



# Unlocking Opportunities



Leveraging Generative AI in University-Sponsored Programs Operations | March 2024

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# Today's Discussion Topics...

- **The State, Challenges, and Solutions of RA Post-Pandemic**
- **AI Use Cases Across Industries**
- **AI in Research Administration Use Cases**
- **Emory's ORA Private PoC Chatbot**
  - Phase 1 Use Cases
    - **Internal build:** architecture, development platform, project team
    - **External build:** commercial prototype
    - Associated costs, lessons learned, build or buy decision
- **Phase Two: The Case for an Enterprise-level Solution**
- **Data Analytics**
  - Metrics
  - Technology Adoption Model (TAM)
  - Change Management
- **Q&A**



# The Current State of Research Administration Operations at Research Universities

Operational Challenges: Data Analytics and AI-Powered Solutions

# General Challenges Managing Research Administration Operations



Capacity



Recruiting  
and retention



Engagement



Procedures,  
operations



Onboarding



Training



Data  
Analytics

# Emory's Proactive Approach to Addressing the Challenges

## Emory's Challenges

- **Building Capacity:**
  - FY23 Goal: \$1B in new awards, cont., supps
  - FY24 Goal: \$1B sponsored research expenditures
  - Supporting growth with existing resources
- **Recruitment and Retention**
- **Staff Engagement**
- **Operations:** outdated workflows and SOPs
- **Data Analytics:** Utilization
- **Onboarding and Training:** 180 + days

## Emory's Solutions

- **Recruiting & Retaining:** offered fully remote, salary adjustments, promotions, and competitive salaries.
- **Engagement:** two in-person retreats/yr.
- **Operations:** Dragon Team (NASA Tiger Team) - continuous process improvements
- **Analytics Hub:** tracking and analyzing RA data for informed decision-making
- **Revitalized Training:** strategies for shortening the time to full portfolio management and filling the skills gap
- **AI-powered solutions:** 24/7 instantaneous answers to policy and procedure queries. SOP generation, prompt engineering training. **An ORA Chatbot.**

# Chatbots Use Cases Across Industries



## **Retail**

website bots offer personalized product recommendations



## **Healthcare**

Babylon Health's chatbot offers medical consultations based on personal medical history.



## **Banking**

BoA's virtual assistant offers financial advice using NLP, and Vanguard now has a digital advisor



## **Higher Ed**

GT professor built a platform that manages the high volume of questions from students in an online course, in 2016.

# Virtual Teaching Assistant Jill Watson



<https://youtu.be/WbCguICyfTA>

# AI in Research Administration

## Emory's ORA ChatGPT PoC Project

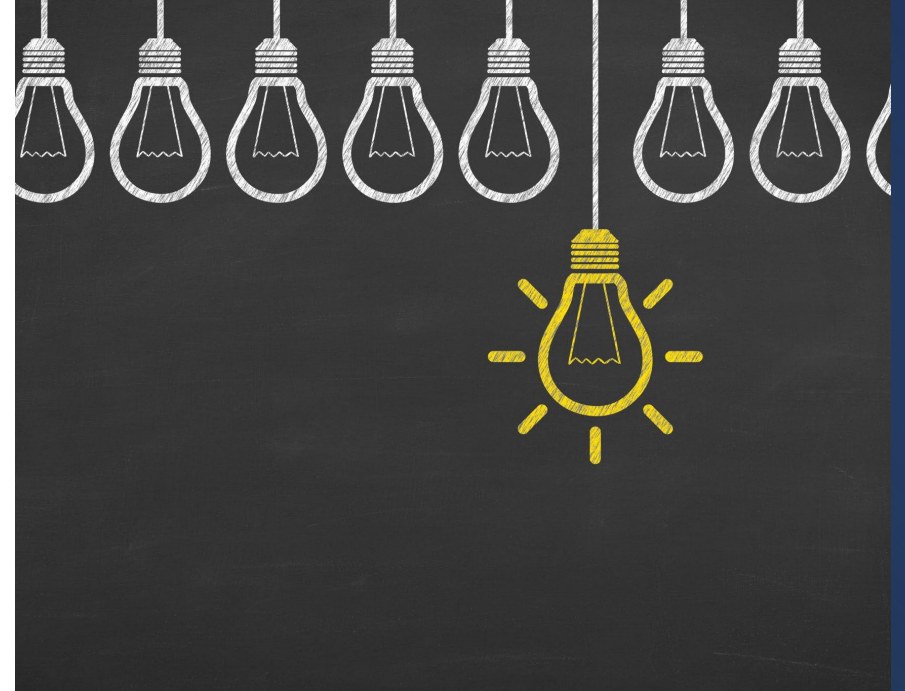
Phase One: Use Cases, Architecture, and Build or Buy Decision

# AI in Research Administration @ Emory University

Imagine every research administrator having access to a digital assistant that comprehensively understands how we conduct research administration at Emory. This assistant could promptly answer pre- and post-award task-related policies, procedures, and systems inquiries and generate new content in seconds.

Now, imagine giving all university principal investigators access to an even more robust, responsible, trustworthy research administration digital assistant about a year later.

That's our big, lofty, bodacious goal in ORA at Emory. Here's how we began.

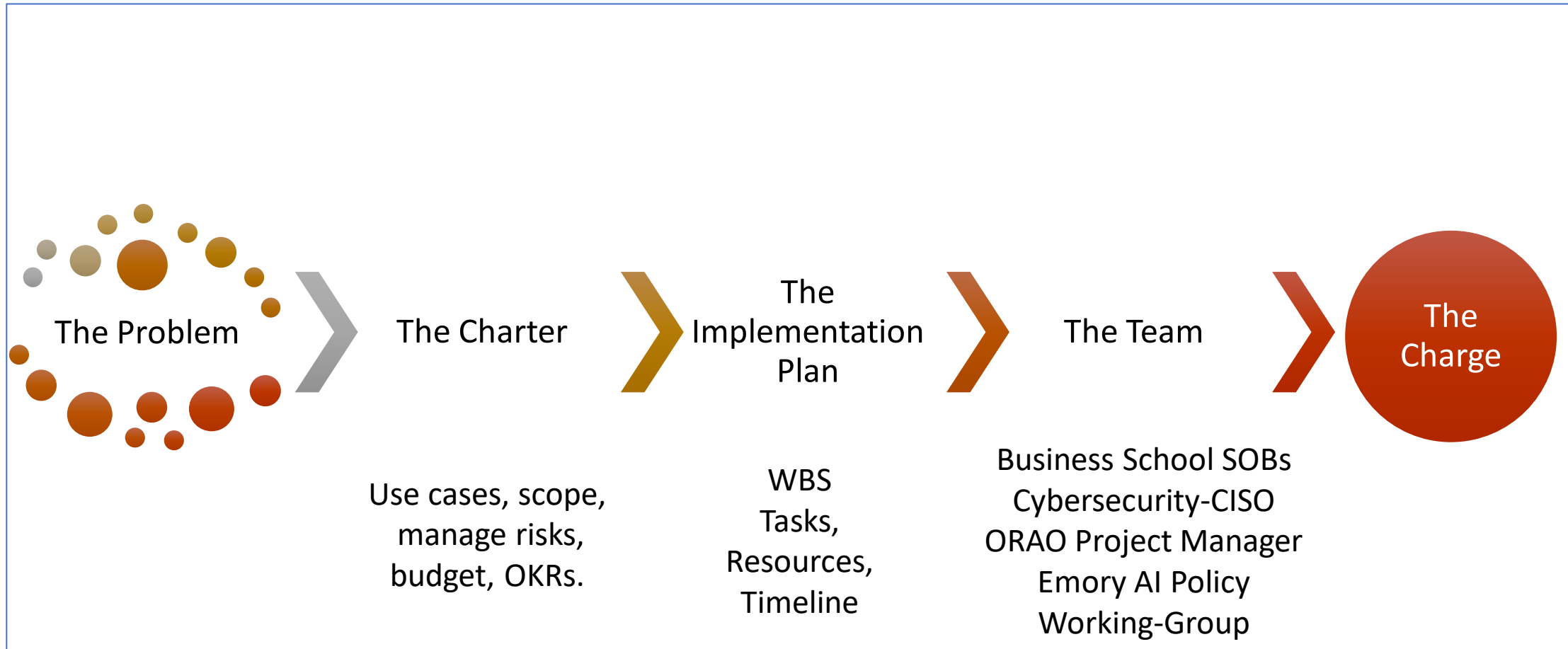


# Pathway to Build or Buy



## The Internal Build

# The Business Case



Office of Research Administration  
Chatbot Proof-of-Concept  
Project Charter

**Project Name:** ORA Large Language Model (LLM) and Chatbot Proof-of-Concept

**Project Co-Leads:** Davion Johnson, Strategic Operations Associate, SOT (Strategic Operations and Training); Tubal Yisrael, Project Support Specialist, SOT

**Project Sponsor:** Lisa Wilson, Sr. Director, Strategic Operations & Training, ORA

**Project Collaborators:** Benn Konsynski, Professor, Goizueta Business School, and Students of Benn (SOBs)

**Charter Prepared By:** Lisa Wilson, Sr. Director, SOT

Project Manager/Lead Responsibilities

The project lead and manager are responsible for the following tasks:

- 1. Ensuring alignment with the Charter's scope of work
- 2. Leading the development of the project action plan
- 3. Facilitating the rollout of the project plan

Use Cases

Real-world cases where the ORA LLM-backed Chatbot can be employed include the following:

- 1. Virtual Assistant – to respond instantly to the unit, role, task, or system-specific queries.
- 2. Document generation or content creation – create original text to develop new SOPs (Standard Operation Procedures), policies, training materials, and job aids.
- 3. Productivity – significantly reduces the time it takes to perform tasks and increases efficiency.
- 4. Proof-of-concept for build or buy decision.

Deliverables

- 1. An ORA Knowledge Repository – all SOPs, process maps, policies, job aids, and training materials.
- 2. An ORA ChatGPT-like virtual assistant and AI text generation tool.
- 3. An AI Panel concurrent session at RW23.
- 4. A prompting engineering Master Class for research administrators.
- 5. Implementation Plan in PPM (Project Portfolio Management) Pro.
- 6. New RA operations business model.

Benefits

- 1. Continuous Learning: 27/7 access to instantaneous, consistent, and accurate responses. Optimizes training.
- 2. Builds Capacity: addresses staff and skill shortages by reducing time to onboarding and training new hires.
- 3. Optimizes SOP Updates: generates new content for SOPs that SMEs can fine-tune.
- 4. Positive Impact on Productivity: reduces time on tasks allowing more time to focus on complex, value-added tasks.

Purpose

This project will develop an ORA Chatbot using a large language model, drawing from the ORA knowledge repository. The aim is to validate the feasibility and benefits of integrating an LLM-backed chatbot into ORA operations. The Chatbot will provide virtual assistant services that will quickly answer research administration queries, aid in updating and drafting policies, guidelines, SOPs, and training resources, reduce time on tasks, enhance staff productivity, and streamline efficiency.

The Need

- 1. New hires say it takes too long to get answers to unit, role, or task-specific questions.
- 2. The learning curve for systems and tools should be shorter.
- 3. The learning curve is steep and long, more than 180 days (more than six months)
- 4. It takes too long to update standard operating procedure manuals.
- 5. It takes too long to update or author new policies.
- 6. The greatest need is RAS, specifically RAS PEDS.

Scope

**In Scope:** Training the LLM on ORA's guidelines, job aids, training materials, policies, SOPs (Standard Operation Procedures), and the new grants management systems training documents (next phase). Fed agency data - Uniform Guidance, National Institutes of Health (NIH), and the National Science Foundation (NSF)-PAPPG. Anonymized data.

**Out of Scope:** Other Fed agency and industry applications and data sources (BioRaft or OnBase). Confidential, sensitive, proprietary, proposal, award, and intellectual property content, and personally identifiable information. This is not a Robotic Process Automation (RPA) project.

Risks and Mitigation

The potential risks of building a proof-of-concept LLM are minimal.

Lisa Wilson, Sr. Director, Strategic Operations & Training

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| Potential Challenges         | Preventative Measures                                                                                                                                               |
|------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Network Security             | ORA LLM will reside on Emory's network—only ORA staff users. (Confirm with Benn)                                                                                    |
| Responsible Use & Compliance | Adhere to government and Emory guidelines that are under development and ethical use.                                                                               |
| Data Privacy & Security      | Data protection/security, inaccuracies, and copyright infringement. The pre-training materials will include only 30+ vetted ORA documents and four fed agency URLs. |
| Late Adoption                | Emory could be at a serious competitive disadvantage if we do not quickly adopt GenAI in research and research administration.                                      |



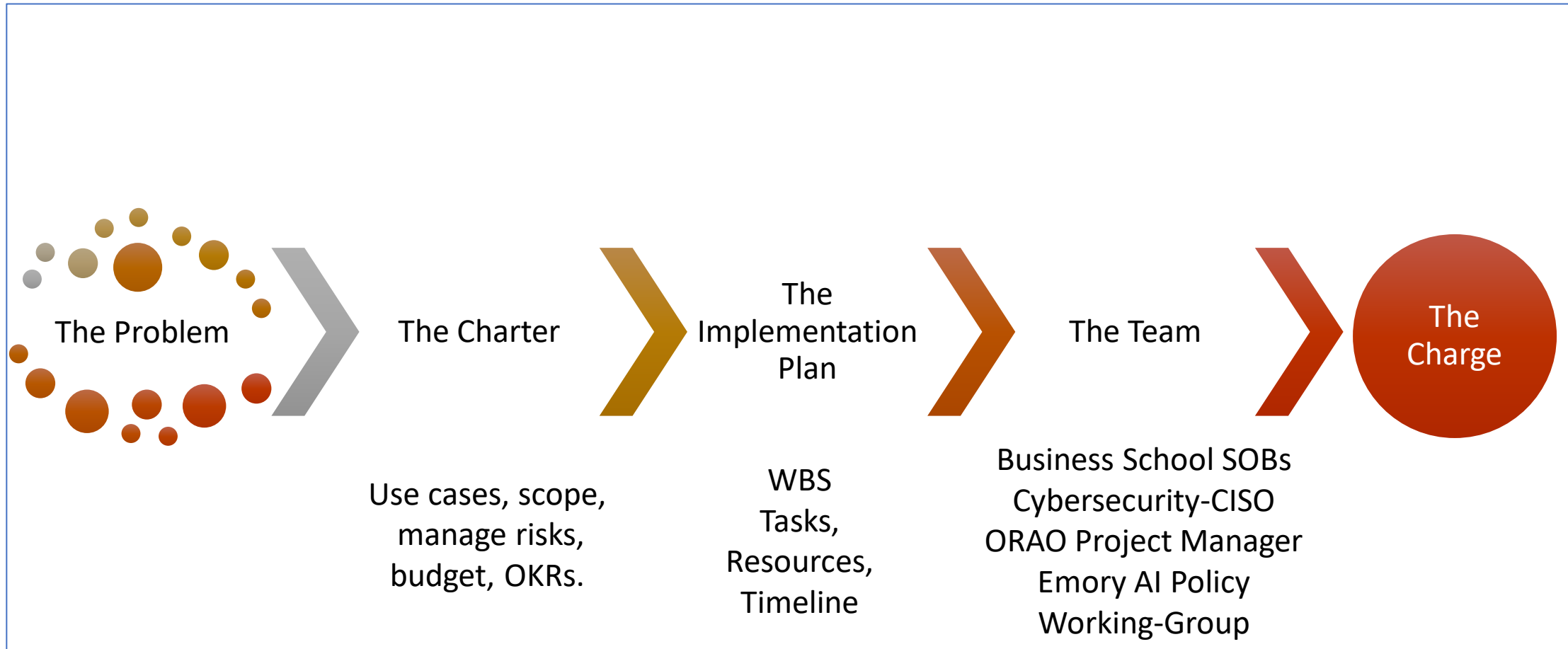
# Implementation Plan

| Title                                                         | % Complete | Start Date        | Target Date       |
|---------------------------------------------------------------|------------|-------------------|-------------------|
| ▼ FY23 Project Initiation                                     | 100.00%    | 7/31/2023 9:00 AM | 8/2/2023 5:00 PM  |
| Create Project Charter                                        | 100.00%    | 7/31/2023 9:00 AM | 8/2/2023 5:00 PM  |
| Define the project's objectives and scope                     | 100.00%    | 7/31/2023 9:00 AM | 7/31/2023 5:00 PM |
| Define End User and high-level use case                       | 100.00%    | 7/31/2023 9:00 AM | 7/31/2023 5:00 PM |
| Define the high-level requirements for the Chatbox            | 100.00%    | 7/31/2023 9:00 AM | 7/31/2023 5:00 PM |
| Set up the project team, including roles and responsibilities | 100.00%    | 7/31/2023 9:00 AM | 8/2/2023 5:00 PM  |

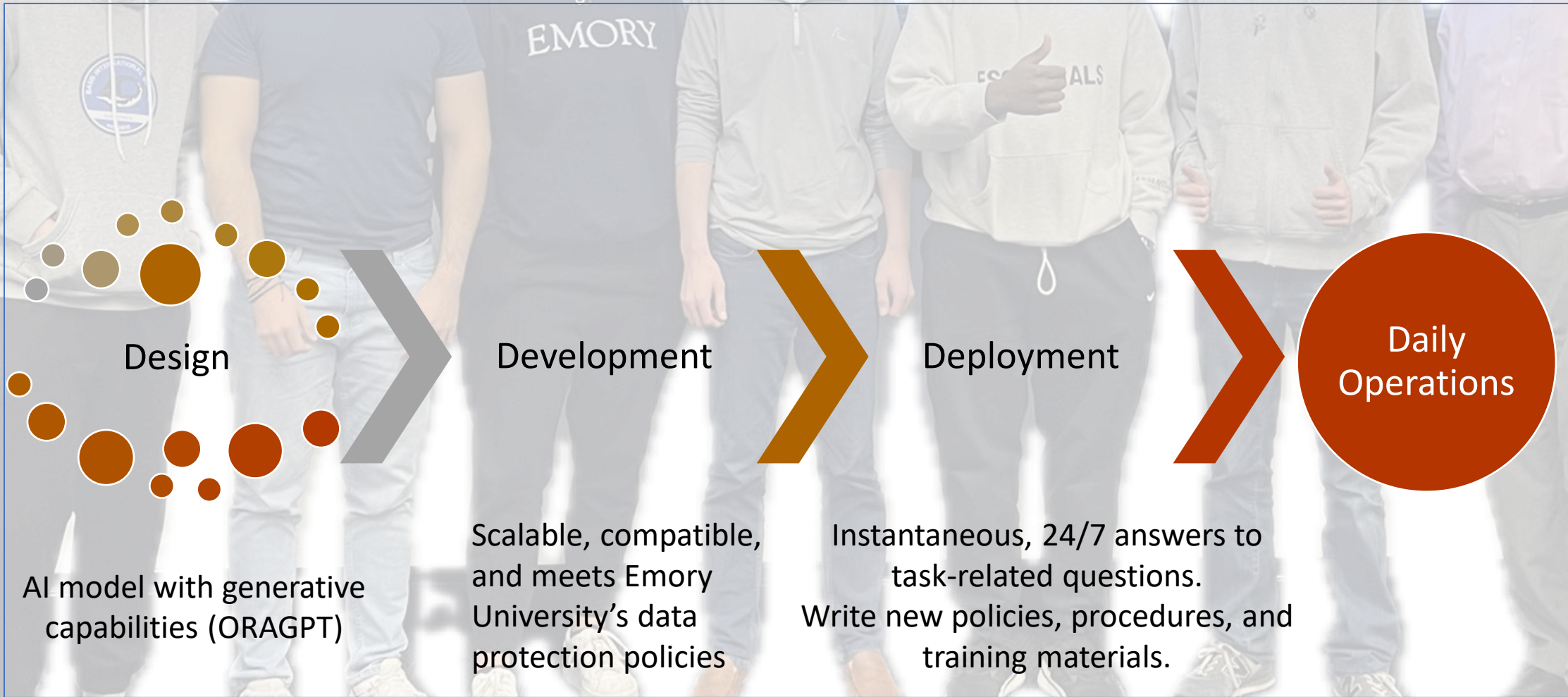
|                                                        |         |                    |                    |
|--------------------------------------------------------|---------|--------------------|--------------------|
| ▼ Phase 1 (Student Build)                              | 100.00% | 7/31/2023 9:00 AM  | 10/20/2023 5:00 PM |
| ▶ Requirements & Design Phase (exploration)            | 100.00% | 9/14/2023 9:00 AM  | 9/27/2023 5:00 PM  |
| ▶ Development Phase                                    | 100.00% | 7/31/2023 9:00 AM  | 10/20/2023 5:00 PM |
| ▶ Model Training Phase                                 | 100.00% | 7/31/2023 9:00 AM  | 10/20/2023 5:00 PM |
| ▶ Testing and Quality Assurance Phase                  | 100.00% | 10/13/2023 9:00 AM | 10/20/2023 5:00 PM |
| ▶ Deployment Phase                                     | 100.00% | 9/27/2023 9:00 AM  | 10/20/2023 5:00 PM |
| ▶ Create short film of the demonstration and query I/O | 100.00% | 7/31/2023 9:00 AM  | 10/20/2023 5:00 PM |
| ▶ User Training, Demo, and Documentation               | 0.00%   | 8/23/2023 9:00 AM  | 12/31/2023 5:00 PM |



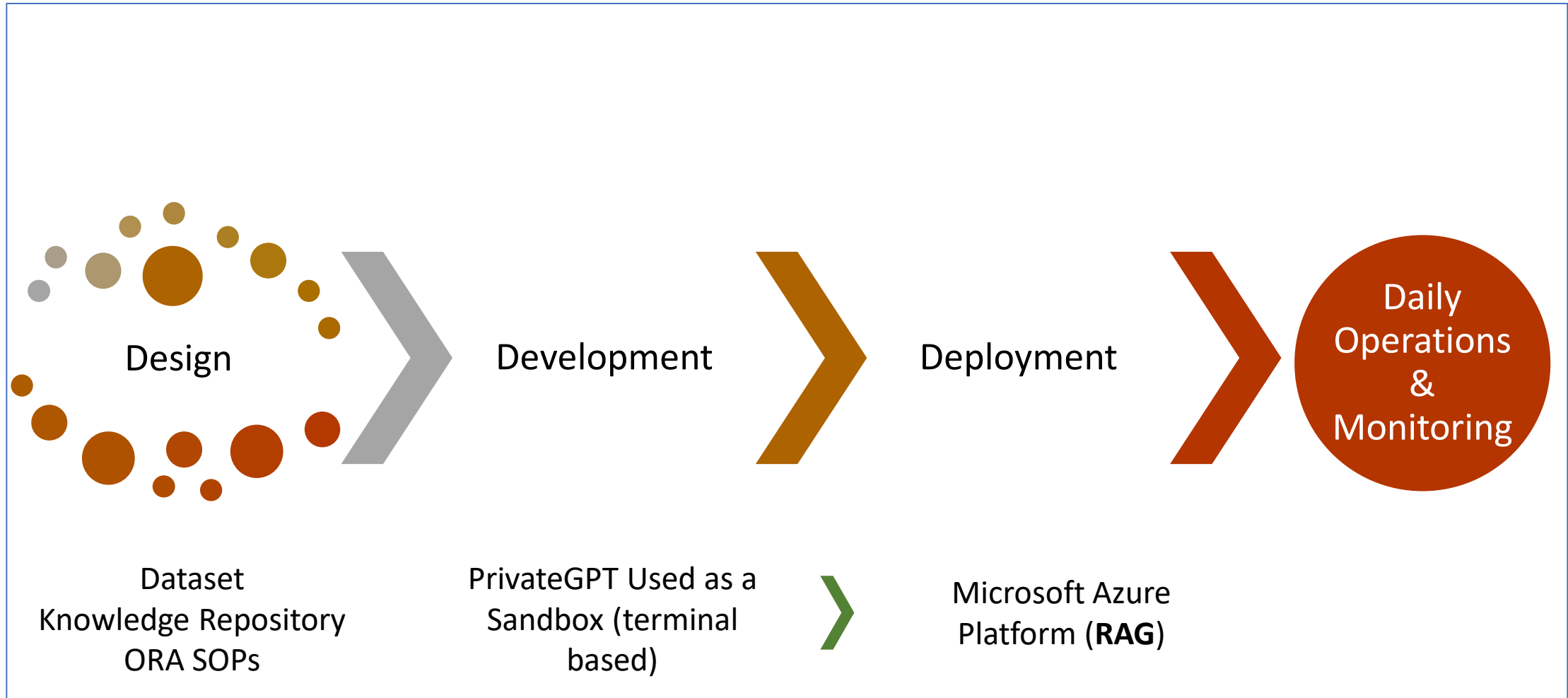
# The TEAM



# Objectives



# Phase One: Selecting Our Approach



# Design: Corpus and RAG

## In Scope

- A subset of the ORA Knowledge Repository
  - **SOPs, policies, guidelines, training manuals, and task checklists.**
- 2 CFR 200 – Uniform Guidance
- NSF PAPPG
- NIH guidelines

## Out of Scope

- Confidential, Sensitive, Proprietary, Private
- Personally Identifiable Information (PII)
- Proposals, Awards, IP
- Integration of third-party applications
- Access to the Internet knowledge



Azure AI Studio &gt; Chat playground

## Chat playground

## Configuring the model and bot behavior.

↑ Import s

Azure OpenAI

Playground

Chat

Completions

DALL-E (Preview)

Management

Deployments

Models

Data files

Quotas

Content filters (Preview)

## Assistant setup



System message Add your data (preview)

Save changes

## Specify how the chat should act

Use a template to get started, or just start writing your own system message below.  
Want some tips? [Learn more](#)

## Use a system message template

Select a template

## System message ⓘ

Your name is ORAchat, a friendly and helpful support assistant tasked with helping a research administrator (RA) find and create information so that they can support researchers. You have been grounded on the provided data and that is the only source of data you are allowed to use to answer questions. If asking clarifying questions to the user would help, ask the question. If there isn't enough information, request the user to "Please contact ORA @ blah@emory.edu".

## Chat session

Clear chat View code Show raw JSON



## Start chatting

Test your assistant by sending queries below. Then adjust your assistant setup to improve the assistant's responses.

Type user query here. (Shift + Enter for new line)



# TEVV System Responses

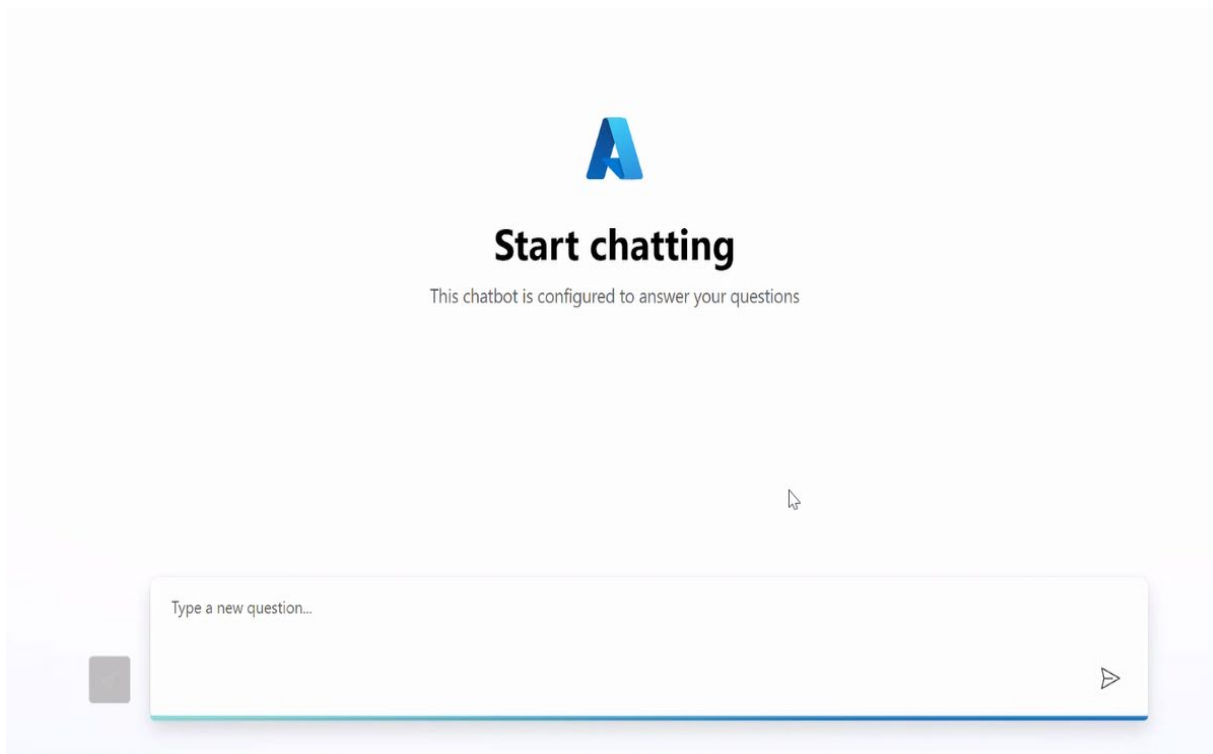
Testing | Evaluating | Validating | Verifying

## How did our bot perform?

POC Q&A bot response document



# PoC End User & Admin Interface



The screenshot shows the Microsoft Azure portal interface. The top navigation bar includes the "Microsoft Azure" logo, a search bar with the placeholder "Search resources, services, and docs (G+ /)", and several utility icons. Below the navigation bar, the "Azure services" section displays a grid of service tiles: "Create a resource", "All resources", "Azure OpenAI", "Cost Management" (highlighted with a green border), "Resource groups", "Subscriptions", "AI Search", and "Storage accounts". Below this, the "Resources" section has tabs for "Recent" and "Favorite". The "Recent" tab is active, showing a table of resources.

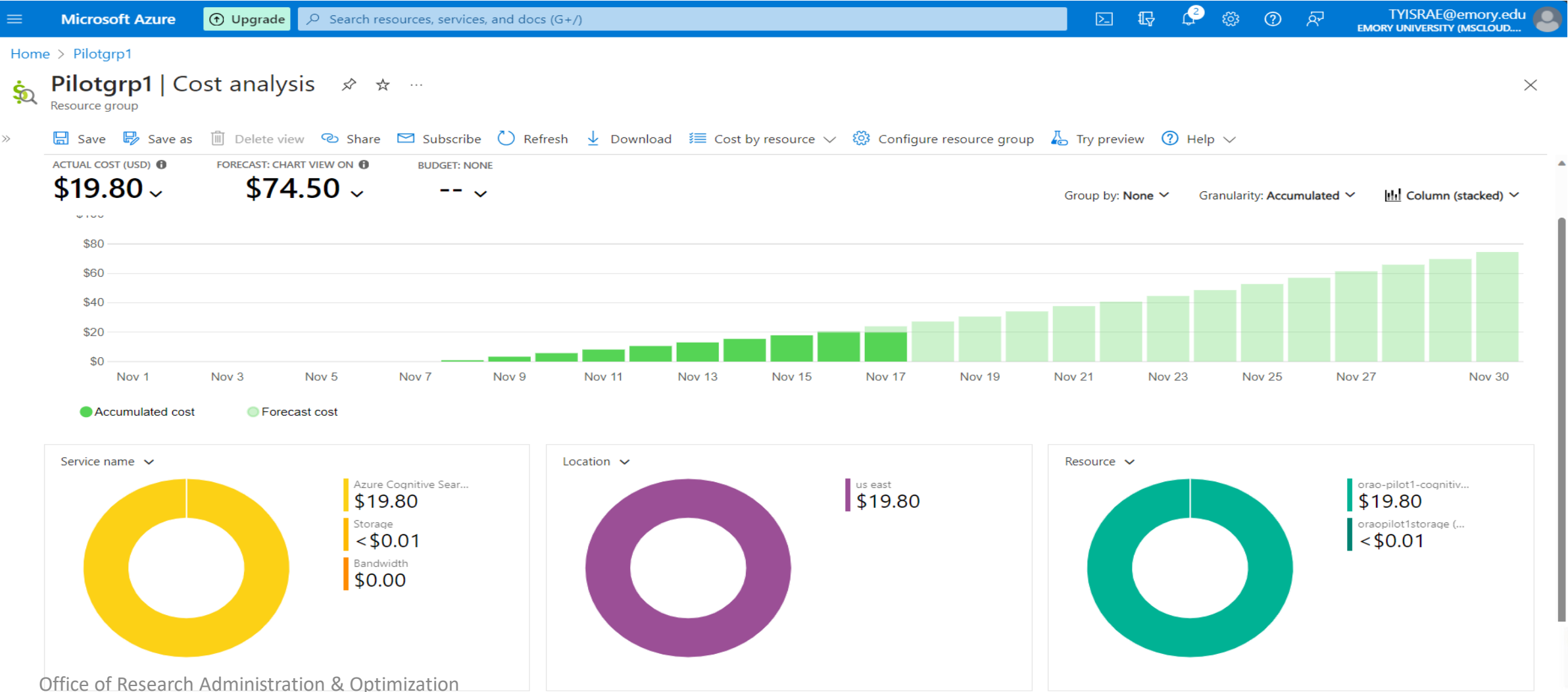
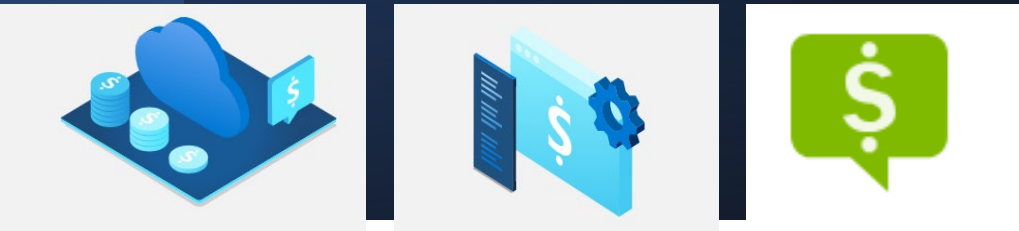
| Name                            | Type                    | Last Viewed |
|---------------------------------|-------------------------|-------------|
| orao-pilot-db                   | Azure Cosmos DB account | a day ago   |
| ORAO Azure Pilot Subscription 1 | Subscription            | a day ago   |
| oraopilot1storage               | Storage account         | a week ago  |



# ORA ChatGPT Demo



# Associated Costs



# Success of Phase One

## Accomplishments



Created an  
ORA  
Knowledge  
Repository



Developed an  
ORA ChatGPT-  
like Virtual  
Assistant



Hosted AI in  
Research  
Administration  
Panel  
Sessions



Created an  
implementation  
Plan in  
PPM Pro



Internally  
built a PoC  
prototype in  
six weeks



Learned Azure  
while building  
the bot

## Model Performance

Accuracy and reliability, as  
indicated by the Q&A bot  
responses document captured in  
video and Google doc link below:

[https://docs.google.com/spreadsheets/d/1zdTv6nPIW\\_vSyHiy4gA43g-Xer4Moh02W9th7Mdr0hA/edit](https://docs.google.com/spreadsheets/d/1zdTv6nPIW_vSyHiy4gA43g-Xer4Moh02W9th7Mdr0hA/edit)

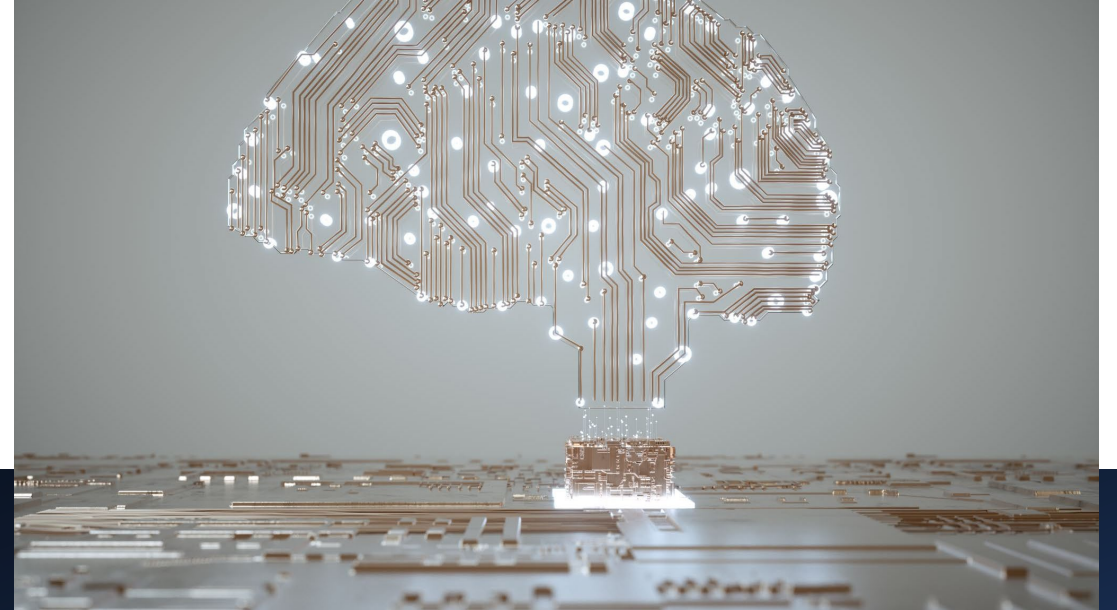
The next phase will implement  
complete formal evaluation  
(TEVV), metrics, and analysis.

# Pathway to Build or Buy

## The Commercial Build



# Leveraging ChatGPT and Generative Artificial Intelligence in Sponsored Programs Operations



## Lessons Learned

# The Journey to MS Azure



<https://www.youtube.com/watch?v=wCo7MuBPbRI&list=PLbsVkwJx50CNvKxq15juCx7M6Ccoa6vuL&index=2>

# Lessons Learned, Challenges, and Concerns

- Adapt to the rapidly changing AI market
- Gauge organizational readiness
- Formalize robust testing, evaluating, verifying, and validating
- Develop guiding principles: responsible, ethical, trustworthy, transparent, explainable
- Implement robust change management and technology adoption
- Develop robust performance metrics and analytics
- Keep humans in the loop during all lifecycle stages
- Vet the source materials better for accuracy, reduced hallucinations, and bias



# Lessons Learned

- **Augments to improve GPT responses:**
  - Vector Search, Semantic Search, Text-Embedding
- **Document intelligence:**
  - Allows the model to respond to conversational questions about specific file types: spreadsheets, slide decks, invoices, contracts, CAD, PDF, Word, etc.
  - Include various file types in the training dataset.
- **Transparent cost management:**
  - Costs for running the bot – clear and understandable, no hidden fees, predictable and trackable expenses to manage the budget effectively.
  - The most significant cost comes from using Azure Search services for data search and indexing.
  - Highest cost comes from data Search (Cognitive – Azure AI search)



ORA  
ChatGPT  
PoC  
Farewell



<https://www.youtube.com/watch?v=xcmUk2Hv8BM&list=PLbsVkwJx50CNvKxq15juCx7M6Ccoa6vuL&index=3>

# The Case for Phase Two

ORA Chatbot: Building a More Robust, Enhanced Enterprise Model and  
the Growing List of Business Use Cases

# The Road to a More Robust Enterprise Model.



Proven foundation and potential for scaling up



Expand and enhance the project for broader institutional benefit



Gain institutional support for an enterprise solution

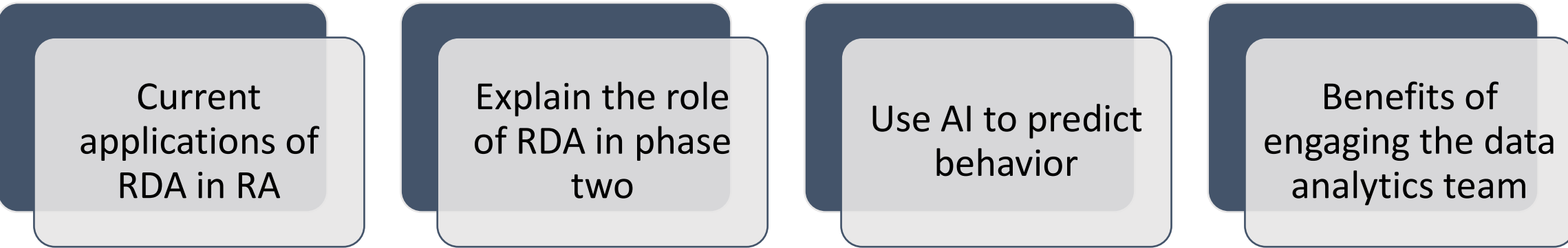


Leverage partnerships for a myriad of use cases



Integrate the Data Analytics Team, TAM, and Change Management

# Metrics: Engaging the ORA Research Data Analytics Team



Current  
applications of  
RDA in RA

Explain the role  
of RDA in phase  
two

Use AI to predict  
behavior

Benefits of  
engaging the data  
analytics team

# Thanks for your time and attention!

## Questions

