Table 2** with  $n = 100$  are slightly less  $95\% - 1.35\% = 93.65\%$ , and the phenomenon disappears when  $n$  increases to 200 and 400. This may imply that the estimation of indirect effect needs more sample to achieve desired accuracy.

We next evaluate the testing procedure for the direct effects. We keep the setting of  $\alpha_0(u)$  and  $\Gamma(u)$  unchanged but change  $\alpha_1(u)$  to be

$$\alpha_1(u) = \{0.5 + 2\xi(u), w(1 + 1.5u^2), w(1 + \sin^2(\pi u))\},$$



**Figure 1.** The mean of the estimated direct effect coefficient functions. The green and black curves are the estimated values and true values, respectively. The red dashed curves are the estimated function plus/minus 1.96 times the standard errors from 1000 replications.



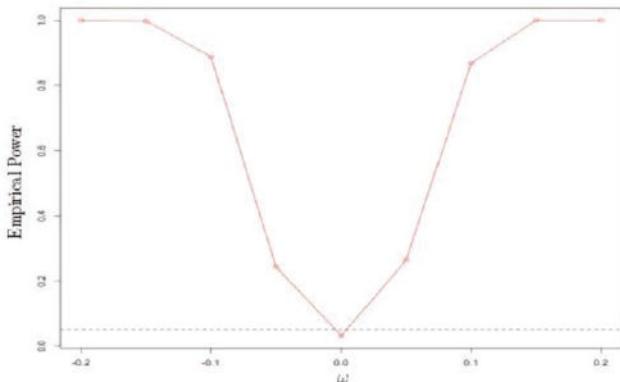
**Figure 2.** The Mean of the estimated indirect effect coefficient functions  $\hat{\beta}_2(u)$  and  $\hat{\beta}_3(u)$ . Caption is the same as that of Figure 1.

**Table 1.** Estimation of direct effects.

n	u	$\hat{\alpha}_{12}(u)$			$\hat{\alpha}_{13}(u)$		
		Mean(sd)	SE(sd)	CP	Mean(sd)	SE(sd)	CP
100	1/4	1.113(0.353)	0.335(0.083)	0.942	1.517(0.292)	0.272(0.060)	0.937
	1/2	1.384(0.430)	0.417(0.085)	0.940	1.984(0.282)	0.275(0.060)	0.947
	3/4	1.827(0.363)	0.336(0.082)	0.931	1.531(0.280)	0.264(0.058)	0.938
200	1/4	1.087(0.213)	0.209(0.033)	0.941	1.516(0.185)	0.170(0.024)	0.929
	1/2	1.374(0.265)	0.270(0.036)	0.950	1.995(0.170)	0.177(0.025)	0.956
	3/4	1.842(0.212)	0.209(0.033)	0.948	1.515(0.179)	0.164(0.023)	0.921
400	1/4	1.107(0.139)	0.139(0.015)	0.959	1.500(0.126)	0.114(0.011)	0.922
	1/2	1.376(0.186)	0.183(0.017)	0.951	2.000(0.129)	0.120(0.012)	0.956
	3/4	1.842(0.139)	0.139(0.014)	0.951	1.509(0.115)	0.110(0.010)	0.945

**Table 2.** Estimation of Indirect Effects.

n	u	$\hat{\beta}_2(u)$			$\hat{\beta}_3(u)$		
		mean(sd)	SE(sd)	CP	mean(sd)	SE(sd)	CP
100	1/4	1.394(0.515)	0.463(0.100)	0.917	-1.766(0.446)	0.408(0.084)	0.919
	1/2	2.335(0.584)	0.554(0.107)	0.946	-1.910(0.445)	0.412(0.084)	0.929
	3/4	1.311(0.551)	0.467(0.100)	0.916	-1.321(0.452)	0.405(0.086)	0.922
200	1/4	1.390(0.345)	0.306(0.042)	0.929	-1.774(0.288)	0.270(0.037)	0.932
	1/2	2.347(0.362)	0.369(0.047)	0.958	-1.919(0.286)	0.278(0.037)	0.946
	3/4	1.306(0.332)	0.308(0.044)	0.936	-1.317(0.293)	0.268(0.037)	0.926
400	1/4	1.371(0.227)	0.210(0.020)	0.939	-1.744(0.188)	0.186(0.017)	0.946
	1/2	2.349(0.254)	0.254(0.023)	0.953	-1.920(0.196)	0.193(0.018)	0.951
	3/4	1.280(0.222)	0.209(0.020)	0.930	-1.303(0.191)	0.184(0.017)	0.948

**Figure 3.** Empirical size and power for the direct effect test at the significance level  $\alpha = 0.05$ .

for a sequence of  $w \in \{-0.2, -0.15, -0.1, -0.05, 0, 0.05, 0.1, 0.15, 0.2\}$ . The value  $w = 0$  corresponds to the null hypothesis, so that we can examine how the proposed test retains Type I error rate. Figure 3 depicts the empirical size and power at the significance level  $\alpha = 0.05$  over 500 replications for testing the direct effect. As can be seen in the figure, the proposed test  $T_n$  retains Type I error well, and the power increases to 1 quickly when  $|w|$  increases from 0 to 0.15.

#### 4. Real Data Example

We illustrate in this section our proposed procedure via an application to the behavioral economics dataset introduced previously. According to the learned helplessness theory (Hiroto and Seligman 1975; Pryce et al. 2011), entrepreneurs under economic stress are compelled to change their standard behavioral

patterns and more likely to develop a sense of depression, isolation, and helplessness. These feelings, in turn, lead to greater job-related withdrawal intentions.

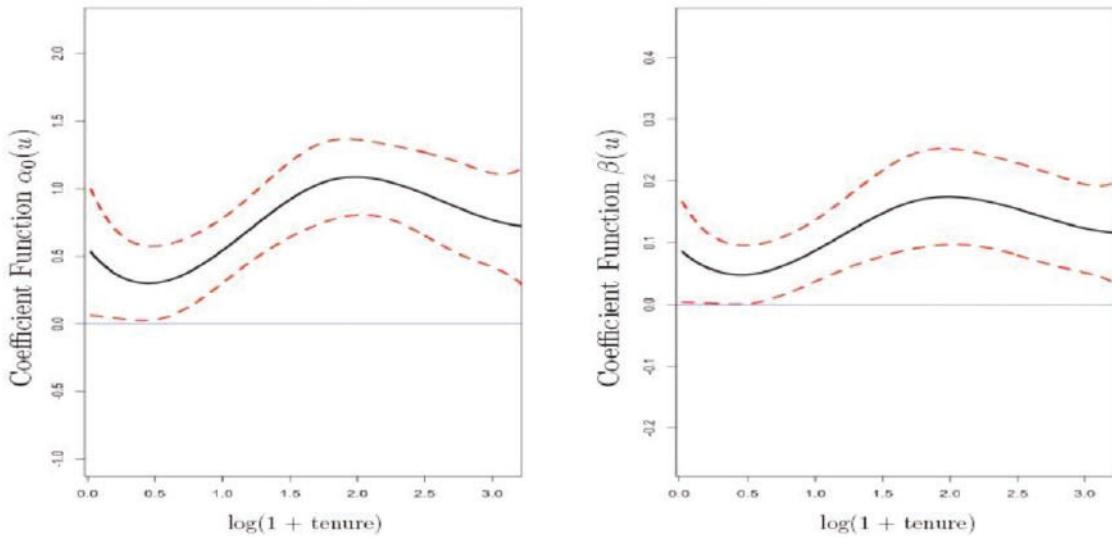
Pollack, Vanepps, and Hayes (2012) conducted a linear mediation analysis and suggested that social ties, a variable that measures the number of daily contacts an entrepreneur has with members in his or her own networking group about work-related matters, buffers the impact of economic burden on depressed affect, and reduces the indirect effect on entrepreneurs' withdrawal intentions. However, the moderating role of social ties was only analyzed based on interaction terms in this article. Since the social ties variable is highly skewed in the collected dataset, the interaction effect of the social ties and main effect cannot be captured well and generalized for different levels of social ties. Moreover, other factors such as tenure can also play a crucial role in moderating the withdrawal intentions of small business owners in response to economic stress. Individuals with shorter tenures might have tremendous enthusiasm but fewer back-up options, so they are more likely to insist on business even under stress, while entrepreneurs with longer tenures are likely to have a sound economic basis but possibly tired of the business. This hypothesis motivates us to examine the buffering/promoting effect of entrepreneurs' tenures in the aforementioned mediation relationship. Rather than conducting standard moderation analysis that only involves the interaction terms, we explore the indirect and direct effects of economic stress as flexible functions of tenure so that effects at different tenures can be thoroughly examined.

The data are available in Pollack, Vanepps, and Hayes (2012). Small business owners ( $n = 300$ ) were recruited into the study and a total of 262 participants (162 male, 100 female) provided complete data. Economic stress was measured on a scale ranging from 1 to 7 in the last year, where a larger number indicates higher economic stress. Depressed affect was measured on a scale from 1 to 5, where larger values reflect more depressed affect. Entrepreneurs' intentions to withdraw from entrepreneurship over the next year was measured on a scale from 1 to 7, with higher scores indicative of greater intentions. Other covariates include entrepreneurial self-efficacy, social competence, age, tenure (how long a person has worked in the company), social ties, and gender (1 = male, 0 = female).

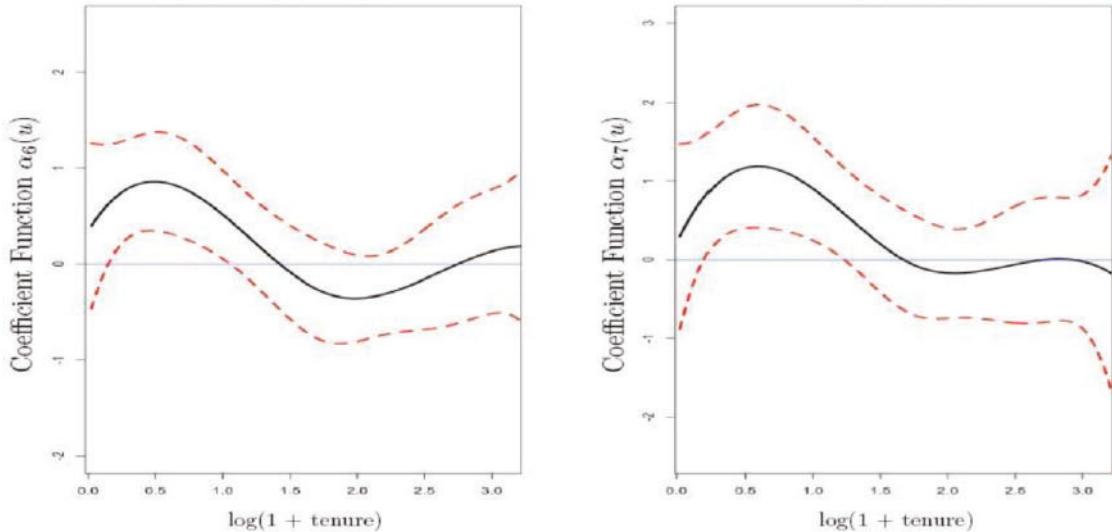
In this analysis, we take the economic stress variable to be the exposure variable  $x$ , the depressed affect variable to be the mediator  $m$ , with  $p = 1$ , and the withdrawal intention to be the response  $y$ . Since tenure is also skewed to the right and some values are close to 0,  $u$  is defined as  $\log(1 + \text{tenure})$ . In this analysis, we also include an intercept term ( $z_1$ ) and covariates in both models (2) and (3). The covariates consist of entrepreneurial self-efficacy ( $z_2$ ), social competence ( $z_3$ ), age ( $z_4$ ), the log-transformed social ties variable ( $z_5$ ) since the social ties variable itself is very skewed, and gender ( $z_6$ ). This leads to

$$y = \alpha_0(u)m + \alpha_1(u)x + \sum_{j=1}^6 \alpha_{j+1}(u)z_j + \epsilon_1, \quad (15)$$

$$m = \gamma_1(u)x + \sum_{j=1}^6 \gamma_{j+1}(u)z_j + \epsilon. \quad (16)$$



**Figure 4.** The estimated coefficient functions for  $\alpha_0(u)$  and the indirect effect  $\beta(u)$  for Economic Stress. The dashed curves are the estimated functions plus/minus 1.96 times the estimated standard errors.



**Figure 5.** The estimated coefficient functions for  $\alpha_6(u)$  associated with gender and  $\alpha_7(u)$  associated with social ties. The dashed curves are the estimated functions plus/minus 1.96 times the estimated standard errors.

We rewrite models (15) and (16) as the form of models (2) and (3). Thus, the proposed procedures in Section 2 can be directly applied for both models (15) and (16). We use cubic splines with the number of knots chosen to be 2 using 10-fold cross-validation. We first test the significance of the varying pattern based on the procedures similar to Cai, Fan, and Li (2000). The  $p$ -value for the null hypothesis that  $\gamma_j$ 's are constant is 0.41, indicating a favor of constant effects. Furthermore, given varying  $\alpha_0(\cdot)$ ,  $\alpha_6(\cdot)$ , and  $\alpha_7(\cdot)$ , the  $p$ -value for the null hypothesis that  $\alpha_k(\cdot)$  is constant for all  $k = 1, \dots, 5$ , is 0.47. Thus, we set  $\alpha_k$ 's,  $k = 1, \dots, 5$ , and all  $\gamma_j$ 's to be constant in our analysis, and allow the other coefficients to be varying over  $u$ . That is, only effects of depressed affect, social ties, and gender on the response are varying with  $u$ . Therefore, we consider the following model for subsequent analysis.

$$\begin{aligned} y_i = & \alpha_0(u_i)m_i + \alpha_1x_i + \alpha_2z_{i1} + \alpha_3z_{i2} + \alpha_4z_{i3} \\ & + \alpha_5z_{i4} + \alpha_6(u_i)z_{i5} + \alpha_7(u_i)z_{i6} + \epsilon_{1i}, \end{aligned}$$

$$m_i = \gamma_1x_i + \sum_{j=1}^6 \gamma_{j+1}z_{ij} + \epsilon_i.$$

The left panel of Figure 4 illustrates the effect of depression on withdrawal intentions, which is positive and indeed changes over tenure. The two dashed lines are the 95% pointwise confidence band. As can be seen, the effect of increased depressed affect on withdrawal intentions becomes stronger with longer tenure ( $\geq 2$  years). This probably is because young businessmen are usually full of energy and vigor, and less likely to withdraw from entrepreneurship in response to depression, while individuals with longer tenure might be more aware of the difficulty they meet with, and have back-up options. The estimated coefficient  $\gamma_1$  associated with economic stress is 0.16, and significant at the  $\alpha = 0.05$  level. The indirect effect  $\beta(\cdot) = \gamma_1\alpha_0(\cdot)$  of economic stress is still positive and shares a pattern similar to that of  $\alpha_0(\cdot)$ , as indicated by the right panel of Figure 4.

The direct effect  $\alpha_1$  of economic stress on withdrawal intentions is not significant.

The coefficient functions associated with gender and social ties are presented in Figure 5. Interestingly, compared with females, males are more likely to withdraw when tenure is short ( $\leq 3$  years), implied by the positive estimates of  $\alpha_6(u)$  for short tenure. When tenure is longer, there are no significant differences between males and females. This might be explained by more alternative working options for males. Finally, for entrepreneurs with shorter tenure, an increase in the work-related social ties triggers greater withdrawal intentions, while the effect of work-related social ties on withdrawal intentions is not statistically significant for entrepreneurs with longer tenure.

For the purpose of comparison, we also fit the data with constant-coefficient linear mediation model. The estimated effect of depressed affect on withdrawal intentions  $\alpha_0$  and the coefficient  $\gamma_1$  are 0.74 and 0.16, respectively. The indirect effect of economic stress  $\beta = \gamma_1\alpha_0$  is then estimated to be 0.12, with a 95% confidence interval (0.07, 0.17). However, the dynamic patterns of  $\alpha_0$  and  $\beta$  over  $u$  cannot be captured. All coefficients are considered as constants and the promoting effect of tenure is ignored. The direct effect of economic stress on withdrawal intentions is not significant, in accordance with the VCMM. In addition, the coefficients associated with gender and social ties in the constant linear mediation model are not significant at the level  $\alpha = 0.05$ , while the VCMM illustrates that both of them have positive effect when tenure falls in a certain interval.

## 5. Conclusion

In this article we propose the VCMM, which is distinguished from the linear mediation model in that all the direct and indirect effects are varying with a variable of particular interest. The model is flexible in the sense that both varying and invariant coefficients can be included in the same model. We propose an estimation procedure based on the polynomial spline based method (Huang, Wu, and Zhou 2002, 2004), and establish asymptotic normality of the resulting estimates. A  $F$ -type test are proposed for testing of the direct effects. Simulation studies are conducted to verify them empirically. Finally, in the real data analysis, we evaluate the effect of economic stress on small business owners' intentions to withdraw from entrepreneurship via depressed effect, and illustrate that the indirect effect indeed varies as a function of tenure.

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## Appendix. Lemmas and Technical Proofs

Suppose that given sequences of positive numbers  $a_n$  and  $b_n$ ,  $a_n \lesssim b_n$  and  $b_n \gtrsim a_n$  mean  $a_n/b_n$  is bounded, and  $a_n \asymp b_n$  means both  $a_n \lesssim b_n$  and  $a_n \gtrsim b_n$  hold.

### A.1. Technical Conditions

The following technical conditions along with some notations are imposed to facilitate the technical proofs, although they may not be the weakest ones.

#### Technical Conditions:

- C1. The points  $\{u_i, i = 1, \dots, n\}$  are independently distributed with distribution  $F_U$  on a bounded and compact support  $\mathcal{U}$  and Lebesgue density  $f_U(u)$  which is bounded away from 0 and infinity uniformly over  $u \in \mathcal{U}$ .
- C2. For some constant  $\delta > 0$ , all elements of  $x$  and  $m$  have finite  $(2 + \delta)$ th moments. Specifically, there are constants  $N_1$  and  $N_2$  such that  $E(|x_l|^{2+\delta}) \leq N_1$  for  $l = 1, \dots, q$ , and  $E(|m_j|^{2+\delta}) \leq N_2$  for  $j = 1, \dots, q$ .
- C3. Both  $\epsilon_1$  and  $\epsilon$  have finite  $(2 + \delta)$ th moments. In other words, there exist constants  $N_3$  and  $N'_3$  such that  $E(|\epsilon_1|^{2+\delta}) \leq N_3 < \infty$  and  $E(\|\epsilon\|^{2+\delta}) < N'_3 < \infty$ . All eigenvalues of  $\Sigma_\epsilon$  are bounded away from 0 and infinity.
- C4. The second-order derivatives of coefficient functions  $\Gamma(u)$ ,  $\alpha_0(u)$  and  $\alpha_1(u)$  are assumed to be continuous over  $\mathcal{U}$ . Thus, they and their second-order derivatives are bounded. Denote  $M_\Gamma$ ,  $M_0$  and  $M_1$  to be the bounds of  $\Gamma(u)$ ,  $\alpha_0(u)$  and  $\alpha_1(u)$  over  $u \in \mathcal{U}$ , respectively.
- C5.  $\limsup_{n \rightarrow \infty} \left( \frac{\max_\omega K_\omega}{\min_\omega K_\omega} \right) < \infty$ ,  $\omega = 0, 1, m$ .
- C6. Let  $K_{01} = \max\{K_0, K_1\}$ . Assume  $\lim_{n \rightarrow \infty} n^{-\delta} K_{01}^{(2+\delta)(v+1)} = 0$  for some  $v \in (0, 1.5]$ , and,  $\lim_{n \rightarrow \infty} n^{-\delta} K_m^{(2+\delta)(v_2+1)} = 0$  for some  $v_2 \in (0, 1.5]$ .
- C7. Let  $\Sigma_{z^*z^*} = E(z_i^{*T} z_i^{*T})$  and  $\hat{\Sigma}_{z^*z^*} = \frac{1}{n} \sum_{i=1}^n z_i^{*T} z_i^*$ . Assume  $\lambda_{\max}(\Sigma_{z^*z^*}^{-1}) = O_p(K_{01}^v)$ ,  $\lambda_{\max}(\Sigma_{z^*z^*}^{-1/2} \hat{\Sigma}_{z^*z^*} \Sigma_{z^*z^*}^{-1/2}) < N_4$  for some constant  $N_4$  when  $n$  is large, and  $\lambda_{\max}(\Sigma_{z^*z^*}^{-1/2} (\Sigma_{z^*z^*}^{1/2} \hat{\Sigma}_{z^*z^*} \Sigma_{z^*z^*}^{1/2} - I)^2 \Sigma_{z^*z^*}^{-1/2}) \rightarrow 0$  as  $n \rightarrow \infty$ , where  $\lambda_{\max}(\cdot)$  denotes the largest eigenvalue.
- Similarly, let  $\Sigma_{x^m x^m} = E(x_i^m x_i^{mT})$  and  $\hat{\Sigma}_{x^m x^m} = \frac{1}{n} \sum_{i=1}^n x_i^m x_i^{mT}$ . Then  $\lambda_{\max}(\Sigma_{x^m x^m}^{-1}) = O_p(K_m^{v_2})$ ,  $\lambda_{\max}(\Sigma_{x^m x^m}^{-1/2} \hat{\Sigma}_{x^m x^m} \Sigma_{x^m x^m}^{-1/2}) < N'_4$  for some constant  $N'_4$  when  $n$  is large, and  $\lambda_{\max}(\Sigma_{x^m x^m}^{-1/2} (\Sigma_{x^m x^m}^{1/2} \hat{\Sigma}_{x^m x^m} \Sigma_{x^m x^m}^{1/2} - I)^2 \Sigma_{x^m x^m}^{-1/2}) \rightarrow 0$  as  $n \rightarrow \infty$ .

Condition C1 guarantees that the observations  $u_i$ ,  $i = 1, \dots, n$ , are randomly scattered. Such a condition can be weakened when  $\{u_i\}$  are deterministic under other mild conditions (Huang, Wu, and Zhou 2004). Conditions C2 and C3 are implied by non-singularity of the covariance matrices. Condition C4 is needed to derive the convergence rate of  $\hat{\Gamma}(u)$ ,  $\hat{\alpha}_0(u)$ , and  $\hat{\beta}(u)$ . Conditions C5 and C6 are adapted from Huang, Wu, and Zhou (2004). And Conditions C5–C7 are only purely technical and serve to facilitate theoretical proofs of the proposed estimation procedure. These are some mild conditions that can be satisfied in many practical scenarios.

## A.2. Proof of Theorem 1

Since  $\hat{\xi}^* = (\hat{\alpha}_0^{*T}, \hat{\alpha}_1^{*T})^T = (Z^{*T}Z^*)^{-1}Z^{*T}Y$  and  $\tilde{\xi}^* = (\tilde{\alpha}_0^{*T}, \tilde{\alpha}_1^{*T})^T = (Z^{*T}Z^*)^{-1}Z^{*T}\tilde{Y}$ , it follows by the definition of  $\tilde{Y}$  that  $\hat{\xi}^* - \tilde{\xi}^* = (Z^{*T}Z^*)^{-1}Z^{*T}E_1$ . Let  $K = pK_0 + qK_1$ . For any nonzero constant vector  $g \in \mathbb{R}^{K \times 1}$ , we want to establish the asymptotic normality of

$$\begin{aligned} \sqrt{n}g^T(\hat{\xi}^* - \tilde{\xi}^*) &= \sqrt{n}g^T(Z^{*T}Z^*)^{-1}Z^{*T}E_1 \\ &= \frac{1}{\sqrt{n}}g^T\left(\frac{1}{n}Z^{*T}Z^*\right)^{-1}Z^{*T}E_1 \\ &= \frac{1}{\sqrt{n}}g^T\Sigma_{z^*z^*}^{-1}Z^{*T}E_1 + \frac{1}{\sqrt{n}}g^T(\hat{\Sigma}_{z^*z^*}^{-1} - \Sigma_{z^*z^*}^{-1})Z^{*T}E_1. \end{aligned}$$

Without loss of generality, we assume  $\|g\| = 1$ . We consider the term  $g^T\Sigma_{z^*z^*}^{-1}Z^{*T}E_1$  at first by checking Lyapounov condition, where  $g^T\Sigma_{z^*z^*}^{-1}Z^{*T}E_1 = \sum_{i=1}^n g^T\Sigma_{z^*z^*}^{-1}z_i^*\epsilon_{1i}$ .

Let  $S_n^2 = \text{var}(\sum_{i=1}^n g^T\Sigma_{z^*z^*}^{-1}z_i^*\epsilon_{1i}) = n\sigma_1^2 g^T\Sigma_{z^*z^*}^{-1}g$ . Thus, for  $\delta$  in Conditions C2 and C3,

$$\begin{aligned} \frac{1}{S_n^{2+\delta}} \sum_{i=1}^n \text{E}(|g^T\Sigma_{z^*z^*}^{-1}z_i^*\epsilon_{1i}|^{2+\delta}) \\ = \frac{1}{S_n^{2+\delta}} \sum_{i=1}^n \left\{ \text{E}\left(\left|\tilde{g}^Tz_i^*\right|^{2+\delta}\right) \cdot \text{E}(|\epsilon_{1i}|^{2+\delta}) \right\} \end{aligned}$$

by independence and  $\tilde{g} \stackrel{\Delta}{=} \Sigma_{z^*z^*}^{-1}g$

$$= \frac{1}{S_n^{2+\delta}} \sum_{i=1}^n \left\{ \text{E}\left(\left|\tilde{g}^T\Sigma_{z^*z^*}^{1/2}\Sigma_{z^*z^*}^{-1/2}z_i^*\right|^{2+\delta}\right) \cdot N_3 \right\}$$

by condition C3

$$\leq \frac{1}{S_n^{2+\delta}} \sum_{i=1}^n \left\{ \text{E}\left(\left\|\tilde{g}^T\Sigma_{z^*z^*}^{1/2}\right\|^{2+\delta} \cdot \left\|\Sigma_{z^*z^*}^{-1/2}z_i^*\right\|^{2+\delta}\right) \cdot N_3 \right\}$$

by Cauchy-Swartz Inequality

$$= \frac{1}{S_n^{2+\delta}} \sum_{i=1}^n \left[ \left\|g^T\Sigma_{z^*z^*}^{-1}g\right\|^{\frac{2+\delta}{2}} \cdot \text{E}\left\{\left(z_i^{*T}\Sigma_{z^*z^*}^{-1}z_i^*\right)^{\frac{2+\delta}{2}}\right\} \cdot N_3 \right]$$

Note that

$$\text{E}\left\{\left(z_i^{*T}\Sigma_{z^*z^*}^{-1}z_i^*\right)^{\frac{2+\delta}{2}}\right\} \leq \lambda_{\max}(\Sigma_{z^*z^*}^{-1})^{\frac{2+\delta}{2}} \cdot \text{E}\left\{\left(z_i^{*T}z_i^*\right)^{\frac{2+\delta}{2}}\right\}.$$

Since  $\text{E}\left\{\left(z_i^{*T}z_i^*\right)^{\frac{2+\delta}{2}}\right\} = \text{E}\left\{\left(\sum_{k=1}^K |z_{ik}^*|^2\right)^{\frac{2+\delta}{2}}\right\} \leq K^{(2+\delta)/2} \frac{1}{K} \sum_{k=1}^K \text{E}(|z_{ik}^*|^{2+\delta}) \lesssim K^{(2+\delta)/2} \lesssim K_0^{(2+\delta)/2}$  by Jensen's Inequality and Condition C2, it follows by Condition C7 that

$$\begin{aligned} \text{E}\left\{\left(z_i^{*T}\Sigma_{z^*z^*}^{-1}z_i^*\right)^{\frac{2+\delta}{2}}\right\} &\lesssim K_0^{(2+\delta)/2} \cdot \text{E}\left\{\left(z_i^{*T}z_i^*\right)^{\frac{2+\delta}{2}}\right\} \\ &\lesssim K_0^{(v+1)(2+\delta)/2}. \end{aligned}$$

Thus, it follows that

$$\begin{aligned} \frac{1}{S_n^{2+\delta}} \sum_{i=1}^n \text{E}(|g^T\Sigma_{z^*z^*}^{-1}z_i^*\epsilon_{1i}|^{2+\delta}) &\lesssim \frac{n}{n^{2+\delta}} \cdot K_0^{(v+1)(2+\delta)/2} \\ &= \left(n^{-\delta} K_0^{(2+\delta)(v+1)}\right)^{1/2}, \end{aligned}$$

which tends to 0 as  $n \rightarrow \infty$  by Condition C6.

Thus,

$$(n\sigma_1^2 g^T\Sigma_{z^*z^*}^{-1}g)^{-1/2}g^T\Sigma_{z^*z^*}^{-1}Z^{*T}E_1 \xrightarrow{D} N(0, 1).$$

We next deal with the second term  $R_n = \frac{1}{\sqrt{n}}g^T(\hat{\Sigma}_{z^*z^*}^{-1} - \Sigma_{z^*z^*}^{-1})Z^{*T}E_1$ . Since  $\text{E}(R_n|Z^*) = 0$ ,  $\text{E}(R_n) = 0$ . Thus,  $R_n = o_p(1)$  and is negligible if we can show that

$$\begin{aligned} \text{var}(R_n) &= \text{E}(R_n^2) \\ &= \sigma_1^2 \text{E}[g^T(\hat{\Sigma}_{z^*z^*}^{-1} - \Sigma_{z^*z^*}^{-1})\hat{\Sigma}_{z^*z^*}(\hat{\Sigma}_{z^*z^*}^{-1} - \Sigma_{z^*z^*}^{-1})g] \end{aligned}$$

tends to 0 as  $n \rightarrow \infty$ .

Note that

$$\begin{aligned} &g^T(\hat{\Sigma}_{z^*z^*}^{-1} - \Sigma_{z^*z^*}^{-1})\hat{\Sigma}_{z^*z^*}(\hat{\Sigma}_{z^*z^*}^{-1} - \Sigma_{z^*z^*}^{-1})g \\ &= g^T\Sigma_{z^*z^*}^{-1/2}(\Sigma_{z^*z^*}^{1/2}\hat{\Sigma}_{z^*z^*}^{-1}\Sigma_{z^*z^*}^{1/2} - I)\Sigma_{z^*z^*}^{-1/2} \cdot \hat{\Sigma}_{z^*z^*} \\ &\quad \cdot \Sigma_{z^*z^*}^{-1/2}(\Sigma_{z^*z^*}^{1/2}\hat{\Sigma}_{z^*z^*}^{-1}\Sigma_{z^*z^*}^{1/2} - I)\Sigma_{z^*z^*}^{-1/2}g \\ &\leq \lambda_{\max}(\Sigma_{z^*z^*}^{-1/2}\hat{\Sigma}_{z^*z^*}\Sigma_{z^*z^*}^{-1/2}) \\ &\quad \cdot g^T\Sigma_{z^*z^*}^{-1/2}(\Sigma_{z^*z^*}^{1/2}\hat{\Sigma}_{z^*z^*}^{-1}\Sigma_{z^*z^*}^{1/2} - I)^2\Sigma_{z^*z^*}^{-1/2}g \\ &\leq \lambda_{\max}(\Sigma_{z^*z^*}^{-1/2}\hat{\Sigma}_{z^*z^*}\Sigma_{z^*z^*}^{-1/2})\lambda_{\max}\{\Sigma_{z^*z^*}^{-1/2}\} \\ &\quad (\Sigma_{z^*z^*}^{1/2}\hat{\Sigma}_{z^*z^*}^{-1}\Sigma_{z^*z^*}^{1/2} - I)^2\Sigma_{z^*z^*}^{-1/2} \cdot \|g\|^2, \end{aligned}$$

which tends to 0 by Condition C7. Thus,  $\text{var}(R_n)$  tends to 0 as  $n \rightarrow \infty$  and  $R_n$  is negligible.

Therefore, for any  $K \times 1$  nonzero constant vector  $g$  with norm 1,

$$\{\text{Cov}_a(g^T\hat{\xi}^*)\}^{-1/2}g^T(\hat{\xi}^* - \tilde{\xi}^*) \xrightarrow{D} N(0, 1),$$

$$\text{where } \text{cov}_a(g^T\hat{\xi}^*) = \frac{1}{n}\sigma_1^2 g^T\Sigma_{z^*z^*}^{-1}g^T.$$

## A.3. Asymptotic Normality of $\hat{\Gamma}(u)$

To derive the asymptotic normality of  $\hat{\Gamma}(u)$ , we first derive the asymptotic distribution of  $\hat{\Gamma}(u)$ . Suppose that  $X^m X^{mT}$  is invertible, then  $\ell_2(C)$  has a unique minimizer  $\hat{C} = (X^{mT}X^m)^{-1}X^{mT}M$ . Set  $\tilde{m}_i = \Gamma(u_i)^T x_i$  for any  $i = 1, \dots, n$ ,  $\tilde{M} = (\tilde{m}_1, \dots, \tilde{m}_n)^T$ , and  $\tilde{C} = (X^{mT}X^m)^{-1}X^{mT}\tilde{M}$ . We can obtain that  $\text{E}(\hat{C}) = \tilde{C}$  and  $\text{E}(\hat{\Gamma}(u_i)) = \tilde{\Gamma}(u_i) \stackrel{\Delta}{=} \{I_q \otimes d(u_i)^T\}\tilde{C}$  conditioning on  $\mathcal{X}$ .

**Lemma A.1.** Under Conditions C1–C7, for any nonzero constant vector  $h \in \mathbb{R}^{qK_m p \times 1}$ , the estimate  $\hat{C}$  satisfies

$$\left[\text{cov}_a\{h^T \text{vec}(\hat{C}^T)\}\right]^{-1/2} h^T \text{vec}((\hat{C} - \tilde{C})^T) \xrightarrow{D} N(0, 1),$$

$$\text{where } \text{cov}_a\{h^T \text{vec}(\hat{C}^T)\} = \frac{1}{n}h^T(\Sigma_{x^m x^m}^{-1} \otimes \Sigma_\epsilon)h.$$

*Proof.* Since  $\hat{C} = (X^{mT}X^m)^{-1}X^{mT}M$  and  $\tilde{C} = (X^{mT}X^m)^{-1}X^{mT}\tilde{M}$ , we can obtain that

$$\hat{C} - \tilde{C} = (X^{mT}X^m)^{-1}X^{mT}E.$$

To derive the asymptotic distribution of  $\hat{C}$ , let us first define the covariance of a matrix. Let  $B$  be a matrix of dimension  $m \times n$ , where  $B = (b_1, \dots, b_n)$ . Then  $\text{vec}(B) = (b_1^T, \dots, b_n^T)^T$ , and  $\text{cov}(B) = \text{cov}(\text{vec}(B^T))$ .

To find the asymptotic distribution of  $\sqrt{n}(\hat{C} - \tilde{C})$ , suppose for any nonzero constant vector  $h \in \mathbb{R}^{qK_m p \times 1}$ , we have

$$\begin{aligned} &\sqrt{n}h^T[\text{vec}((\hat{C} - \tilde{C})^T)] \\ &= \frac{1}{\sqrt{n}}h^T[\text{vec}\{E^T X^m (\frac{1}{n}X^{mT}X^m)^{-1}\}] \\ &= \frac{1}{\sqrt{n}}h^T\text{vec}(E^T X^m \Sigma_{x^m x^m}^{-1}) + \frac{1}{\sqrt{n}}h^T\text{vec}(E^T X^m (\hat{\Sigma}_{x^m x^m}^{-1} - \Sigma_{x^m x^m}^{-1})). \end{aligned}$$

Without loss of generality, we assume  $\|h\| = 1$ . Similar to the proof of Theorem 1, we want to derive the asymptotic distribution of  $\frac{1}{\sqrt{n}}h^T \text{vec}(E^T X^m \Sigma_{x^m x^m}^{-1})$  and show that  $\frac{1}{\sqrt{n}}h^T \text{vec}(E^T X^m (\hat{\Sigma}_{x^m x^m}^{-1} - \Sigma_{x^m x^m}^{-1}))$  is negligible.

First, we show the asymptotic normality of  $h^T \text{vec}(E^T X^m \Sigma_{x^m x^m}^{-1}) = \sum_{i=1}^n h^T \text{vec}(\epsilon_i x_i^{mT} \Sigma_{x^m}^{-1})$  by checking Lyapounov condition, where  $\epsilon_i \in \mathbb{R}^{p \times 1}$  denotes the  $i$ th row of  $E$ ,  $i = 1, \dots, n$ . By direct calculation, we can show that

$$S_n^2 = \text{var}\{h^T \text{vec}(E^T X^m \Sigma_{x^m x^m}^{-1})\} = nh^T (\Sigma_{x^m x^m}^{-1} \otimes \Sigma_\epsilon) h.$$

Since  $h^T \text{vec}(\epsilon_i x_i^{mT} \Sigma_{x^m x^m}^{-1}) = h^T \{(\Sigma_{x^m x^m}^{-1} x_i^m) \otimes I_p\} \epsilon_i \leq \|h^T \{(\Sigma_{x^m x^m}^{-1} x_i^m) \otimes I_p\}\| \cdot \|\epsilon_i\|$  by Cauchy-Schwartz Inequality, we can obtain that for some constant  $\delta > 0$ ,

$$\begin{aligned} & \frac{1}{S_n^{2+\delta}} \sum_{i=1}^n \text{E}\{|h^T \text{vec}(\epsilon_i x_i^{mT} \Sigma_{x^m}^{-1})|^{2+\delta}\} \\ & \leq \frac{1}{S_n^{2+\delta}} \sum_{i=1}^n \left( \text{E}\left\|h^T \{(\Sigma_{x^m x^m}^{-1} x_i^m) \otimes I_p\}\right\|^{2+\delta} \right) \cdot \text{E}(\|\epsilon_i\|^{2+\delta}) \\ & \quad \text{by independence} \\ & \leq \frac{1}{S_n^{2+\delta}} \sum_{i=1}^n \left( \text{E}\left\|h^T \{(\Sigma_{x^m x^m}^{-1} x_i^m) \otimes I_p\}\right\|^{2+\delta} \right) \cdot N_3' \\ & \quad \text{by Condition C3} \\ & \leq \frac{1}{S_n^{2+\delta}} \sum_{i=1}^n \left( \text{E}\left[\left\|h^T (\Sigma_{x^m x^m}^{-1} \otimes \Sigma_\epsilon)^{1/2} \cdot \{(\Sigma_{x^m x^m}^{-1} x_i^m) \otimes I_p\}\right\|^{2+\delta}\right] \cdot N_3' \right) \\ & \leq \frac{1}{S_n^{2+\delta}} \sum_{i=1}^n \left( \left\|h^T (\Sigma_{x^m x^m}^{-1} \otimes \Sigma_\epsilon)^{1/2}\right\|^{2+\delta} \right. \\ & \quad \cdot \text{E}\left[\left\|(\Sigma_{x^m x^m}^{-1} \otimes \Sigma_\epsilon)^{-1/2} \cdot \{(\Sigma_{x^m x^m}^{-1} x_i^m) \otimes I_p\}\right\|_F^{2+\delta}\right] \cdot N_3' \\ & = \frac{1}{S_n^{2+\delta}} \sum_{i=1}^n \left( \left\|h^T (\Sigma_{x^m x^m}^{-1} \otimes \Sigma_\epsilon) h\right\|^{(2+\delta)/2} \right. \\ & \quad \cdot \text{E}\left[\left\|(\Sigma_{x^m x^m}^{-1} \otimes \Sigma_\epsilon)^{-1/2} \cdot \{(\Sigma_{x^m x^m}^{-1} x_i^m) \otimes I_p\}\right\|_F^{2+\delta}\right] \cdot N_3' \\ & \lesssim \frac{1}{n^{(2+\delta)/2}} \sum_{i=1}^n \text{E}\left[\left\|(\Sigma_{x^m x^m}^{-1} \otimes \Sigma_\epsilon)^{-1/2} \cdot \{(\Sigma_{x^m x^m}^{-1} x_i^m) \otimes I_p\}\right\|_F^{2+\delta}\right]. \end{aligned}$$

Note that

$$\begin{aligned} & \text{E}\left[\left\|(\Sigma_{x^m x^m}^{-1} \otimes \Sigma_\epsilon)^{-1/2} \cdot \{(\Sigma_{x^m x^m}^{-1} x_i^m) \otimes I_p\}\right\|_F^{2+\delta}\right] \\ & = \text{E}\left[\text{tr}\{(x_i^{mT} \Sigma_{x^m x^m}^{-1}) \otimes I_p\} \{(\Sigma_{x^m x^m}^{-1} \otimes \Sigma_\epsilon)^{-1} \{(\Sigma_{x^m x^m}^{-1} x_i^m) \otimes I_p\}\}\right]^{(2+\delta)/2} \\ & = \text{E}\left[\text{tr}\{(x_i^{mT} \Sigma_{x^m x^m}^{-1} x_i^m) \otimes \Sigma_\epsilon^{-1}\}\right]^{(2+\delta)/2} \\ & \leq \text{E}\left[\text{tr}\{\lambda_{\max}(\Sigma_{x^m x^m}^{-1}) \|x_i^m\|^2 \Sigma_\epsilon^{-1}\}\right]^{(2+\delta)/2} \\ & = \{\lambda_{\max}(\Sigma_{x^m x^m}^{-1})\}^{(2+\delta)/2} \cdot \text{E}(\|x_i^m\|^{2+\delta}) \{\text{tr}(\Sigma_\epsilon^{-1})\}^{(2+\delta)/2} \\ & \lesssim K_m^{v_2(2+\delta)/2} \cdot \text{E}(\|x_i^m\|^{2+\delta}) \cdot \{\text{tr}(\Sigma_\epsilon^{-1})\}^{(2+\delta)/2} \\ & \quad \text{by Conditions C7 and C3} \\ & \lesssim K_m^{(v_2+1)(2+\delta)/2}, \end{aligned}$$

since  $\text{E}(\|x_i^m\|^{2+\delta}) = \text{E}\{(\sum_{k=1}^{qK_m} |x_{ik}^m|^2)^{(2+\delta)/2}\} \leq \text{E}\{(qK_m)^{\delta/2}\}$   $\sum_{k=1}^{qK_m} |x_{ik}^m|^{(2+\delta)} \lesssim K_m^{(\delta+2)/2}$  by Condition C2 and Jensen's Inequality. Thus,

$$\frac{1}{S_n^{2+\delta}} \sum_{i=1}^n \text{E}\{|h^T \text{vec}(\epsilon_i x_i^{mT} \Sigma_{x^m}^{-1})|^{2+\delta}\} \lesssim \frac{1}{n^{\delta/2}} \cdot K_m^{(v_2+1)(2+\delta)/2},$$

which tends to 0 by Condition C6. Therefore,

$$\{nh^T (\Sigma_{x^m x^m}^{-1} \otimes \Sigma_\epsilon) h\}^{-1/2} h^T \text{vec}(E^T X^m \Sigma_{x^m x^m}^{-1}) \xrightarrow{D} N(0, 1).$$

Second, we want to show that  $\mathcal{R}_n = \frac{1}{\sqrt{n}}h^T \text{vec}(E^T X^m (\hat{\Sigma}_{x^m x^m}^{-1} - \Sigma_{x^m x^m}^{-1}) X^{mT} \otimes I_p) \text{vec}(E^T)$  is negligible. Note that  $\mathcal{R}_n = \frac{1}{\sqrt{n}}h^T \{(\hat{\Sigma}_{x^m x^m}^{-1} - \Sigma_{x^m x^m}^{-1}) X^{mT} \otimes I_p\} \text{vec}(E^T)$ . Since  $\text{E}(\mathcal{R}_n | X^m) = 0$ ,  $\text{E}(\mathcal{R}_n) = 0$ . We next show  $\mathcal{R}_n = o_p(1)$  by showing that  $\text{E}(\mathcal{R}_n^2) = o_p(1)$ . Note that  $\text{E}(\mathcal{R}_n^2)$

$$\begin{aligned} & = \text{E}\left[\frac{1}{n}h^T \{(\hat{\Sigma}_{x^m x^m}^{-1} - \Sigma_{x^m x^m}^{-1}) X^{mT} \otimes I_p\} \text{vec}(E^T) \text{vec}(E^T)^T \right. \\ & \quad \left. \{X^m (\hat{\Sigma}_{x^m x^m}^{-1} - \Sigma_{x^m x^m}^{-1}) \otimes I_p\} h\right] \\ & = \text{E}\left[\frac{1}{n}h^T \{(\hat{\Sigma}_{x^m x^m}^{-1} - \Sigma_{x^m x^m}^{-1}) X^{mT} \otimes I_p\} \text{E}\{\text{vec}(E^T) \text{vec}(E^T)^T | X^m\} \right. \\ & \quad \left. \{X^m (\hat{\Sigma}_{x^m x^m}^{-1} - \Sigma_{x^m x^m}^{-1}) \otimes I_p\} h\right] \\ & = \text{E}\left[\frac{1}{n}h^T \{(\hat{\Sigma}_{x^m x^m}^{-1} - \Sigma_{x^m x^m}^{-1}) X^{mT} \otimes I_p\} (I_n \otimes \Sigma_\epsilon) \right. \\ & \quad \left. \{X^m (\hat{\Sigma}_{x^m x^m}^{-1} - \Sigma_{x^m x^m}^{-1}) \otimes I_p\} h\right] \\ & = \text{E}\left(h^T \left[ \{(\hat{\Sigma}_{x^m x^m}^{-1} - \Sigma_{x^m x^m}^{-1}) \hat{\Sigma}_{x^m x^m} \right. \right. \\ & \quad \left. \left. (\hat{\Sigma}_{x^m x^m}^{-1} - \Sigma_{x^m x^m}^{-1})\} \otimes \Sigma_\epsilon \right] h\right), \end{aligned}$$

and

$$\begin{aligned} & h^T \left[ \{(\hat{\Sigma}_{x^m x^m}^{-1} - \Sigma_{x^m x^m}^{-1}) \hat{\Sigma}_{x^m x^m} (\hat{\Sigma}_{x^m x^m}^{-1} - \Sigma_{x^m x^m}^{-1})\} \otimes \Sigma_\epsilon \right] h \\ & \leq \lambda_{\max} \left[ \{(\hat{\Sigma}_{x^m x^m}^{-1} - \Sigma_{x^m x^m}^{-1}) \hat{\Sigma}_{x^m x^m} \right. \\ & \quad \left. (\hat{\Sigma}_{x^m x^m}^{-1} - \Sigma_{x^m x^m}^{-1})\} \otimes \Sigma_\epsilon \right] \cdot \|h\|^2 \\ & \leq \lambda_{\max} \{(\hat{\Sigma}_{x^m x^m}^{-1} - \Sigma_{x^m x^m}^{-1}) \hat{\Sigma}_{x^m x^m} (\hat{\Sigma}_{x^m x^m}^{-1} - \Sigma_{x^m x^m}^{-1})\} \\ & \quad \cdot \lambda_{\max}(\Sigma_\epsilon) \cdot \|h\|^2 \\ & = \lambda_{\max}\{\Sigma_{x^m x^m}^{-1/2} (\Sigma_{x^m x^m}^{1/2} \hat{\Sigma}_{x^m x^m}^{-1} \Sigma_{x^m x^m}^{1/2} - I) \\ & \quad \Sigma_{x^m x^m}^{-1/2} \hat{\Sigma}_{x^m x^m}^{-1} \Sigma_{x^m x^m}^{-1/2} (\Sigma_{x^m x^m}^{1/2} \hat{\Sigma}_{x^m x^m}^{-1} \Sigma_{x^m x^m}^{1/2} - I) \Sigma_{x^m x^m}^{-1/2}\} \\ & \quad \cdot \lambda_{\max}(\Sigma_\epsilon) \cdot \|h\|^2 \\ & \leq \lambda_{\max}(\Sigma_{x^m x^m}^{-1/2} \hat{\Sigma}_{x^m x^m}^{-1} \Sigma_{x^m x^m}^{-1/2}) \cdot \lambda\{\Sigma_{x^m x^m}^{-1/2} (\Sigma_{x^m x^m}^{1/2} \hat{\Sigma}_{x^m x^m}^{-1} \Sigma_{x^m x^m}^{1/2} - I)^2 \Sigma_{x^m x^m}^{-1/2}\} \cdot \lambda_{\max}(\Sigma_\epsilon) \cdot \|h\|^2, \end{aligned}$$

which tends to 0 by Conditions C3 and C7. Thus,  $\text{E}(\mathcal{R}_n^2) = o_p(1)$  and  $\mathcal{R}_n$  is negligible.

As a result, it follows that

$$\left\{ \frac{1}{n}h^T (\Sigma_{x^m x^m}^{-1} \otimes \Sigma_\epsilon) h \right\}^{-1/2} h^T [\text{vec}(\hat{C} - \tilde{C})^T] \xrightarrow{D} N(0, 1).$$

This completes the proof of this lemma.

**Lemma A.1** implies that  $\sqrt{n}(\hat{C} - \tilde{C})$  asymptotically follows a matrix normal distribution with mean 0 and covariance matrix  $(\Sigma_{x^m x^m}^{-1} \otimes \Sigma_\epsilon)$ . Based on this,

$$\hat{\Gamma}(u) \xrightarrow{a} N(\tilde{\Gamma}(u), \frac{1}{n} [\{I_q \otimes d(u)^T\} \Sigma_{x^m x^m}^{-1} \{I_q \otimes d(u)\}] \otimes \Sigma_\epsilon).$$

#### A.4. Proof of Theorem 2

Under Conditions C1–C6, it follows by Huang, Wu, and Zhou (2004) that  $\|\hat{\alpha}_{0j} - \tilde{\alpha}_{0j}\|_{L_2}^2 = O_p(1/n + K_0/n)$  and  $\|\hat{\Gamma}_{lj} - \tilde{\Gamma}_{lj}\|_{L_2}^2 = O_p(1/n + K_m/n)$ . Moreover,  $\|\tilde{\alpha}_{0j} - \alpha_{0j}\|_{L_2}^2 = O_p(\rho_{n0}^2)$  for any  $j = 1, \dots, p$ , and  $\|\tilde{\Gamma}_{lj} - \Gamma_{lj}\|_{L_2}^2 = O_p(\rho_{n2}^2)$  for any  $j = 1, \dots, p, l = 1, \dots, q$ . The results of convergence rates for longitudinal data in Huang, Wu, and Zhou (2004) can be applied to this article under the assumption that the number of observation times for each individual  $i$  is  $n_i = 1$ .

It is noteworthy that in Huang, Wu, and Zhou (2004), covariates are assumed to be bounded. However, under model (1) and (2), the mediator  $m_i$  is no longer bounded. Some lemmas in Huang, Wu, and Zhou (2004) are slightly affected. For example, in the proof of Lemma A.4, to obtain the order of  $E[M^2(t)B^2(t)]$ , we cannot apply the boundness condition of covariate  $M$  and properties of B-splines directly. Instead, we need to check  $E[M^2(t)B^2(t)] \leq E(|M^2(t)|_1) \cdot \|B^2(t)\|_\infty$  explicitly and then obtain the order. Another example is in the proof of Lemma A.7 in Huang, Wu, and Zhou (2004). Instead of bound the covariates directly, we can control the order of covariates by Condition C2. The only lemma influenced substantially by this additional constraint is Lemma A.2 in Huang, Wu, and Zhou (2004). However, we can still show that it is applicable here. The reason is as follows.

Let  $z_i = (m_{i1}, \dots, m_{ip}, x_{i1}, \dots, x_{iq})^T = (z_1, \dots, z_h, \dots, z_{p+q})^T$ , where  $h = 1, \dots, p+q$ . For simplicity, assume  $b_0(u) = b_1(u) = b(u)$  for any  $u \in \mathcal{U}$ . Let

$$w_i = w_{i,h,h',k,k'} = \{z_{ih}b_{hk}(u_i)z_{ih'}b_{h'k'}(u_i)\} - E\{z_{ih}b_{hk}(u_i)z_{ih'}b_{h'k'}(u_i)\},$$

where  $k = 1, \dots, K$ , and  $K = K_1 = K_0$ . We want to show that  $P(|\sum_{i=1}^n w_i| > ns)$ ,  $s > 0$ , can be bounded by the same constant derived from Bernstein's inequality in Huang, Wu, and Zhou (2004). Instead of obtaining the bound of  $P(|\sum_{i=1}^n w_i| > ns)$  directly, we decompose it into  $P_1$ ,  $P_2$  and  $P_3$  as follows.

$$\begin{aligned} & P\left(\left|\sum_{i=1}^n w_i\right| > ns\right) \\ &= P\left(\sum_{i=1}^n w_i > ns, \max|z_{ih}| \leq M_n, \max|z_{ih'}| \leq M_n\right) \\ &+ P\left(\sum_{i=1}^n w_i < -ns, \max|z_{ih}| \leq M_n, \max|z_{ih'}| \leq M_n\right) \\ &+ P\left(\left|\sum_{i=1}^n w_i\right| > ns, \max|z_{ih}| \geq M_n \text{ or } \max|z_{ih'}| \geq M_n \text{ or both, for some } i\right) \\ &\stackrel{\Delta}{=} P_1 + P_2 + P_3 \end{aligned}$$

It is easy to show that  $P_1$  and  $P_2$  can be controlled using the same procedures in (Huang, Wu, and Zhou 2004, lem. A.2). In addition,  $P_3$  can be controlled by  $nP(|z| \geq M_n)$  based on countable subadditivity. Since  $z$  satisfies the sub-exponential tail probability in  $p+q$ , that is, there exists  $s_0 > 0$ , such that for  $0 \leq s < s_0$ ,  $\max_{1 \leq h \leq p+q} E\{\exp(sz_h^2|u|\}) < \infty$ . By Lemma S3 in Liu, Li, and Wu (2014), there exist  $m_1, m_2 > 0$ , such that  $P(|z| \geq M_n) \leq m_1 \exp(-m_2 M_n)$ . Thus,  $P_3 \leq cnm_1 \exp(-m_2 M_n) \leq c(1-\epsilon)^n$  for some constant  $c > 0$ , by taking  $M_n = m_2^{-1} \log(\frac{nm_1}{(1-\epsilon)^n})$ , and  $P_3$  tends to 0 as  $n$  increases.

Therefore, the results of convergence rates in Huang, Wu, and Zhou (2004) naturally apply to this article. Then,  $\|\hat{\alpha}_{0j} - \alpha_{0j}\|_{L_2}^2 = O_p(1/n +$

$K_0/n + \rho_{n0}^2)$  and  $\|\hat{\Gamma}_{lj} - \Gamma_{lj}\|_{L_2}^2 = O_p(1/n + K_m/n + \rho_{n2}^2)$ . Since

$$\begin{aligned} \|\hat{\beta}_l - \beta_l\|_{L_2}^2 &= \int_{u \in \mathcal{U}} |\hat{\beta}_l(u) - \beta_l(u)|^2 f_U(u) du \\ &= \int_{u \in \mathcal{U}} \left| \sum_{j=1}^p \{\hat{\Gamma}_{lj}(u)\hat{\alpha}_{0j}(u) - \Gamma_{lj}(u)\alpha_{0j}(u)\} \right|^2 f_U(u) du \\ &\leq p \cdot \sum_{j=1}^p \int_{u \in \mathcal{U}} |\hat{\Gamma}_{lj}(u)\hat{\alpha}_{0j}(u) - \Gamma_{lj}(u)\alpha_{0j}(u)|^2 f_U(u) du \end{aligned}$$

by the Cauchy–Schwartz inequality, and

$$\begin{aligned} & \int_{u \in \mathcal{U}} |\hat{\Gamma}_{lj}(u)\hat{\alpha}_{0j}(u) - \Gamma_{lj}(u)\alpha_{0j}(u)|^2 f_U(u) du \\ &= \int_{u \in \mathcal{U}} \left| \hat{\Gamma}_{lj}(u)\{\hat{\alpha}_{0j}(u) - \alpha_{0j}(u)\} + \alpha_{0j}(u)\{\hat{\Gamma}_{lj}(u) - \Gamma_{lj}(u)\} \right|^2 f_U(u) du \\ &\leq 2 \int_{u \in \mathcal{U}} \left| \hat{\Gamma}_{lj}(u)\{\hat{\alpha}_{0j}(u) - \alpha_{0j}(u)\} \right|^2 f_U(u) du + 2 \\ &\quad \int_{u \in \mathcal{U}} \left| \alpha_{0j}(u)\{\hat{\Gamma}_{lj}(u) - \Gamma_{lj}(u)\} \right|^2 f_U(u) du \\ &\leq 2M_\Gamma^2 \int_{u \in \mathcal{U}} |\hat{\alpha}_{0j}(u) - \alpha_{0j}(u)|^2 f_U(u) du + 2M_0^2 \\ &\quad \int_{u \in \mathcal{U}} |\hat{\Gamma}_{lj}(u) - \Gamma_{lj}(u)|^2 f_U(u) du \\ &= 2M_\Gamma^2 \|\hat{\alpha}_{0j} - \alpha_{0j}\|_{L_2}^2 + 2M_0^2 \|\hat{\Gamma}_{lj} - \Gamma_{lj}\|_{L_2}^2 \end{aligned}$$

by Condition C4, we can derive that

$$\begin{aligned} & \int_{u \in \mathcal{U}} |\hat{\Gamma}_{lj}(u)\hat{\alpha}_{0j}(u) - \Gamma_{lj}(u)\alpha_{0j}(u)|^2 f_U(u) du \\ &= O_p\{1/n + K_0/n + K_m/n + \rho_{n0}^2 + \rho_{n2}^2\}. \end{aligned}$$

Thus,  $\|\hat{\beta}_l - \beta_l\|_{L_2}^2 = O_p\{1/n + K_0/n + K_m/n + \rho_{n0}^2 + \rho_{n2}^2\}$ .

#### A.5. Proof of Theorem 3 (a)

First, because  $\epsilon_1$  and  $\epsilon$  are independent, the joint log-likelihood function

$$\sum_{i=1}^n \log\{f(y_i|m_i^*, x_i^*, \alpha_0^*, \alpha_1^*)\} + \sum_{i=1}^n \log\{f(m_i|x_i^m, C)\}$$

implies that  $\hat{C}$  and  $\hat{\alpha}_0^*$  are independent, and therefore,  $\hat{\Gamma}(u)$  and  $\hat{\alpha}_0(u)$  are independent.

The asymptotic distribution of  $\hat{\beta}(u)$  can be obtained as follows. For any  $a_{q \times 1}$ , we consider Cramer's Device. Since

$$\begin{aligned} & \text{cov}_a\{\text{vec}(\hat{\Gamma}(u)^T - \tilde{\Gamma}(u)^T)\} \\ &= \frac{1}{n} [I_q \otimes d(u)^T \Sigma_{x^m x^m}^{-1} [I_q \otimes d(u)]] \otimes \Sigma_\epsilon, \end{aligned}$$

$\text{vec}(I_p \hat{\Gamma}(u)^T a) = (a^T \otimes I_p) \text{vec}(\hat{\Gamma}(u)^T)$ , and  $\text{vec}(\hat{\Gamma}(u)^T a - \tilde{\Gamma}(u)^T a) = (a^T \otimes I_p) \{\text{vec}(\hat{\Gamma}(u)^T) - \text{vec}(\tilde{\Gamma}(u)^T)\}$ , we can get that

$$\begin{aligned} & \text{cov}_a\{\text{vec}(\hat{\Gamma}(u)^T a - \tilde{\Gamma}(u)^T a)\} \\ &= \text{cov}_a[(a^T \otimes I_p) \{\text{vec}(\hat{\Gamma}(u)^T - \tilde{\Gamma}(u)^T)\}] \\ &= (a^T \otimes I_p) \left( \frac{1}{n} [I_q \otimes d(u)^T \Sigma_{x^m x^m}^{-1} [I_q \otimes d(u)]] \otimes \Sigma_\epsilon \right) (a \otimes I_p) \\ &= \frac{1}{n} [a^T [I_q \otimes d(u)^T \Sigma_{x^m x^m}^{-1} [I_q \otimes d(u)]] a] \otimes \Sigma_\epsilon. \end{aligned}$$

If we let  $\tilde{\theta}(u) = \tilde{\Gamma}(u)^T a$  and  $\hat{\theta}(u) = \hat{\Gamma}(u)^T a$ , then

$$[\text{cov}_a\{\hat{\theta}(u)\}]^{-1/2}(\hat{\theta}(u)^T - \tilde{\theta}(u)^T) \xrightarrow{D} N(0, I),$$

where  $\text{cov}_a\{\hat{\theta}(u)\} = \frac{1}{n} [a^T \{I_q \otimes d(u)^T\} \Sigma_{x^m x^m}^{-1} \{I_q \otimes d(u)\} a] \Sigma_\epsilon$ .

To obtain the asymptotic distribution of  $\hat{\beta}(u) = \hat{\Gamma}(u)\hat{\alpha}_0(u)$  by the delta method, let  $\Sigma_{\theta(u)} = \text{cov}_a\{\hat{\theta}(u)\}$  and  $\Sigma_{\alpha_0(u)} = \text{cov}_a\{\hat{\alpha}_0(u)\} = \frac{1}{n} \sigma_1^2 \{I_p \otimes b_0(u)^T\} \Sigma_{m*m*x*}^{-1} \{I_p \otimes b_0(u)\}$  for simplicity.

Since  $\hat{\alpha}_0(u)$  and  $\hat{\Gamma}(u)$  are independent and

$$\begin{pmatrix} \Sigma_{\theta(u)} & 0 \\ 0 & \Sigma_{\alpha_0(u)} \end{pmatrix}^{-1/2} \left\{ \begin{pmatrix} \hat{\theta}(u)^T \\ \hat{\alpha}_0(u) \end{pmatrix} - \begin{pmatrix} \tilde{\theta}(u)^T \\ \tilde{\alpha}_0(u) \end{pmatrix} \right\} \xrightarrow{D} N(0, I),$$

we have

$$\begin{aligned} & \{\tilde{\alpha}_0(u)^T \Sigma_{\theta(u)} \tilde{\alpha}_0(u) + \tilde{\theta}(u)^T \Sigma_{\alpha_0(u)} \tilde{\theta}(u)\}^{-1/2} \{\hat{\theta}(u)^T \hat{\alpha}_0(u) \\ & - \tilde{\theta}(u)^T \tilde{\alpha}_0(u)\} \xrightarrow{D} N(0, I), \end{aligned}$$

where  $\tilde{\alpha}(u)^T \Sigma_{\theta(u)} \tilde{\alpha}_0(u) = \frac{1}{n} \tilde{\alpha}_0(u)^T \Sigma_\epsilon \tilde{\alpha}_0(u) a^T \{I_q \otimes d(u)^T\} \Sigma_{x^m x^m}^{-1} \{I_q \otimes d(u)\} a$ , and  $\tilde{\theta}(u)^T \Sigma_{\alpha_0(u)} \tilde{\theta}(u) = \frac{1}{n} \sigma_1^2 a^T \tilde{\Gamma}(u) \{I_p \otimes b_0(u)^T\} \Sigma_{m*m*x*}^{-1} \{I_p \otimes b_0(u)\} \tilde{\Gamma}(u)^T a$ . Thus,

$$\begin{aligned} & \tilde{\alpha}_0(u)^T \Sigma_{\theta(u)} \tilde{\alpha}_0(u) + \tilde{\theta}(u)^T \Sigma_{\alpha_0(u)} \tilde{\theta}(u) \\ & = \frac{1}{n} a^T [\tilde{\alpha}_0(u)^T \Sigma_\epsilon \tilde{\alpha}_0(u) \{I_q \otimes d(u)^T\} \Sigma_{x^m x^m}^{-1} \{I_q \otimes d(u)\} \\ & + \sigma_1^2 \tilde{\Gamma}(u) \{I_p \otimes b_0(u)^T\} \Sigma_{m*m*x*}^{-1} \{I_p \otimes b_0(u)\} \tilde{\Gamma}(u)^T] a. \end{aligned}$$

Since  $\{\hat{\theta}(u)^T \hat{\alpha}_0(u) - \tilde{\theta}(u)^T \tilde{\alpha}_0(u)\} = a^T [\hat{\Gamma}(u)\hat{\alpha}_0(u) - \tilde{\Gamma}(u)\tilde{\alpha}_0(u)]$ , it follows that

$$\begin{aligned} & [\text{cov}_a\{\hat{\beta}(u)\}]^{-1/2} [\hat{\Gamma}(u)\hat{\alpha}_0(u) - \tilde{\Gamma}(u)\tilde{\alpha}_0(u)] \\ & = [\text{cov}_a\{\hat{\beta}(u)\}]^{-1/2} \{\hat{\beta}(u) - \tilde{\beta}(u)\} \\ & \xrightarrow{D} N(0, I), \end{aligned}$$

where  $\text{cov}_a\{\hat{\beta}(u)\} = \frac{1}{n} [\tilde{\alpha}_0(u)^T \Sigma_\epsilon \tilde{\alpha}_0(u) \{I_q \otimes d(u)^T\} \Sigma_{x^m x^m}^{-1} \{I_q \otimes d(u)\} + \sigma_1^2 \tilde{\Gamma}(u) \{I_p \otimes b_0(u)^T\} \Sigma_{m*m*x*}^{-1} \{I_p \otimes b_0(u)\} \tilde{\Gamma}(u)^T]$ .

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